

F A C T B O O K

For the year ended March 31,2018

2 0 1 8年3月期

株式会社 長谷工コーポレーション

HASEKO Corporation

2 0 1 8年6月

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		頁 Page
連結決算	Consolidated	
サマリー情報	Five Years Summary	1
要約損益計算書（連結）	Summary of Consolidated Income Statements	2
包括利益計算書（連結）	Statement of Comprehensive Income	3
要約貸借対照表（連結）	Summary of Consolidated Balance Sheets	4～5
主要子会社推移	Major Consolidated Subsidiaries	6～7
(株)長谷エココミュニティ	Haseko Community, Inc.	
(株)長谷エライブネット	Haseko Livenet, Inc.	
(株)長谷エリフォーム	Haseko Reform, Inc.	
(株)長谷エアーベスト	Haseko Urbest, Inc.	
単体決算	Non-Consolidated	
要約損益計算書（単体）	Summary of Non-Consolidated Income Statements	8
要約貸借対照表（単体）	Summary of Non-Consolidated Balance Sheets	9～10
受注高推移（単体）	Non-Consolidated Orders Received	11



(単位：百万円 Millions of yen)

		2014/3	2015/3	2016/3	2017/3	2018/3
連結 Consolidated						
売上高	Net Sales	587,571	642,167	787,354	772,328	813,276
営業利益	Operating Income	28,838	42,698	68,762	89,032	100,805
	[営業利益率] [Operating income ratio]	[4.9%]	[6.6%]	[8.7%]	[11.5%]	[12.4%]
経常利益	Ordinary Income	25,405	41,889	67,327	88,827	100,497
	[経常利益率] [Ordinary income ratio]	[4.3%]	[6.5%]	[8.6%]	[11.5%]	[12.4%]
親会社株主に帰属する当期純利益	Net income attributable to owners of parent	24,830	28,542	51,226	58,762	72,289
純資産	Total Net Assets	119,472	144,089	185,374	238,467	296,835
総資産	Total Assets	457,408	476,914	589,993	630,937	688,308
営業活動によるキャッシュ・フロー	Net cash provided by (used in) Operating activities	55,267	39,984	65,590	109,536	56,516
投資活動によるキャッシュ・フロー	Net cash provided by (used in) Investing activities	29,395	△4,067	△30,801	△19,824	△16,351
財務活動によるキャッシュ・フロー	Net cash provided by (used in) Financing activities	△65,425	△40,235	△16,286	△40,213	△34,742
現金及び現金同等物の期末残高	Cash and Cash Equivalents at End of the Year	137,689	133,563	152,115	201,456	206,866
従業員数	Number of employees	5,188	5,379	6,136	6,602	6,816

単体 Non-Consolidated

売上高	Net Sales	422,221	460,193	560,870	534,898	581,334
営業利益	Operating Income	19,138	34,056	66,441	76,232	84,661
	[営業利益率] [Operating income ratio]	[4.5%]	[7.4%]	[11.8%]	[14.3%]	[14.6%]
経常利益	Ordinary Income	18,018	34,714	65,420	75,967	84,307
	[経常利益率] [Ordinary income ratio]	[4.3%]	[7.5%]	[11.7%]	[14.2%]	[14.5%]
当期純利益	Net Income	18,848	24,460	51,126	56,459	59,578
純資産	Total Net Assets	105,687	115,908	162,417	214,185	259,682
総資産	Total Assets	349,270	363,019	456,280	496,869	547,662
従業員数	Number of employees	2,044	2,146	2,253	2,325	2,389



要約損益計算書 (連結) Summary of Consolidated Income Statements

(単位：百万円 Millions of yen)

		2014/3	2015/3	2016/3	2017/3	2018/3
売上高	Net Sales	587,571	642,167	787,354	772,328	813,276
完成工事高	Construction contracts	364,322	447,309	501,553	478,718	518,119
設計監理売上高	Design and supervision	9,473	11,177	12,134	11,438	12,366
賃貸管理収入	Leasing and management	61,069	60,639	73,710	81,318	84,461
不動産売上高	Real estate sale	145,772	110,431	186,861	186,161	182,485
その他の事業収入	Other	6,934	12,611	13,097	14,693	15,845
売上総利益	Gross Profit	61,363	78,937	113,347	142,874	157,245
完成工事総利益	Construction contracts	33,677	50,565	79,376	91,947	109,228
[利益率]	[Profit ratio of Construction contracts]	[9.2%]	[11.3%]	[15.8%]	[19.2%]	[21.1%]
設計監理売上総利益	Design and supervision	5,399	6,695	7,387	6,767	6,847
[利益率]	[Profit ratio of Design and supervision]	[57.0%]	[59.9%]	[60.9%]	[59.2%]	[55.4%]
賃貸管理総利益	Leasing and management	11,011	11,176	15,296	17,336	18,479
不動産売上総利益	Real estate sale	9,727	7,843	8,818	24,749	20,434
その他の事業総利益	Other	1,549	2,657	2,470	2,075	2,257
販売費及び一般管理費	Selling, General and Administrative Expenses	32,525	36,239	44,584	53,842	56,440
営業利益	Operating Income	28,838	42,698	68,762	89,032	100,805
金融収支	Interest income (expense), net	△3,977	△2,526	△2,600	△1,042	△1,068
受取利息	Interest income	352	286	205	149	166
受取配当金	Dividend income	155	399	491	1,033	574
支払利息	Interest expense	△3,016	△2,379	△1,885	△1,401	△1,101
ローン付常費用等	Incidental Expenses For Loan, etc	△1,467	△832	△1,411	△823	△706
その他	Others, net	544	1,717	1,164	837	761
経常利益	Ordinary Income	25,405	41,889	67,327	88,827	100,497
特別利益	Special income	6,037	658	5,437	1,278	3,535
特別損失	Special losses	721	240	3,915	11,849	3,012
税金等調整前当期純利益	Income before income taxes	30,721	42,306	68,849	78,256	101,021
法人税、住民税及び事業税	Current tax	2,576	4,278	10,939	21,385	28,978
法人税等調整額	Deferred tax	3,277	9,426	6,537	△2,078	△492
当期純利益	Net income	24,868	28,602	51,374	58,949	72,535
非支配株主に帰属する当期純利益	Net income attributable to non-controlling interests	38	60	148	187	245
親会社株主に帰属する当期純利益	Net income attributable to owners of parent	24,830	28,542	51,226	58,762	72,289



包括利益計算書（連結） Statement of Comprehensive Income

(単位：百万円 Millions of yen)

		2014/3	2015/3	2016/3	2017/3	2018/3
当期純利益	Net income	24,868	28,602	51,374	58,949	72,535
その他の包括利益	Other comprehensive income	6,338	9,838	△7,115	△833	2,264
その他有価証券評価差額金	Net unrealized gain (loss) on other securities	426	694	△1,557	△121	2,648
為替換算調整勘定	Translation adjustments	5,906	4,620	131	△799	△929
退職給付にかかる調整額	Retirement benefits liability adjustments	0	4,504	△5,661	87	545
持分法適用会社に対する持分相当額	Share of other comprehensive income of associates accounted for using equity method	6	19	△28	0	-
包括利益	Comprehensive income	31,207	38,440	44,259	58,116	74,798
(内訳)	Comprehensive income attributable to abstract					
親会社株主に係る包括利益	Comprehensive income attributable to owners of the parent	31,168	38,381	44,111	57,929	74,553
非支配株主に係る包括利益	Comprehensive income attributable to non-controlling interests	38	60	148	187	245



要約貸借対照表 (連結) Summary of Consolidated Balance Sheets

(単位：百万円 Millions of yen)

		2014/3/31	2015/3/31	2016/3/31	2017/3/31	2018/3/31
流動資産	Total current assets	356,926	380,841	448,140	478,611	512,563
現金預金	Cash and bank deposits	138,382	134,187	152,752	201,269	208,055
受取手形・完成工事未収入金等	Notes and accounts receivable,trade	89,732	104,975	130,271	117,607	110,613
有価証券	Marketable securities	-	-	-	3,854	3,840
未成工事支出金等	Costs incurred on uncompleted contracts	5,712	6,790	9,985	9,340	9,208
営業用不動産(※)	Inventories	103,272	112,596	137,014	128,903	162,746
繰延税金資産	Deferred tax assets	9,346	9,386	6,379	5,445	7,292
その他	Other current assets	10,637	13,002	11,926	12,367	10,998
貸倒引当金	Allowance for doubtful accounts	△ 155	△ 94	△ 187	△ 174	△ 188
固定資産	Total fixed assets	100,482	96,073	141,853	152,327	175,746
有形固定資産 + 借地権	Property and Equipment,Leasehold rights	54,572	56,237	102,267	112,264	126,995
投資有価証券	Investment securities	9,707	15,458	15,556	13,524	18,155
繰延税金資産	Long-term deferred tax assets	14,292	920	-	2,011	-
その他	Other fixed assets	22,972	24,555	24,833	25,330	31,399
貸倒引当金	Allowance for doubtful accounts	△ 1,060	△ 1,097	△ 804	△ 801	△ 803
資産合計	Total Assets	457,408	476,914	589,993	630,937	688,308
流動負債	Total current liabilities	209,699	248,586	259,960	270,002	280,896
支払手形・工事未払金等	Notes and accounts payable	107,856	127,082	100,937	81,405	86,658
電子記録債務	Electronically recorded obligations	-	-	34,415	39,598	49,343
短期借入金	Short-term borrowings	300	300	-	10,000	10,000
1年内返済予定の長期借入金	Current portion of long-term debt	42,149	56,574	48,289	25,771	26,471
未成工事受入金	Advances received on uncompleted contracts	14,282	15,239	10,278	22,256	20,921
その他	Other current liabilities	45,113	49,390	66,040	90,972	87,503
固定負債	Total long-term liabilities	128,237	84,240	144,658	122,469	110,577
社債	Straight bonds	-	10,000	20,000	20,000	20,000
長期借入金	Long-term debt	102,776	56,296	99,027	77,493	60,194
退職給付に係る負債	Net defined benefit liability	9,372	562	3,765	1,016	921
訴訟損失引当金	Provision for loss on litigation	-	-	-	-	2,705
その他	Other long-term liabilities	16,089	17,381	21,866	23,960	26,758
負債合計	Total Liabilities	337,936	332,825	404,618	392,470	391,473

※販売用不動産 + 不動産事業支出金 + 開発用不動産等 Real estate for sale + Costs and advances for real estate operations + Real estate for development



要約貸借対照表 (連結) Summary of Consolidated Balance Sheets

(単位：百万円 Millions of yen)

		2014/3/31	2015/3/31	2016/3/31	2017/3/31	2018/3/31
株主資本	Total Shareholders' equity	128,632	143,356	191,580	245,358	301,245
資本金	Capital stock	57,500	57,500	57,500	57,500	57,500
資本剰余金	Capital surplus	7,500	7,500	7,500	7,500	7,513
利益剰余金	Retained earnings	63,764	78,495	126,726	180,509	240,880
自己株式	Treasury stock	△132	△139	△146	△151	△4,649
その他の包括利益累計額	Accumulated Other Comprehensive Income	△9,367	471	△6,643	△7,510	△5,246
その他有価証券評価差額金	Net unrealized gain (loss) on other securities	2,657	3,371	1,786	1,631	4,279
為替換算調整勘定	Translation adjustments	△7,167	△2,546	△2,416	△3,215	△4,144
退職給付に係る調整累計額	Retirement benefits liability adjustments	△4,857	△353	△6,013	△5,926	△5,382
非支配株主持分	Non-controlling interests	207	261	438	619	837
純資産合計	Total Net Assets	119,472	144,089	185,374	238,467	296,835
負債純資産合計	Total Liabilities and Net Assets	457,408	476,914	589,993	630,937	688,308

保有不動産残高 Real Estate Balance

(単位：百万円 Millions of yen)

		2014/3/31	2015/3/31	2016/3/31	2017/3/31	2018/3/31
営業用不動産	Inventories	103,272	112,596	137,014	128,903	162,746
販売用不動産	Real estate for sale	22,606	31,146	39,931	51,684	71,651
不動産事業支出金	Costs and advances for real estate operations	38,451	40,438	70,330	53,188	67,700
開発用不動産等	Real estate for development projects	42,215	41,012	26,754	24,032	23,395
有形固定資産 + 借地権	Property and Equipment, Leasehold rights	54,572	56,237	102,267	112,264	126,995
合計	Total	157,844	168,833	239,281	241,167	289,742

有利子負債残高 Interest-bearing Debt Balance

(単位：百万円 Millions of yen)

		2014/3/31	2015/3/31	2016/3/31	2017/3/31	2018/3/31
短期借入金	Short-term borrowings	300	300	-	10,000	10,000
1年内返済予定の長期借入金	Current portion of long-term debt	42,149	56,574	48,289	25,771	26,471
長期借入金	Long-term debt	102,776	56,296	99,027	77,493	60,194
社債	Straight bonds	-	10,000	20,000	20,000	20,000
リース債務	lease obligations	2,635	5,074	7,404	8,587	8,777
合計	Total	147,860	128,244	174,720	141,851	125,441



主要子会社推移 Major Consolidated Subsidiaries

㈱長谷工コミュニティ Haseko Community, Inc.

(単位：百万円 Millions of yen)

		2014/3	2015/3	2016/3	2017/3	2018/3
総売上高	Net Sales	34,801	34,944	35,913	36,914	37,238
売上総利益	Gross Profit	4,202	4,170	4,478	4,205	4,623
販売費及び一般管理費	Selling, General and Administrative Expenses	1,598	1,729	1,759	1,902	2,644
営業利益	Operating Income	2,604	2,440	2,719	2,303	1,979
経常利益	Ordinary Income	2,613	2,689	2,827	2,987	2,435

(単位：戸 Units)

		2014/3/31	2015/3/31	2016/3/31	2017/3/31	2018/3/31
マンション管理戸数	Managing condominium units	249,397	253,620	260,572	264,997	271,173

㈱長谷エライブネット Haseko Livenet, Inc.

(単位：百万円 Millions of yen)

		2014/3	2015/3	2016/3	2017/3	2018/3
総売上高	Net Sales	23,169	24,061	25,779	32,319	32,969
売上総利益	Gross Profit	5,880	5,482	5,856	7,330	8,092
販売費及び一般管理費	Selling, General and Administrative Expenses	4,441	3,960	3,900	5,375	5,838
営業利益	Operating Income	1,440	1,522	1,957	1,956	2,253
経常利益	Ordinary Income	1,497	1,672	2,154	2,373	2,547

(単位：戸 Units)

		2014/3/31	2015/3/31	2016/3/31	2017/3/31	2018/3/31
サブリース	Sublease	8,857	8,765	8,215	10,661	10,040
P M受託	Commissioned property management	43,280	47,992	57,603	72,172	75,401
社宅管理代行	Company housing management agency	42,542	44,619	51,661	55,578	58,988
運営戸数合計	Total number of dwellings managed	94,679	101,376	117,479	138,411	144,429

*社宅管理代行は、2014/7月より㈱長谷工ビジネスプロクシーにて運営しております。



主要子会社推移 Major Consolidated Subsidiaries

㈱長谷工リフォーム Haseko Reform, Inc.

(単位：百万円 Millions of yen)

		2014/3	2015/3	2016/3	2017/3	2018/3
総売上高	Net Sales	30,549	28,050	34,969	36,436	35,579
売上総利益	Gross Profit	2,872	2,532	3,766	3,994	4,461
販売費及び一般管理費	Selling, General and Administrative Expenses	2,191	2,460	2,813	3,113	3,404
営業利益	Operating Income	681	71	952	882	1,057
経常利益	Ordinary Income	658	67	934	868	1,047

(単位：十億円 Billions of yen)

		2014/3/31	2015/3/31	2016/3/31	2017/3/31	2018/3/31
受注高	Orders	32.4	35.8	31.3	36.6	38.0

㈱長谷工アーベスト Haseko Urbest, Inc.

(単位：百万円 Millions of yen)

		2014/3	2015/3	2016/3	2017/3	2018/3
総売上高	Net Sales	8,338	7,280	6,472	6,807	7,499
売上総利益	Gross Profit	3,270	2,713	2,297	2,366	2,830
販売費及び一般管理費	Selling, General and Administrative Expenses	1,057	945	1,060	1,006	1,098
営業利益	Operating Income	2,213	1,768	1,237	1,361	1,732
経常利益	Ordinary Income	2,242	1,849	1,269	1,422	1,815

(単位：件、十億円 Number of transaction/Billions of yen)

			2014/3	2015/3	2016/3	2017/3	2018/3
受託販売	Consignment sales	契約件数 Unit of transactions	7,601	6,574	4,947	6,047	5,997
		取扱高 Trading amount	255.9	225.0	174.6	231.4	235.0



要約損益計算書 (単体) Summary of Non-Consolidated Income

(単位：百万円 Millions of yen)

		2014/3	2015/3	2016/3	2017/3	2018/3
売上高	Net Sales	422,221	460,193	560,870	534,898	581,334
完成工事高	Construction contracts	286,423	368,862	422,372	395,651	437,656
業務受託売上高	Commissioned works	6,245	5,161	5,398	5,052	5,343
設計監理売上高	Design and supervision	9,573	11,420	12,349	11,997	12,956
貸室営業収入	Lease rentals of buildings	2,103	1,237	1,422	1,862	2,583
不動産売上高	Real estate sale	117,878	73,512	119,329	120,335	122,797
売上総利益	Gross Profit	35,403	51,927	86,234	101,161	113,233
完成工事総利益	Construction contracts	20,511	37,812	64,384	76,663	92,977
[完成工事総利益率]	[Profit ratio of Construction contracts]	[7.2%]	[10.3%]	[15.2%]	[19.4%]	[21.2%]
業務受託売上総利益	Commissioned works	3,975	3,115	3,621	3,007	3,096
[完成工事+業務受託 利益率]	[Profit ratio of Construction contracts + Commissioned works]	[8.4%]	[10.9%]	[15.9%]	[19.9%]	[21.7%]
設計監理売上総利益	Design and supervision	5,492	6,905	7,526	7,125	7,201
貸室営業総利益	Lease rentals of buildings	683	512	525	935	1,068
不動産売上総利益	Real estate sale	4,742	3,583	10,179	13,431	8,890
販売費及び一般管理費	Selling, General and Administrative Expenses	16,265	17,871	19,793	24,929	28,572
営業利益	Operating Income	19,138	34,056	66,441	76,232	84,661
金融収支	Interest income (expense), net	△1,276	△222	△1,516	△598	△604
受取利息	Interest income	533	720	873	970	985
受取配当金	Dividend income	1,996	1,905	493	603	245
支払利息	Interest expense	△2,604	△2,022	△1,408	△1,288	△1,044
ローン付帯費用等	Incidental Expenses For Loan, etc	△1,200	△825	△1,474	△883	△790
その他	Other income (expense), net	156	880	495	333	249
経常利益	Ordinary Income	18,018	34,714	65,420	75,967	84,307
特別利益	Special income	2,493	0	48	1,485	597
特別損失	Special losses	526	22	1,099	277	6
税引前当期純利益	Income before income taxes	19,986	34,693	64,369	77,176	84,898
法人税、住民税及び事業税	Current tax	△1,491	969	6,795	17,830	25,317
法人税等調整額	Deferred tax	2,629	9,263	6,448	2,887	2
当期純利益	Net Income	18,848	24,460	51,126	56,459	59,578



要約貸借対照表 (単体) Summary of Non-Consolidated Balance Sheets

(単位：百万円 Millions of yen)

		2014/3/31	2015/3/31	2016/3/31	2017/3/31	2018/3/31
流動資産	Total current assets	239,357	252,373	271,530	277,011	313,526
現金預金	Cash and bank deposits	95,865	82,286	86,055	109,845	136,187
受取手形・完成工事未収入金	Notes and A/R., construction contracts	56,646	75,286	97,410	81,723	82,803
不動産事業未収入金(※1)	A/R;Real estate and Lease rental of building	2,053	3,414	2,928	7,150	2,420
未成工事支出金	Costs incurred on uncompleted contracts	3,514	4,050	6,774	6,042	5,752
営業用不動産(※2)	Inventories	63,696	67,080	64,608	61,299	75,920
繰延税金資産	Deferred tax assets	8,505	8,612	5,138	3,181	3,925
その他	Other current assets	9,077	11,644	8,618	7,771	6,518
固定資産	Total fixed assets	109,913	110,646	184,749	219,858	234,137
有形固定資産 + 借地権	Property and Equipment,Leasehold rights	9,956	13,319	28,173	45,351	67,231
投資有価証券	Investment securities	4,737	8,936	7,751	8,063	12,534
関係会社株式	Investments in subsidiaries and affiliates	51,077	51,257	86,004	90,410	90,496
その他の関係会社有価証券	Investments in affiliates	3	485	1,036	1,296	1,296
関係会社長期貸付金	Long-term loans to subsidiaries and affiliates	27,153	28,806	53,313	61,937	45,923
繰延税金資産	Long-term deferred tax assets	11,807	1,491	-	-	-
その他	Other fixed assets	6,219	7,391	9,175	13,510	17,367
貸倒引当金	Allowance for doubtful accounts	△1,039	△1,038	△702	△709	△710
資産合計	Total Assets	349,270	363,019	456,280	496,869	547,662
流動負債	Total current liabilities	154,985	192,128	185,087	196,653	209,588
支払手形・工事未払金	Notes and A/P, construction contracts	85,602	105,094	78,182	58,266	63,050
電子記録債務	Electronically recorded obligations	-	-	33,025	36,806	45,908
短期借入金	Short-term borrowings	-	-	-	10,000	10,000
1年内返済予定の長期借入金	Current portion of long-term debt	38,612	53,342	30,307	25,035	19,835
未成工事受入金	Advances received on uncompleted contracts	12,403	12,888	7,845	20,238	19,102
その他	Other current liabilities	18,368	20,804	35,728	46,307	51,693
固定負債	Total long-term liabilities	88,599	54,983	108,776	86,031	78,393
社債	Straight bonds	-	10,000	20,000	20,000	20,000
長期借入金	Long-term debt	86,644	44,292	87,040	62,005	52,170
その他	Other long-term liabilities	1,955	691	1,736	4,026	6,223
負債合計	Total Liabilities	243,583	247,111	293,863	282,684	287,981

※1 貸室未収入金 + 不動産事業未収入金 A/R;Real estate + Lease rental of building

※2 販売用不動産 + 不動産事業支出金 + 開発用不動産等 Real estate for sale + Costs and advances for real estate operations + Real estate for development



要約貸借対照表 (単体) Summary of Non-Consolidated Balance Sheets

(単位：百万円 Millions of yen)

		2014/3/31	2015/3/31	2016/3/31	2017/3/31	2018/3/31
株主資本	Total Shareholders' equity	103,400	113,106	161,218	213,163	256,220
資本金	Capital stock	57,500	57,500	57,500	57,500	57,500
資本剰余金	Capital surplus	7,500	7,500	7,500	7,500	7,500
利益剰余金	Retained earnings	38,532	48,244	96,364	148,314	195,868
自己株式	Treasury stock	△132	△139	△146	△151	△4,649
評価・換算差額等	Total valuation and translation adjustments	2,287	2,803	1,199	1,022	3,462
その他有価証券評価差額金	Net unrealized gain (loss) on other securities	2,287	2,803	1,199	1,022	3,462
純資産合計	Total Net Assets	105,687	115,908	162,417	214,185	259,682
負債純資産合計	Total Liabilities and Net Assets	349,270	363,019	456,280	496,869	547,662

保有不動産残高 Real Estate Balance

(単位：百万円 Millions of yen)

		2014/3/31	2015/3/31	2016/3/31	2017/3/31	2018/3/31
営業用不動産	Inventories	63,696	67,080	64,608	61,299	75,920
販売用不動産	Real estate for sale	20,392	28,018	21,877	30,183	47,320
不動産事業支出金	Costs and advances for real estate operations	37,627	37,625	42,731	31,116	28,599
開発用不動産等	Real estate for development projects	5,677	1,437	-	-	-
有形固定資産 + 借地権	Property and Equipment, Leasehold rights	9,956	13,319	28,173	45,351	67,231
合計	Total	73,653	80,399	92,781	106,650	143,151

有利子負債残高 Interest-bearing Debt Balance

(単位：百万円 Millions of yen)

		2014/3/31	2015/3/31	2016/3/31	2017/3/31	2018/3/31
短期借入金	Short-term borrowings	-	-	-	10,000	10,000
1年内返済予定の長期借入金	Current portion of long-term debt	38,612	53,342	30,307	25,035	19,835
長期借入金	Long-term debt	86,644	44,292	87,040	62,005	52,170
社債	Straight bonds	-	10,000	20,000	20,000	20,000
リース債務	lease obligations	75	69	75	54	74
合計	Total	125,331	107,703	137,422	117,094	102,079



受注高推移 (単体) Non-Consolidated Orders Received

(単位：百万円 Millions of yen)

		2014/3	2015/3	2016/3	2017/3	2018/3
受注高	Orders	363,082	464,195	483,401	502,215	483,801
建設事業	Construction contracts	351,226	451,688	470,387	489,023	470,290
民間分譲マンション	Private-sector condominiums	326,308	424,258	450,978	455,051	427,962
一般工事	General construction	18,551	20,325	12,849	27,386	34,433
土木工事	Civil engineering	940	1,908	954	2,101	1,873
業務受託	Consulting contracts	5,427	5,196	5,606	4,486	6,021
設計監理事業	Design and supervision	11,856	12,508	13,014	13,192	13,511
売上高	Net Sales of each fiscal year	302,240	385,444	440,119	412,700	455,955
建設事業	Construction contracts	292,668	374,024	427,770	400,703	442,999
民間分譲マンション	Private-sector condominiums	271,143	350,684	401,606	377,443	416,241
一般工事	General construction	13,877	16,910	19,657	16,935	19,157
土木工事	Civil engineering	1,404	1,269	1,109	1,274	2,257
業務受託	Consulting contracts	6,245	5,161	5,398	5,052	5,343
設計監理事業	Design and supervision	9,573	11,420	12,349	11,997	12,956
次期繰越高	Balance of orders at the end of each fiscal year	348,402	427,153	470,436	559,951	587,796
建設事業	Construction contracts	339,563	417,227	459,844	548,164	575,455
民間分譲マンション	Private-sector condominiums	317,895	391,470	440,841	518,449	530,170
一般工事	General construction	18,020	21,435	14,628	25,079	40,355
土木工事	Civil engineering	221	860	706	1,533	1,149
業務受託	Consulting contracts	3,427	3,462	3,670	3,103	3,781
設計監理事業	Design and supervision	8,839	9,926	10,591	11,786	12,341
特命受注比率	Exclusive contract	87.4%	91.9%	91.5%	83.6%	83.6%
設計施工比率	Construction-with-design orders	93.4%	97.4%	97.2%	95.0%	93.7%