

F A C T B O O K

For the year ended March 31,2017

2 0 1 7 年 3 月 期

株式会社 長谷工コーポレーション

HASEKO Corporation

2 0 1 7 年 5 月

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(単位：百万円 Millions of yen)

		2013/3	2014/3	2015/3	2016/3	2017/3
連結 Consolidated						
売上高	Net Sales	558,919	587,571	642,167	787,354	772,328
営業利益	Operating Income	24,329	28,838	42,698	68,762	89,032
	[営業利益率] [Operating income ratio]	[4.4%]	[4.9%]	[6.6%]	[8.7%]	[11.5%]
経常利益	Ordinary Income	19,976	25,405	41,889	67,327	88,827
	[経常利益率] [Ordinary income ratio]	[3.6%]	[4.3%]	[6.5%]	[8.6%]	[11.5%]
親会社株主に帰属する当期純利益	Net income attributable to owners of parent	13,064	24,830	28,542	51,226	58,762
純資産	Total Net Assets	113,805	119,472	144,089	185,374	238,467
総資産	Total Assets	460,864	457,408	476,914	589,993	630,937
営業活動によるキャッシュ・フロー	Net cash provided by (used in) Operating activities	38,231	55,267	39,984	65,590	109,536
投資活動によるキャッシュ・フロー	Net cash provided by (used in) Investing activities	14,843	29,395	△4,067	△30,801	△19,824
財務活動によるキャッシュ・フロー	Net cash provided by (used in) Financing activities	△24,115	△65,425	△40,235	△16,286	△40,213
現金及び現金同等物の期末残高	Cash and Cash Equivalents at End of the Year	118,239	137,689	133,563	152,115	201,456
従業員数	Number of employees	4,640	5,188	5,379	6,136	6,602

単体 Non-Consolidated

売上高	Net Sales	411,436	422,221	460,193	560,870	534,898
営業利益	Operating Income	16,662	19,138	34,056	66,441	76,232
	[営業利益率] [Operating income ratio]	[4.0%]	[4.5%]	[7.4%]	[11.8%]	[14.3%]
経常利益	Ordinary Income	14,540	18,018	34,714	65,420	75,967
	[経常利益率] [Ordinary income ratio]	[3.5%]	[4.3%]	[7.5%]	[11.7%]	[14.2%]
当期純利益	Net Income	15,953	18,848	24,460	51,126	56,459
純資産	Total Net Assets	107,248	105,687	115,908	162,417	214,185
総資産	Total Assets	386,035	349,270	363,019	456,280	496,869
従業員数	Number of employees	2,005	2,044	2,146	2,253	2,325



要約損益計算書 (連結) Summary of Consolidated Income Statements

(単位：百万円 Millions of yen)

		2013/3	2014/3	2015/3	2016/3	2017/3
売上高	Net Sales	558,919	587,571	642,167	787,354	772,328
完成工事高	Construction contracts	338,048	364,322	447,309	501,553	478,718
設計監理売上高	Design and supervision	8,073	9,473	11,177	12,134	11,438
賃貸管理収入	Leasing and management	70,003	61,069	60,639	73,710	81,318
不動産売上高	Real estate sale	138,016	145,772	110,431	186,861	186,161
その他の事業収入	Other	4,779	6,934	12,611	13,097	14,693
売上総利益	Gross Profit	53,459	61,363	78,937	113,347	142,874
完成工事総利益	Construction contracts	30,183	33,677	50,565	79,376	91,947
[利益率]	[Profit ratio of Construction contracts]	[8.9%]	[9.2%]	[11.3%]	[15.8%]	[19.2%]
設計監理売上総利益	Design and supervision	4,630	5,399	6,695	7,387	6,767
[利益率]	[Profit ratio of Design and supervision]	[57.4%]	[57.0%]	[59.9%]	[60.9%]	[59.2%]
賃貸管理総利益	Leasing and management	11,394	11,011	11,176	15,296	17,336
不動産売上総利益	Real estate sale	6,007	9,727	7,843	8,818	24,749
その他の事業総利益	Other	1,245	1,549	2,657	2,470	2,075
販売費及び一般管理費	Selling, General and Administrative Expenses	29,130	32,525	36,239	44,584	53,842
営業利益	Operating Income	24,329	28,838	42,698	68,762	89,032
金融収支	Interest income (expense),net	△4,942	△3,977	△2,526	△2,600	△1,042
受取利息	Interest income	438	352	286	205	149
受取配当金	Dividend income	154	155	399	491	1,033
支払利息	Interest expense	△3,579	△3,016	△2,379	△1,885	△1,401
ローン付常費用等	Incidental Expenses For Loan, etc	△1,955	△1,467	△832	△1,411	△823
その他	Other income (expense),net	589	544	1,717	1,164	837
経常利益	Ordinary Income	19,976	25,405	41,889	67,327	88,827
特別利益	Special income	7	6,037	658	5,437	1,278
特別損失	Special losses	8,280	721	240	3,915	11,849
税金等調整前当期純利益	Net Income before income taxes	11,704	30,721	42,306	68,849	78,256
法人税、住民税及び事業税	Current tax	985	2,576	4,278	10,939	21,385
法人税等調整額	Deferred tax	△2,369	3,277	9,426	6,537	△2,078
当期純利益	Net income	13,088	24,868	28,602	51,374	58,949
非支配株主に帰属する当期純利益	Net income attributable to non-controlling interests	24	38	60	148	187
親会社株主に帰属する当期純利益	Net income attributable to owners of parent	13,064	24,830	28,542	51,226	58,762



包括利益計算書（連結） Statement of Comprehensive Income

(単位：百万円 Millions of yen)

		2013/3	2014/3	2015/3	2016/3	2017/3
当期純利益	Net income	13,088	24,868	28,602	51,374	58,949
その他の包括利益	Other comprehensive income	4,257	6,338	9,838	△7,115	△833
その他有価証券評価差額金	Net unrealized gain (loss) on other securities	1,122	426	694	△1,557	△121
為替換算調整勘定	Translation adjustments	3,134	5,906	4,620	131	△799
退職給付にかかる調整額	Retirement benefits liability adjustments	0	0	4,504	△5,661	87
持分法適用会社に対する持分相当額	Share of other comprehensive income of associates accounted for using equity method	2	6	19	△28	0
包括利益	Comprehensive income	17,346	31,207	38,440	44,259	58,116
(内訳)	Comprehensive income attributable to abstract					
親会社株主に係る包括利益	Comprehensive income attributable to owners of the parent	17,322	31,168	38,381	44,111	57,929
非支配株主に係る包括利益	Comprehensive income attributable to non-controlling interests	24	38	60	148	187



要約貸借対照表 (連結) Summary of Consolidated Balance Sheets

(単位：百万円 Millions of yen)

		2013/3/31	2014/3/31	2015/3/31	2016/3/31	2017/3/31
流動資産	Total current assets	352,624	356,926	380,841	448,140	478,611
現金預金	Cash and bank deposits	118,589	138,382	134,187	152,752	201,269
受取手形・完成工事未収入金等	Notes and accounts receivable, trade	95,136	89,732	104,975	130,271	117,607
有価証券	Negotiable Certificates of Deposit	-	-	-	-	3,854
未成工事支出金等	Costs incurred on uncompleted contracts	7,945	5,712	6,790	9,985	9,340
営業用不動産(※)	Inventories	112,742	103,272	112,596	137,014	128,903
繰延税金資産	Deferred tax assets	7,691	9,346	9,386	6,379	5,445
その他	Other current assets	10,823	10,637	13,002	11,926	12,367
貸倒引当金	Allowance for doubtful accounts	△ 302	△ 155	△ 94	△ 187	△ 174
固定資産	Total fixed assets	108,241	100,482	96,073	141,853	152,327
有形固定資産 + 借地権	Property and Equipment, Leasehold rights	67,601	54,572	56,237	102,267	112,264
投資有価証券	Investment securities	8,378	9,707	15,458	15,556	13,524
繰延税金資産	Long-term deferred tax assets	16,656	14,292	920	-	2,011
その他	Other fixed assets	16,701	22,972	24,555	24,833	25,330
貸倒引当金	Allowance for doubtful accounts	△ 1,095	△ 1,060	△ 1,097	△ 804	△ 801
資産合計	Total Assets	460,864	457,408	476,914	589,993	630,937
流動負債	Total current liabilities	215,044	209,699	248,586	259,960	270,002
支払手形・工事未払金等	Notes and accounts payable	112,888	107,856	127,082	100,937	81,405
電子記録債務	Electronically recorded obligations-operating	-	-	-	34,415	39,598
短期借入金	Short-term borrowings	10,380	300	300	-	10,000
1年内返済予定の長期借入金	Current portion of long-term debt	47,520	42,149	56,574	48,289	25,771
未成工事受入金	Advances received on uncompleted contracts	12,498	14,282	15,239	10,278	22,256
その他	Other current liabilities	31,758	45,113	49,390	66,040	90,972
固定負債	Total long-term liabilities	132,015	128,237	84,240	144,658	122,469
社債	Straight bonds	-	-	10,000	20,000	20,000
長期借入金	Long-term debt	123,944	102,776	56,296	99,027	77,493
退職給付に係る負債	Net defined benefit liability (Reserve for employees' retirement benefits)	-	9,372	562	3,765	1,016
その他	Other long-term liabilities	8,071	16,089	17,381	21,866	23,960
負債合計	Total Liabilities	347,059	337,936	332,825	404,618	392,470

※販売用不動産 + 不動産事業支出金 + 開発用不動産等 Real estate for sale + Costs and advances for real estate operations + Real estate for development



要約貸借対照表 (連結) Summary of Consolidated Balance Sheets

(単位：百万円 Millions of yen)

		2013/3/31	2014/3/31	2015/3/31	2016/3/31	2017/3/31
株主資本	Total Shareholders' equity	124,481	128,632	143,356	191,580	245,358
資本金	Capital stock	57,500	57,500	57,500	57,500	57,500
資本剰余金	Capital surplus	7,500	7,500	7,500	7,500	7,500
利益剰余金	Retained earnings	59,605	63,764	78,495	126,726	180,509
自己株式	Treasury stock	△123	△132	△139	△146	△151
その他の包括利益累計額	Accumulated Other Comprehensive Income	△10,848	△9,367	471	△6,643	△7,510
その他有価証券評価差額金	Net unrealized gain (loss) on other securities	2,225	2,657	3,371	1,786	1,631
為替換算調整勘定	Translation adjustments	△13,073	△7,167	△2,546	△2,416	△3,215
退職給付に係る調整累計額	Remeasurements of defined benefit plans	-	△4,857	△353	△6,013	△5,926
非支配株主持分	Non-controlling interests	172	207	261	438	619
純資産合計	Total Net Assets	113,805	119,472	144,089	185,374	238,467
負債純資産合計	Total Liabilities and Net Assets	460,864	457,408	476,914	589,993	630,937

保有不動産残高 Real Estate Balance

(単位：百万円 Millions of yen)

		2013/3/31	2014/3/31	2015/3/31	2016/3/31	2017/3/31
営業用不動産	Inventories	112,742	103,272	112,596	137,014	128,903
販売用不動産	Real estate for sale	26,522	22,606	31,146	39,931	51,684
不動産事業支出金	Costs and advances for real estate operations	48,620	38,451	40,438	70,330	53,188
開発用不動産等	Real estate for development	37,600	42,215	41,012	26,754	24,032
有形固定資産 + 借地権	Property and Equipment, Leasehold rights	67,601	54,572	56,237	102,267	112,264
合計	Total	180,343	157,844	168,833	239,281	241,167

有利子負債残高 Interest-bearing Debt Balance

(単位：百万円 Millions of yen)

		2013/3/31	2014/3/31	2015/3/31	2016/3/31	2017/3/31
短期借入金	Short-term borrowings	10,380	300	300	-	10,000
1年内返済予定の長期借入金	Current portion of long-term debt	47,520	42,149	56,574	48,289	25,771
長期借入金	Long-term debt	123,944	102,776	56,296	99,027	77,493
社債	Straight bonds	-	-	10,000	20,000	20,000
リース債務	lease obligations	586	2,635	5,074	7,404	8,587
合計	Total	182,430	147,860	128,244	174,720	141,851



主要子会社推移 Major Consolidated Subsidiaries

㈱長谷工コミュニティ HASEKO COMMUNITY, Inc.

(単位：百万円 Millions of yen)

		2013/3	2014/3	2015/3	2016/3	2017/3
総売上高	Net Sales	32,636	34,801	34,944	35,913	36,914
売上総利益	Gross Profit	3,670	4,202	4,170	4,478	4,205
販売費及び一般管理費	Selling, General and Administrative Expenses	1,461	1,598	1,729	1,759	1,902
営業利益	Operating Income	2,209	2,604	2,440	2,719	2,303
経常利益	Ordinary Income	2,344	2,613	2,689	2,827	2,987

(単位：戸 Units)

		2013/3/31	2014/3/31	2015/3/31	2016/3/31	2017/3/31
マンション管理戸数	Managing condominium units	238,222	249,397	253,620	260,572	264,997

㈱長谷エライブネット HASEKO LIVENET, Inc.

(単位：百万円 Millions of yen)

		2013/3	2014/3	2015/3	2016/3	2017/3
総売上高	Net Sales	22,913	23,169	24,061	25,779	32,319
売上総利益	Gross Profit	6,024	5,880	5,482	5,856	7,330
販売費及び一般管理費	Selling, General and Administrative Expenses	4,389	4,441	3,960	3,900	5,375
営業利益	Operating Income	1,636	1,440	1,522	1,957	1,956
経常利益	Ordinary Income	1,629	1,497	1,672	2,154	2,373

(単位：戸 Units)

		2013/3/31	2014/3/31	2015/3/31	2016/3/31	2017/3/31
サブリース	Sublease	8,777	8,857	8,765	8,215	10,661
P M受託	Commissioned property management	44,291	43,280	47,992	57,603	72,172
社宅管理代行	Company housing management agency	40,750	42,542	44,619	51,661	55,578
運営戸数合計	Total number of dwellings managed	93,818	94,679	101,376	117,479	138,411

*社宅管理代行は、2014/7月より㈱長谷工ビジネスプロクシーにて運営しております。



主要子会社推移 Major Consolidated Subsidiaries

㈱長谷工リフォーム HASEKO REFORM, Inc.

(単位：百万円 Millions of yen)

		2013/3	2014/3	2015/3	2016/3	2017/3
総売上高	Net Sales	22,549	30,549	28,050	34,969	36,436
売上総利益	Gross Profit	2,429	2,872	2,532	3,766	3,994
販売費及び一般管理費	Selling, General and Administrative Expenses	1,975	2,191	2,460	2,813	3,113
営業利益	Operating Income	455	681	71	952	882
経常利益	Ordinary Income	429	658	67	934	868

(単位：十億円 Billions of yen)

		2013/3/31	2014/3/31	2015/3/31	2016/3/31	2017/3/31
受注高	Order volume	25.8	32.4	35.8	31.3	36.6

㈱長谷工アーベスト HASEKO URBEST, Inc.

(単位：百万円 Millions of yen)

		2013/3	2014/3	2015/3	2016/3	2017/3
総売上高	Net Sales	7,694	8,338	7,280	6,472	6,807
売上総利益	Gross Profit	2,184	3,270	2,713	2,297	2,366
販売費及び一般管理費	Selling, General and Administrative Expenses	1,160	1,057	945	1,060	1,006
営業利益	Operating Income	1,024	2,213	1,768	1,237	1,361
経常利益	Ordinary Income	1,123	2,242	1,849	1,269	1,422

(単位：件、十億円 Number of transaction/Billions of yen)

			2013/3	2014/3	2015/3	2016/3	2017/3
受託販売	Consignment sales	契約件数 Unit of transactions	6,786	7,601	6,574	4,947	6,047
		取扱高 Trading amount	220.8	255.9	225.0	174.6	231.4



要約損益計算書 (単体) Summary of Non-Consolidated Income

(単位：百万円 Millions of yen)

		2013/3	2014/3	2015/3	2016/3	2017/3
売上高	Net Sales	411,436	422,221	460,193	560,870	534,898
完成工事高	Construction contracts	278,334	286,423	368,862	422,372	395,651
業務受託売上高	Commissioned works	5,316	6,245	5,161	5,398	5,052
設計監理売上高	Design and supervision	8,118	9,573	11,420	12,349	11,997
貸室営業収入	Lease rentals of buildings	2,772	2,103	1,237	1,422	1,862
不動産売上高	Real estate sale	116,896	117,878	73,512	119,329	120,335
売上総利益	Gross Profit	30,920	35,403	51,927	86,234	101,161
完成工事総利益	Construction contracts	19,369	20,511	37,812	64,384	76,663
[完成工事総利益率]	[Profit ratio of Construction contracts]	[7.0%]	[7.2%]	[10.3%]	[15.2%]	[19.4%]
業務受託売上総利益	Commissioned works	3,382	3,975	3,115	3,621	3,007
[完成工事+業務受託 利益率]	[Profit ratio of Construction contracts + Commissioned works]	[8.0%]	[8.4%]	[10.9%]	[15.9%]	[19.9%]
設計監理売上総利益	Design and supervision	4,657	5,492	6,905	7,526	7,125
貸室営業総利益	Lease rentals of buildings	923	683	512	525	935
不動産売上総利益	Real estate sale	2,589	4,742	3,583	10,179	13,431
販売費及び一般管理費	Selling, General and Administrative Expenses	14,258	16,265	17,871	19,793	24,929
営業利益	Operating Income	16,662	19,138	34,056	66,441	76,232
金融収支	Interest income (expense), net	△2,504	△1,276	△222	△1,516	△598
受取利息	Interest income	536	533	720	873	970
受取配当金	Dividend income	1,927	1,996	1,905	493	603
支払利息	Interest expense	△3,033	△2,604	△2,022	△1,408	△1,288
ローン付帯費用等	Incidental Expenses For Loan, etc	△1,935	△1,200	△825	△1,474	△883
その他	Other income (expense), net	383	156	880	495	333
経常利益	Ordinary Income	14,540	18,018	34,714	65,420	75,967
特別利益	Special income	2	2,493	0	48	1,485
特別損失	Special losses	3,745	526	22	1,099	277
税引前当期純利益	Net Income before income taxes	10,798	19,986	34,693	64,369	77,176
法人税、住民税及び事業税	Current tax	△2,099	△1,491	969	6,795	17,830
法人税等調整額	Deferred tax	△3,056	2,629	9,263	6,448	2,887
当期純利益	Net Income	15,953	18,848	24,460	51,126	56,459

		2013/3/31	2014/3/31	2015/3/31	2016/3/31	2017/3/31
流動資産	Total current assets	260,602	239,357	252,373	271,530	277,011
現金預金	Cash and bank deposits	89,729	95,865	82,286	86,055	109,845
受取手形・完成工事未収入金	Notes and A/R., construction contracts	62,556	56,646	75,286	97,410	81,723
不動産事業未収入金(※1)	A/R;Real estate and Lease rental of building	3,355	2,053	3,414	2,928	7,150
未成工事支出金	Costs incurred on uncompleted contracts	5,991	3,514	4,050	6,774	6,042
営業用不動産(※2)	Inventories	82,996	63,696	67,080	64,608	61,299
繰延税金資産	Deferred tax assets	7,090	8,505	8,612	5,138	3,181
その他	Other current assets	8,885	9,077	11,644	8,618	7,771
固定資産	Total fixed assets	125,433	109,913	110,646	184,749	219,858
有形固定資産 + 借地権	Property and Equipment,Leasehold rights	20,289	9,956	13,319	28,173	45,351
投資有価証券	Investment securities	4,324	4,737	8,936	7,751	8,063
関係会社株式	Investments in subsidiaries and affiliates	51,177	51,077	51,257	86,004	90,410
その他の関係会社有価証券	Investments in affiliates	12,010	3	485	1,036	1,296
長期貸付金	Long-term loans	-	-	-	-	-
関係会社長期貸付金	Long-term loans to subsidiaries and affiliates	14,533	27,153	28,806	53,313	61,937
繰延税金資産	Long-term deferred tax assets	16,001	11,807	1,491	-	-
その他	Other fixed assets	8,171	6,219	7,391	9,175	13,510
貸倒引当金	Allowance for doubtful accounts	△1,070	△1,039	△1,038	△702	△709
資産合計	Total Assets	386,035	349,270	363,019	456,280	496,869
流動負債	Total current liabilities	170,736	154,985	192,128	185,087	196,653
支払手形・工事未払金	Notes and A/P, construction contracts	94,499	85,602	105,094	78,182	58,266
電子記録債務	Electronically recorded obligations-operating	-	-	-	33,025	36,806
短期借入金	Short-term borrowings	10,080	-	-	-	10,000
1年内返済予定の長期借入金	Current portion of long-term debt	37,832	38,612	53,342	30,307	25,035
未成工事受入金	Advances received on uncompleted contracts	10,742	12,403	12,888	7,845	20,238
その他	Other current liabilities	17,583	18,368	20,804	35,728	46,307
固定負債	Total long-term liabilities	108,051	88,599	54,983	108,776	86,031
社債	Straight bonds	-	-	10,000	20,000	20,000
長期借入金	Long-term debt	93,256	86,644	44,292	87,040	62,005
関係会社長期借入金	Long-term debt from affiliated companies	12,441	-	-	-	-
その他	Other long-term liabilities	2,354	1,955	691	1,736	4,026
負債合計	Total Liabilities	278,787	243,583	247,111	293,863	282,684

※1 貸室未収入金 + 不動産事業未収入金 A/R;Real estate + Lease rental of building

※2 販売用不動産 + 不動産事業支出金 + 開発用不動産等 Real estate for sale + Costs and advances for real estate operations + Real estate for development



要約貸借対照表 (単体) Summary of Non-Consolidated Balance Sheets

(単位：百万円 Millions of yen)

		2013/3/31	2014/3/31	2015/3/31	2016/3/31	2017/3/31
株主資本	Total Shareholders'equity	105,231	103,400	113,106	161,218	213,163
資本金	Capital stock	57,500	57,500	57,500	57,500	57,500
資本剰余金	Capital surplus	7,500	7,500	7,500	7,500	7,500
利益剰余金	Retained earnings	40,355	38,532	48,244	96,364	148,314
自己株式	Treasury stock	△123	△132	△139	△146	△151
評価・換算差額等	Total valuation and translation adjustments	2,017	2,287	2,803	1,199	1,022
その他有価証券評価差額金	Net unrealized gain (loss) on other securities	2,017	2,287	2,803	1,199	1,022
純資産合計	Total Net Assets	107,248	105,687	115,908	162,417	214,185
負債純資産合計	Total Liabilities and Net Assets	386,035	349,270	363,019	456,280	496,869

保有不動産残高 Real Estate Balance

(単位：百万円 Millions of yen)

		2013/3/31	2014/3/31	2015/3/31	2016/3/31	2017/3/31
営業用不動産	Inventories	82,996	63,696	67,080	64,608	61,299
販売用不動産	Real estate for sale	25,495	20,392	28,018	21,877	30,183
不動産事業支出金	Costs and advances for real estate operations	48,653	37,627	37,625	42,731	31,116
開発用不動産等	Real estate for development	8,849	5,677	1,437	-	-
有形固定資産 + 借地権	Property and Equipment, Leasehold rights	20,289	9,956	13,319	28,173	45,351
合計	Total	103,285	73,653	80,399	92,781	106,650

有利子負債残高 Interest-bearing Debt Balance

(単位：百万円 Millions of yen)

		2013/3/31	2014/3/31	2015/3/31	2016/3/31	2017/3/31
短期借入金	Short-term borrowings	10,080	-	-	-	10,000
1年内返済予定の長期借入金	Current portion of long-term debt	37,832	38,612	53,342	30,307	25,035
長期借入金	Long-term debt	93,256	86,644	44,292	87,040	62,005
関係会社長期借入金	Long-term debt from affiliated companies	12,441	-	-	-	-
社債	Straight bonds	-	-	10,000	20,000	20,000
リース債務	lease obligations	60	75	69	75	54
合計	Total	153,669	125,331	107,703	137,422	117,094



受注高推移 (単体) Non-Consolidated Orders Received

(単位：百万円 Millions of yen)

		2013/3	2014/3	2015/3	2016/3	2017/3
受注高	Order volume	286,397	363,082	464,195	483,401	502,215
建設事業	Construction contracts	277,752	351,226	451,688	470,387	489,023
民間分譲マンション	Private-sector condominiums	259,987	326,308	424,258	450,978	455,051
一般工事	General construction	11,191	18,551	20,325	12,849	27,386
土木工事	Civil engineering	829	940	1,908	954	2,101
業務受託	Consulting contracts	5,745	5,427	5,196	5,606	4,486
設計監理事業	Design and supervision	8,644	11,856	12,508	13,014	13,192
売上高	Net Sales of each fiscal year	291,768	302,240	385,444	440,119	412,700
建設事業	Construction contracts	283,650	292,668	374,024	427,770	400,703
民間分譲マンション	Private-sector condominiums	259,717	271,143	350,684	401,606	377,443
一般工事	General construction	16,271	13,877	16,910	19,657	16,935
土木工事	Civil engineering	2,346	1,404	1,269	1,109	1,274
業務受託	Consulting contracts	5,316	6,245	5,161	5,398	5,052
設計監理事業	Design and supervision	8,118	9,573	11,420	12,349	11,997
次期繰越高	Balance of orders at the end of each fiscal year	287,561	348,402	427,153	470,436	559,951
建設事業	Construction contracts	281,005	339,563	417,227	459,844	548,164
民間分譲マンション	Private-sector condominiums	262,730	317,895	391,470	440,841	518,449
一般工事	General construction	13,345	18,020	21,435	14,628	25,079
土木工事	Civil engineering	685	221	860	706	1,533
業務受託	Consulting contracts	4,245	3,427	3,462	3,670	3,103
設計監理事業	Design and supervision	6,555	8,839	9,926	10,591	11,786
特命受注比率	Exclusive contract	86.6%	87.4%	91.9%	91.5%	83.6%
設計施工比率	Construction-with-design orders	95.4%	93.4%	97.4%	97.2%	95.0%