

2015年3月期

For the year ended March 31,2015

FACT BOOK

株式会社 長谷エコーポレーション

HASEKO Corporation

2015年5月

May, 2015

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サマリー情報 Five Years Summary

(単位：百万円 Millions of yen)

	2011/3	2012/3	2013/3	2014/3	2015/3
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連結 Consolidated

売上高	Net Sales	440,429	500,929	558,919	587,571	642,167
営業利益	Operating Income	23,327	21,615	24,329	28,838	42,698
	[営業利益率] [Operating income ratio]	[5.3%]	[4.3%]	[4.4%]	[4.9%]	[6.6%]
経常利益	Ordinary Income	19,138	18,199	19,976	25,405	41,889
	[経常利益率] [Ordinary income ratio]	[4.3%]	[3.6%]	[3.6%]	[4.3%]	[6.5%]
当期純利益	Net Income	10,137	11,242	13,064	24,830	28,542
純資産	Total Net Assets	97,478	101,996	113,805	119,472	144,089
総資産	Total Assets	457,487	467,075	460,864	457,408	476,914
営業活動によるキャッシュ・フロー	Net cash provided by (used in) Operating activities	28,629	33,711	38,231	55,267	39,984
投資活動によるキャッシュ・フロー	Net cash provided by (used in) Investing activities	136	2,363	14,843	29,395	△4,067
財務活動によるキャッシュ・フロー	Net cash provided by (used in) Financing activities	△6,848	△28,801	△24,115	△65,425	△40,235
現金及び現金同等物の期末残高	Cash and Cash Equivalents at End of The Year	81,656	88,885	118,239	137,689	133,563
従業員数	Number of employees	4,505	4,549	4,640	5,188	5,379

単体 Non-Consolidated

売上高	Net Sales	298,472	368,044	411,436	422,221	460,193
営業利益	Operating Income	16,796	15,178	16,662	19,138	34,056
	[営業利益率] [Operating income ratio]	[5.6%]	[4.1%]	[4.0%]	[4.5%]	[7.4%]
経常利益	Ordinary Income	16,501	14,644	14,540	18,018	34,714
	[経常利益率] [Ordinary income ratio]	[5.5%]	[4.0%]	[3.5%]	[4.3%]	[7.5%]
当期純利益	Net Income	9,461	11,078	15,953	18,848	24,460
純資産	Total Net Assets	89,889	95,815	107,248	105,687	115,908
総資産	Total Assets	374,238	390,012	386,035	349,270	363,019
従業員数	Number of employees	1,998	2,017	2,005	2,044	2,146

要約損益計算書（連結） Summary of Consolidated Income Statements

(単位：百万円 Millions of yen)

		2011/3	2012/3	2013/3	2014/3	2015/3
売上高	Net Sales	440,429	500,929	558,919	587,571	642,167
完成工事高	Construction contracts	285,766	330,324	338,048	364,322	447,309
設計監理売上高	Design and supervision	6,271	7,841	8,073	9,473	11,177
賃貸管理収入	Leasing and management	65,656	66,362	70,003	61,069	60,639
不動産売上高	Real estate sale	78,610	92,084	138,016	145,772	110,431
その他の事業収入	Other	4,126	4,319	4,779	6,934	12,611
売上総利益	Gross Profit	50,863	49,665	53,459	61,363	78,937
完成工事総利益	Construction contracts	34,694	31,246	30,183	33,677	50,565
[利益率]	[Profit ratio of Construction contracts]	[12.1%]	[9.5%]	[8.9%]	[9.2%]	[11.3%]
設計監理売上総利益	Design and supervision	3,095	4,133	4,630	5,399	6,695
[利益率]	[Profit ratio of Design and supervision]	[49.3%]	[52.7%]	[57.4%]	[57.0%]	[59.9%]
賃貸管理総利益	Leasing and management	9,618	10,461	11,394	11,011	11,176
不動産売上総利益	Real estate sale	2,721	2,716	6,007	9,727	7,843
その他の事業総利益	Other	735	1,110	1,245	1,549	2,657
販売費及び一般管理費	Selling, General and Administrative Expenses	27,537	28,051	29,130	32,525	36,239
営業利益	Operating Income	23,327	21,615	24,329	28,838	42,698
金融収支	Interest income (expense),net	△5,136	△4,606	△4,942	△3,977	△2,526
[受取利息]	[Interest income]	[522]	[511]	[438]	[352]	[286]
[受取配当金]	[Dividend income]	[370]	[274]	[154]	[155]	[399]
[支払利息]	[Interest expense]	[△3,572]	[△3,966]	[△3,579]	[△3,016]	[△2,379]
[ローン付帯費用等]	[Incidental Expenses For Loan, etc]	[△2,456]	[△1,424]	[△1,955]	[△1,467]	[△832]
その他	Other income (expense),net	947	1,190	589	544	1,717
経常利益	Ordinary Income	19,138	18,199	19,976	25,405	41,889
特別利益	Special income	1,938	807	7	6,037	658
特別損失	Special losses	1,461	334	8,280	721	240
税金等調整前当期純利益	Net Income before income taxes	19,615	18,673	11,704	30,721	42,306
法人税、住民税及び事業税	Current tax	782	887	985	2,576	4,278
法人税等調整額	Deferred tax	8,673	6,539	△2,369	3,277	9,426
少数株主利益	Minority interests	22	5	24	38	60
当期純利益	Net Income	10,137	11,242	13,064	24,830	28,542

包括利益計算書（連結） Statement of Comprehensive Income

（単位：百万円 Millions of yen）

		2011/3	2012/3	2013/3	2014/3	2015/3
少数株主損益調整前当期純利益	Income before minority interests	10,160	11,247	13,088	24,868	28,602
その他の包括利益	Other comprehensive income	△4,039	△976	4,257	6,338	9,838
[その他有価証券評価差額金]	[Net unrealized gain (loss) on other securities]	[△108]	[616]	[1,122]	[426]	[694]
[為替換算調整勘定]	[Cumulative translation adjustments]	[△3,939]	[△1,593]	[3,134]	[5,906]	[4,620]
[為替換算調整勘定]	[Cumulative translation adjustments]	[-]	[-]	[-]	[-]	[4,504]
[持分法適用会社に対する持分相当額]	[Share of other comprehensive income of associates accounted for using equity method]	[8]	[1]	[2]	[6]	[19]
包括利益	Comprehensive income	6,121	10,271	17,346	31,207	38,440
（内訳）	Comprehensive income attributable to abstract					
親会社株主に係る包括利益	Comprehensive income attributable to owners of the parent	6,098	10,266	17,322	31,168	38,381
少数株主に係る包括利益	Comprehensive income attributable to minority interests	22	5	24	38	60

要約貸借対照表（連結） Summary of Consolidated Balance Sheets

（単位：百万円 Millions of yen）

		2011/3/31	2012/3/31	2013/3/31	2014/3/31	2015/3/31
流動資産	Total current assets	314,202	333,297	352,624	356,926	380,841
現金預金	Cash and bank deposits	82,034	89,223	118,589	138,382	134,187
受取手形・完成工事未収入金等	Notes and accounts receivable, trade	83,970	101,669	95,136	89,732	104,975
未成工事支出金等	Costs incurred on uncompleted contracts	7,708	6,525	7,945	5,712	6,790
営業用不動産(※)	Inventories	121,666	116,428	112,742	103,272	112,596
繰延税金資産	Deferred tax assets	9,501	7,176	7,691	9,346	9,386
その他	Other current assets	10,374	12,786	10,823	10,637	13,002
貸倒引当金	Allowance for doubtful accounts	△ 1,052	△ 509	△ 302	△ 155	△ 94
固定資産	Total fixed assets	143,285	133,778	108,241	100,482	96,073
有形固定資産＋借地権	Property and Equipment, Leasehold rights	100,583	94,439	67,601	54,572	56,237
投資有価証券	Investment securities	5,990	6,745	8,378	9,707	15,458
繰延税金資産	Long-term deferred tax assets	19,998	15,948	16,656	14,292	920
その他	Other fixed assets	18,062	17,759	16,701	22,972	24,555
貸倒引当金	Allowance for doubtful accounts	△ 1,348	△ 1,112	△ 1,095	△ 1,060	△ 1,097
資産合計	Total Assets	457,487	467,075	460,864	457,408	476,914
流動負債	Total current liabilities	192,285	211,666	215,044	209,699	248,586
支払手形・工事未払金等	Notes and accounts payable	85,230	112,661	112,888	107,856	127,082
短期借入金	Short-term borrowings	22,350	12,900	10,380	300	300
1年内返済予定の長期借入金	Current portion of long-term debt	40,591	42,404	47,520	42,149	56,574
未成工事受入金	Advances received on uncompleted contracts	13,154	14,332	12,498	14,282	15,239
その他	Other current liabilities	30,960	29,369	31,758	45,113	49,390
固定負債	Total long-term liabilities	167,725	153,413	132,015	128,237	84,240
社債	Straight bonds	-	-	-	-	10,000
長期借入金	Long-term debt	157,090	142,965	123,944	102,776	56,296
退職給付に係る負債	Net defined benefit liability (Reserve for employees' retirement benefits)	-	-	-	9,372	562
その他	Other long-term liabilities	10,634	10,448	8,071	16,089	17,381
負債合計	Total Liabilities	360,009	365,079	347,059	337,936	332,825

※販売用不動産＋不動産事業支出金＋開発用不動産等 Real estate for sale + Costs and advances for real estate operations + Real estate for development projects

要約貸借対照表（連結） Summary of Consolidated Balance Sheets

（単位：百万円 Millions of yen）

		2011/3/31	2012/3/31	2013/3/31	2014/3/31	2015/3/31
株主資本	Total Shareholders' equity	111,460	116,952	124,481	128,632	143,356
資本金	Capital stock	57,500	57,500	57,500	57,500	57,500
資本剰余金	Additional paid-in capital	7,500	7,500	7,500	7,500	7,500
利益剰余金	Retained earnings	46,582	52,074	59,605	63,764	78,495
自己株式	Treasury stock	△123	△123	△123	△132	△139
その他の包括利益累計額	Total valuation and translation adjustments	△14,130	△15,106	△10,848	△9,367	471
その他有価証券評価差額金	Net unrealized gain (loss) on other securities	484	1,101	2,225	2,657	3,371
為替換算調整勘定	Cumulative translation adjustments	△14,614	△16,207	△13,073	△7,167	△2,546
退職給付に係る調整累計額	Remeasurements of defined benefit plans	-	-	-	△4,857	△353
少数株主持分	Minority interests	148	150	172	207	261
純資産合計	Total Net Assets	97,478	101,996	113,805	119,472	144,089
負債純資産合計	Total Liabilities and Net Assets	457,487	467,075	460,864	457,408	476,914

保有不動産残高 Real Estate Balance

（単位：百万円 Millions of yen）

		2011/3/31	2012/3/31	2013/3/31	2014/3/31	2015/3/31
営業用不動産	Inventories	121,666	116,428	112,742	103,272	112,596
販売用不動産	Real estate for sale	30,953	36,397	26,522	22,606	31,146
不動産事業支出金	Costs and advances for real estate operations	52,289	44,692	48,620	38,451	40,438
開発用不動産等	Real estate for development projects	38,424	35,339	37,600	42,215	41,012
有形固定資産＋借地権	Property and Equipment, Leasehold rights	100,583	94,439	67,601	54,572	56,237
合計	Total	222,249	210,867	180,343	157,844	168,833

有利子負債残高 Interest-bearing Debt Balance

（単位：百万円 Millions of yen）

		2011/3/31	2012/3/31	2013/3/31	2014/3/31	2015/3/31
短期借入金	Short-term borrowings	22,350	12,900	10,380	300	300
1年内返済予定の長期借入金	Current portion of long-term debt	40,591	42,404	47,520	42,149	56,574
長期借入金	Long-term debt	157,090	142,965	123,944	102,776	56,296
社債	Straight bonds	-	-	-	-	10,000
リース債務	lease obligations	219	216	586	2,635	5,074
合計	Total	220,250	198,485	182,430	147,860	128,244

主要子会社推移 Major Consolidated Subsidiaries

㈱長谷エココミュニティ HASEKO COMMUNITY Inc.

(単位：百万円 Millions of yen)

		2011/3	2012/3	2013/3	2014/3	2015/3
総売上高	Net Sales	33,903	31,719	32,636	34,801	34,944
売上総利益	Gross Profit	4,014	3,805	3,670	4,202	4,170
販売費及び一般管理費	Selling, General and Administrative Expenses	1,515	1,472	1,461	1,598	1,729
営業利益	Operating Income	2,499	2,333	2,209	2,604	2,440
経常利益	Ordinary Income	2,652	2,509	2,344	2,613	2,689

(単位：戸 Units)

		2011/3/31	2012/3/31	2013/3/31	2014/3/31	2015/3/31
マンション管理戸数	Managing condominium units	221,135	231,297	238,222	249,397	253,620

㈱長谷エライブネット HASEKO LIVENET Inc.

(単位：百万円 Millions of yen)

		2011/3	2012/3	2013/3	2014/3	2015/3
総売上高	Net Sales	22,246	22,647	22,913	23,169	24,061
売上総利益	Gross Profit	5,461	5,915	6,024	5,880	5,482
販売費及び一般管理費	Selling, General and Administrative Expenses	3,791	4,196	4,389	4,441	3,960
営業利益	Operating Income	1,671	1,719	1,636	1,440	1,522
経常利益	Ordinary Income	1,770	1,763	1,629	1,497	1,672

(単位：戸 Units)

		2011/3/31	2012/3/31	2013/3/31	2014/3/31	2015/3/31
サブリース	Sublease	8,822	8,949	8,777	8,857	8,765
P M受託	Commissioned property management	41,160	42,763	44,291	43,280	47,992
社宅管理代行	Company housing management agency	26,900	40,010	40,750	42,542	44,619
運営戸数合計	Total number of dwellings managed	76,882	91,722	93,818	94,679	101,376

主要子会社推移 Major Consolidated Subsidiaries

㈱長谷エリフォーム HASEKO REFORM Inc.

(単位：百万円 Millions of yen)

		2011/3	2012/3	2013/3	2014/3	2015/3
総売上高	Net Sales	12,993	18,856	22,549	30,549	28,050
売上総利益	Gross Profit	1,553	1,987	2,429	2,872	2,532
販売費及び一般管理費	Selling, General and Administrative Expenses	1,056	1,840	1,975	2,191	2,460
営業利益	Operating Income	497	147	455	681	71
経常利益	Ordinary Income	480	124	429	658	67

(単位：億円 Billions of yen)

		2011/3/31	2012/3/31	2013/3/31	2014/3/31	2015/3/31
受注高	Order volume	190	192	258	324	358

㈱長谷エアベスト HASEKO URBEST Inc.

(単位：百万円 Millions of yen)

		2011/3	2012/3	2013/3	2014/3	2015/3
総売上高	Net Sales	9,454	10,050	7,694	8,338	7,280
売上総利益	Gross Profit	2,276	2,162	2,184	3,270	2,713
販売費及び一般管理費	Selling, General and Administrative Expenses	1,437	1,257	1,160	1,057	945
営業利益	Operating Income	839	906	1,024	2,213	1,768
経常利益	Ordinary Income	891	937	1,123	2,242	1,849

(単位：件、億円 Number of transaction/Billions of yen)

		2011/3	2012/3	2013/3	2014/3	2015/3	
受託販売	Consignment sales	契約件数 Number of transactions	6,822	6,608	6,786	7,601	6,574
		取扱高 Value of transactions	2,376	2,169	2,208	2,559	2,250

要約損益計算書（単体） Summary of Non-Consolidated Income Statements

(単位：百万円 Millions of yen)

		2011/3	2012/3	2013/3	2014/3	2015/3
売上高	Net Sales	298,472	368,044	411,436	422,221	460,193
完成工事高	Construction contracts	237,773	278,118	278,334	286,423	368,862
業務受託売上高	Commissioned works	4,499	5,214	5,316	6,245	5,161
設計監理売上高	Design and supervision	6,271	7,853	8,118	9,573	11,420
貸室営業収入	Lease rentals of buildings	3,385	2,888	2,772	2,103	1,237
不動産売上高	Real estate sale	46,544	73,972	116,896	117,878	73,512
売上総利益	Gross Profit	31,065	29,479	30,920	35,403	51,927
完成工事総利益	Construction contracts	26,432	21,792	19,369	20,511	37,812
[完成工事総利益率]	[Profit ratio of Construction contracts]	[11.1%]	[7.8%]	[7.0%]	[7.2%]	[10.3%]
業務受託売上総利益	Commissioned works	2,531	3,051	3,382	3,975	3,115
[完成工事+業務受託 利益率]	[Profit ratio of Construction contracts + Commissioned works]	[12.0%]	[8.8%]	[8.0%]	[8.4%]	[10.9%]
設計監理売上総利益	Design and supervision	3,084	4,144	4,657	5,492	6,905
貸室営業総利益	Lease rentals of buildings	1,132	960	923	683	512
不動産売上総利益	Real estate sale	△2,114	△468	2,589	4,742	3,583
販売費及び一般管理費	Selling, General and Administrative Expenses	14,269	14,300	14,258	16,265	17,871
営業利益	Operating Income	16,796	15,178	16,662	19,138	34,056
金融収支	Interest income (expense),net	△820	△1,240	△2,504	△1,276	△222
[受取利息]	[Interest income]	[533]	[568]	[536]	[533]	[720]
[受取配当金]	[Dividend income]	[4,035]	[2,822]	[1,927]	[1,996]	[1,905]
[支払利息]	[Interest expense]	[△2,953]	[△3,225]	[△3,033]	[△2,604]	[△2,022]
[ローン付帯費用等]	[Incidental Expenses For Loan,etc]	[△2,435]	[△1,404]	[△1,935]	[△1,200]	[△825]
その他	Other income (expense),net	524	705	383	156	880
経常利益	Ordinary Income	16,501	14,644	14,540	18,018	34,714
特別利益	Special income	1,781	673	2	2,493	0
特別損失	Special losses	1,895	193	3,745	526	22
税引前当期純利益	Net Income before income taxes	16,387	15,124	10,798	19,986	34,693
法人税、住民税及び事業税	Current tax	△1,680	△1,827	△2,099	△1,491	969
法人税等調整額	Deferred tax	8,606	5,873	△3,056	2,629	9,263
当期純利益	Net Income	9,461	11,078	15,953	18,848	24,460

要約貸借対照表（単体） Summary of Non-Consolidated Balance Sheets

（単位：百万円 Millions of yen）

		2011/3/31	2012/3/31	2013/3/31	2014/3/31	2015/3/31
流動資産	Total current assets	222,971	246,797	260,602	239,357	252,373
現金預金	Cash and bank deposits	51,752	66,401	89,729	95,865	82,286
受取手形・完成工事未収入金	Notes and A/R., construction contracts	49,491	66,234	62,556	56,646	75,286
不動産事業未収入金(※1)	A/R;Real estate and Lease rental of building	3,072	3,607	3,355	2,053	3,414
未成工事支出金	Costs incurred on uncompleted contracts	7,197	5,137	5,991	3,514	4,050
営業用不動産(※2)	Inventories	93,079	90,020	82,996	63,696	67,080
繰延税金資産	Deferred tax assets	8,831	6,421	7,090	8,505	8,612
その他	Other current assets	9,549	8,977	8,885	9,077	11,644
固定資産	Total fixed assets	151,266	143,216	125,433	109,913	110,646
有形固定資産＋借地権	Property and Equipment,Leasehold rights	24,762	20,196	20,289	9,956	13,319
投資有価証券	Investments in securities	2,353	2,661	4,324	4,737	8,936
関係会社株式	Investments in subsidiaries and affiliates	50,569	50,667	51,177	51,077	51,257
その他の関係会社有価証券	Securities of affiliated companies	11,660	11,660	12,010	3	485
関係会社長期貸付金	Long-term loans to subsidiaries and affiliates	37,221	37,027	14,533	27,153	28,806
繰延税金資産	Long-term deferred tax assets	17,430	14,195	16,001	11,807	1,491
その他	Other fixed assets	9,442	9,014	8,171	6,219	7,391
貸倒引当金	Allowance for doubtful accounts	△2,171	△2,204	△1,070	△1,039	△1,038
資産合計	Total Assets	374,238	390,012	386,035	349,270	363,019
流動負債	Total current liabilities	155,280	173,186	170,736	154,985	192,128
支払手形・工事未払金	Notes and accounts payable	74,736	100,822	94,499	85,602	105,094
短期借入金	Short-term borrowings	22,050	12,600	10,080	-	-
1年内返済予定の長期借入金	Current portion of long-term debt	31,360	32,632	37,832	38,612	53,342
未成工事受入金	Advances received on uncompleted contracts	12,202	13,179	10,742	12,403	12,888
その他	Other current liabilities	14,932	13,953	17,583	18,368	20,804
固定負債	Total long-term liabilities	129,068	121,011	108,051	88,599	54,983
社債	Straight bonds	-	-	-	-	10,000
長期借入金	Long-term debt	111,360	105,088	93,256	86,644	44,292
関係会社長期借入金	Long-term debt from affiliated companies	15,493	13,884	12,441	-	-
その他	Other long-term liabilities	2,215	2,039	2,354	1,955	691
負債合計	Total Liabilities	284,349	294,198	278,787	243,583	247,111

※1 貸室未収入金＋不動産事業未収入金 A/R;Real estate + Lease rental of building

※2 販売用不動産＋不動産事業支出金＋開発用不動産等 Real estate for sale + Costs and advances for real estate operations + Real estate for development projects

要約貸借対照表（単体） Summary of Non-Consolidated Balance Sheets

（単位：百万円 Millions of yen）

		2011/3/31	2012/3/31	2013/3/31	2014/3/31	2015/3/31
株主資本	Total Shareholders' equity	89,551	94,879	105,231	103,400	113,106
資本金	Capital stock	57,500	57,500	57,500	57,500	57,500
資本剰余金	Additional paid-in capital	7,500	7,500	7,500	7,500	7,500
利益剰余金	Retained earnings	24,674	30,001	40,355	38,532	48,244
自己株式	Treasury stock	△123	△123	△123	△132	△139
評価・換算差額等	Total valuation and translation adjustments	338	936	2,017	2,287	2,803
その他有価証券評価差額金	Net unrealized gain (loss) on other securities	338	936	2,017	2,287	2,803
純資産合計	Total Net Assets	89,889	95,815	107,248	105,687	115,908
負債純資産合計	Total Liabilities and Net Assets	374,238	390,012	386,035	349,270	363,019

保有不動産残高 Real Estate Balance

（単位：百万円 Millions of yen）

		2011/3/31	2012/3/31	2013/3/31	2014/3/31	2015/3/31
営業用不動産	Inventories	93,079	90,020	82,996	63,696	67,080
販売用不動産	Real estate for sale	30,402	36,031	25,495	20,392	28,018
不動産事業支出金	Costs and advances for real estate operations	52,635	44,652	48,653	37,627	37,625
開発用不動産等	Real estate for development projects	10,043	9,337	8,849	5,677	1,437
有形固定資産＋借地権	Property and Equipment, Leasehold rights	24,762	20,196	20,289	9,956	13,319
合計	Total	117,841	110,215	103,285	73,653	80,399

有利子負債残高 Interest-bearing Debt Balance

（単位：百万円 Millions of yen）

		2011/3/31	2012/3/31	2013/3/31	2014/3/31	2015/3/31
短期借入金	Short-term borrowings	22,050	12,600	10,080	-	-
1年内返済予定の長期借入金	Current portion of long-term debt	31,360	32,632	37,832	38,612	53,342
長期借入金	Long-term debt	111,360	105,088	93,256	86,644	44,292
関係会社長期借入金	Long-term debt from affiliated companies	15,493	13,884	12,441	-	-
社債	Straight bonds	-	-	-	-	10,000
リース債務	lease obligations	161	128	60	75	69
合計	Total	180,425	164,332	153,669	125,331	107,703

受注高推移（単体） Non-Consolidated Orders Received

（単位：百万円 Millions of yen）

		2011/3	2012/3	2013/3	2014/3	2015/3
受注高	Order volume	275,496	280,561	286,397	363,082	464,195
建設事業	Construction contracts	268,394	272,294	277,752	351,226	451,688
民間分譲マンション	Private-sector condominiums	240,878	256,305	259,987	326,308	424,258
一般工事	General construction	19,842	9,021	11,191	18,551	20,325
土木工事	Civil engineering	2,942	2,784	829	940	1,908
業務受託	Consulting contracts	4,732	4,183	5,745	5,427	5,196
設計監理事業	Design and supervision	7,102	8,267	8,644	11,856	12,508
売上高	Net Sales of each fiscal year	248,543	291,185	291,768	302,240	385,444
建設事業	Construction contracts	242,272	283,331	283,650	292,668	374,024
民間分譲マンション	Private-sector condominiums	209,851	259,838	259,717	271,143	350,684
一般工事	General construction	25,718	16,287	16,271	13,877	16,910
土木工事	Civil engineering	2,203	1,992	2,346	1,404	1,269
業務受託	Consulting contracts	4,499	5,214	5,316	6,245	5,161
設計監理事業	Design and supervision	6,271	7,853	8,118	9,573	11,420
次期繰越高	Balance of orders at the end of each fiscal year	303,556	292,932	287,561	348,402	427,153
建設事業	Construction contracts	297,941	286,903	281,005	339,563	417,227
民間分譲マンション	Private-sector condominiums	265,992	262,460	262,730	317,895	391,470
一般工事	General construction	25,691	18,425	13,345	18,020	21,435
土木工事	Civil engineering	1,410	2,202	685	221	860
業務受託	Consulting contracts	4,847	3,817	4,245	3,427	3,462
設計監理事業	Design and supervision	5,615	6,029	6,555	8,839	9,926

特命受注比率	Exclusive contract	75.1%	81.2%	86.6%	87.4%	91.9%
設計施工比率	Construction-with-design orders	87.8%	97.0%	95.4%	93.4%	97.4%