# **Summary of Financial Statements**

- For the three months ended June 30, 2011 -



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Disclaimer:

Forecasts or assessment figures on this document is depend and based on data available at the date of issue. Results or actual performances may be different from those estimates because of unexpected affairs.

# **Summary of Consolidated Income Statements**

Billions of yen

	March 2012 1Q	March 2012 Interim Forecast	March 2012 Annual Forecast	March 2011 1Q	March 2011 Interim	March 2011 Annual
Net sales	112.5	235.0	495.0	99.1	205.7	440.4
Construction contracts	70.3	161.5	343.5	58.2	129.1	285.8
Design and supervision	1.0	3.0	7.5	0.2	1.7	6.3
Leasing and management	15.5	32.3	67.5	15.8	31.9	65.7
Real estate sale	24.6	35.7	72.0	23.9	41.0	78.6
Others	1.1	2.5	4.5	1.0	2.1	4.1
Gross profit	11.1	23.0	52.0	11.3	24.6	50.9
Construction contracts	6.9	14.7	31.5	6.2	14.4	34.7
Profit ratio of construction contracts	9.8%	9.1%	9.2%	10.6%	11.2%	12.1%
Design and supervision	0.5	1.4	3.4	0.1	0.8	3.1
Leasing and management	2.2	4.6	10.7	2.5	5.0	9.6
Real estate sale	1.3	1.8	5.6	2.4	4.1	2.7
Others	0.2	0.5	0.8	0.1	0.3	0.7
Selling, general and administrative expenses	6.8	14.5	29.0	6.6	13.7	27.5
Operating income	4.3	8.5	23.0	4.8	10.8	23.3
Ratio of operating income to net sales	3.8%	3.6%	4.6%	4.8%	5.3%	5.3%
Other income (expenses), net	(0.5)	(1.5)	(5.0)	(0.4)	(1.5)	(4.2)
Interest income (expenses), net	(0.7)	(1.8)	(4.3)	(0.4)	(1.9)	(5.1)
Others, net	0.2	0.3	(0.7)	0.0	0.5	0.9
Ordinary income	3.8	7.0	18.0	4.3	9.4	19.1
Ratio of ordinary income to net sales	3.4%	3.0%	3.6%	4.4%	4.6%	4.3%
Special income (losses), net	(0.0)	(1.0)	(1.0)	0.1	0.9	0.5
Net income before income taxes and minority interests	3.7	6.0	17.0	4.4	10.3	19.6
Income taxes and minority interests	1.1	3.0	8.0	1.9	3.1	9.5
Current tax	0.1			0.1	0.4	0.8
Deferred tax	1.0			1.7	2.7	8.7
Minority interests	(0.0)			(0.0)	0.0	0.0
Net income	2.7	3.0	9.0	2.5	7.2	10.1
Depreciation and amortization, excluding goodwill-amortization	0.9	n/a	n/a	1.0	1.9	3.9
Comprehensive income	3.1	n/a	n/a	2.4	n/a	6.1
Total comprehensive income attributable to:						
Shareholders of Haseko Corporation	3.1	n/a	n/a	2.4	n/a	6.1
Minority interests	(0.0)	n/a	n/a	(0.0)	n/a	0.0

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# **Summary of Non-consolidated Income Statements**

Billions of yen

	March 2012 1Q	March 2012 Interim Forecast	March 2012 Annual Forecast	March 2011 1Q	March 2011 Interim	March 2011 Annual
Net sales	83.3	170.0	350.0	57.9	131.5	298.5
Construction contracts	59.2	136.0	281.0	49.7	107.8	237.8
Commissioned works	1.4	3.0	5.5	0.8	1.8	4.5
Design and supervision	1.0	3.0	7.5	0.2	1.7	6.3
Lease rentals of buildings	0.8	1.0	2.0	0.9	1.7	3.4
Real estate sale	20.9	27.0	54.0	6.3	18.5	46.5
Gross profit	7.2	14.5	31.0	6.8	15.0	31.1
Construction contracts	5.0	10.9	22.4	5.8	11.6	26.4
Profit ratio of construction contracts	8.5%	8.0%	8.0%	11.7%	10.8%	11.1%
Commissioned works	0.8	1.2	2.8	0.4	1.1	2.5
Design and supervision	0.5	1.4	3.4	0.1	0.8	3.1
Lease rentals of buildings	0.3	0.3	0.6	0.3	0.6	1.1
Real estate sale	0.7	0.7	1.8	0.2	0.9	(2.1)
Selling, general and administrative expenses	3.5	7.5	15.0	3.6	7.3	14.3
Operating income	3.6	7.0	16.0	3.2	7.7	16.8
Ratio of operating income to net sales	4.4%	4.1%	4.6%	5.6%	5.9%	5.6%
Other income (expenses), net	2.2	1.0	(1.5)	3.4	2.4	(0.3)
Interest income (expenses), net	2.1	1.1	(0.9)	3.4	2.1	(0.8)
Others, net	0.1	(0.1)	(0.6)	0.0	0.3	0.6
Ordinary income	5.9	8.0	14.5	6.7	10.1	16.5
Ratio of ordinary income to net sales	7.1%	4.7%	4.1%	11.5%	7.7%	5.5%
Special income (losses), net	0.0	(1.0)	(1.0)	0.1	1.0	(0.1)
Net income before income taxes	5.9	7.0	13.5	6.8	11.1	16.4
Income taxes	1.0	1.5	4.5	1.3	1.9	6.9
Current tax	0.2			(0.0)	(0.5)	(1.7)
Deferred tax	0.9			1.3	2.4	8.6
Net income	4.9	5.5	9.0	5.5	9.2	9.5
Depreciation and amortization, except depreciation on inventory ass	ets0.1	n/a	n/a	0.2	0.5	1.0

# **Summary of Consolidated Balance Sheets**

Billions of yen

Assets							
0					3/31/2011	6/30/2011	Difference
Current assets:	314.2	304.6	(9.6)	Notes and accounts receivable, trade	84.0	78.7	(5.3)
Cash and bank deposits	82.0	82.6	0.6	PFI projects	20.7	17.2	(3.4)
Notes and accounts receivable, trade *1	84.0	78.7	(5.3)	Others	63.3	61.5	(1.8)
Costs incurred on uncompleted contracts	7.7	9.2	1.5	*PFI projects: rebuilding national public employees' apa	artments by the Priva	ate Finance Initiat	ive Law in Japa
Inventories *2	121.7	114.1	(7.6)				
Deferred tax assets	9.5	9.1	(0.4)	*2 Real estate balance			
Other current assets	10.4	11.9	1.5		3/31/2011	6/30/2011	Difference
Allowance for doubtful accounts	(1.1)	(0.9)	0.2	Inventories	121.7	114.1	(7.6)
Fixed assets:	143.3	142.4	(0.9)	PFI projects	-	-	-
Property and equipment, leasehold rights *2	100.6	97.8	(2.8)	Development projects	38.4	38.9	0.4
Investment securities	6.0	6.5	0.5	Others	83.2	75.2	(8.0)
Long-term deferred tax assets	20.0	19.4	(0.6)	Property and equipment, leasehold rights	100.6	97.8	(2.8)
Other fixed assets	18.1	20.1	2.0	Real estate balance, total	222.2	211.9	(10.4
Allowance for doubtful accounts	(1.3)	(1.3)	0.0				· · · · · ·
Total assets	457.5	447.1	(10.4)	*3 Interest-bearing debt balance			
Liabilities				5	3/31/2011	6/30/2011	Difference
Current liabilities:	192.3	183.6	(8.6)	Short-term borrowings	22.4	22.4	-
Notes and accounts payable	85.2	80.3	(4.9)	PFI projects	-	-	-
Short-term borrowings *3	22.4	22.4	-	Others	22.4	22.4	-
Current portion of long-term debt *3	40.6	40.6	-	Current portion of long-term debt	40.6	40.6	-
Advances received on uncompleted contracts	s 13.2	14.3	1.2	PFI projects	3.2	3.2	-
Other current liabilities	31.0	26.0	(4.9)	Others	37.4	37.4	-
Long-term liabilities:	167.7	163.6	(4.2)	Long-term debt	157.1	152.8	(4.3)
Long-term debt *3	157.1	152.8	(4.3)	PFI projects	16.2	12.9	(3.2)
Other long-term liabilities	10.6	10.8	0.2	Others	140.9	139.8	(1.1)
Total liabilities	360.0	347.2	(12.8)	Interest-bearing debt balance, total	220.0	215.7	(4.3)
Net assets				PFI projects	19.4	16.2	(3.2)
Shareholders' equity:	111.5	113.4	2.0	Others	200.6	199.5	(1.1)
Capital stock	57.5	57.5	-				
Capital surplus	7.5	7.5	-	Equity ratio and debt-to-equity ratio			
Retained earnings	46.6	48.6	2.0		3/31/2011	6/30/2011	Difference
Treasury stock	(0.1)	(0.1)	0.0	Shareholders' equity / Total assets	24.4%	25.4%	1.0%
Adjustments and others:	(14.1)	(13.7)	0.4	Net assets / Total assets	21.3%	22.3%	1.0%
Cumulative translation adjustments	(14.6)	(14.2)	0.4	Total of I.B. debt / Shareholders' equity	197.4%	190.1%	(7.3%)
Net unrealized gain on other securities	0.5	0.5	0.1	Net debt / Shareholders' equity	123.8%	117.3%	(6.5%)
Minority interests:	0.1	0.1	(0.0)				(= 270)
Total net assets	97.5	99.9	2.4	Number of employees	3/31/2011	6/30/2011	Difference
				Consolidated	4,505	4,580	75
Total liabilities and net assets	457.5	447.1	(10.4)	Non-consolidated	1,998	2,048	50

# **Summary of Cash Flows Statements**

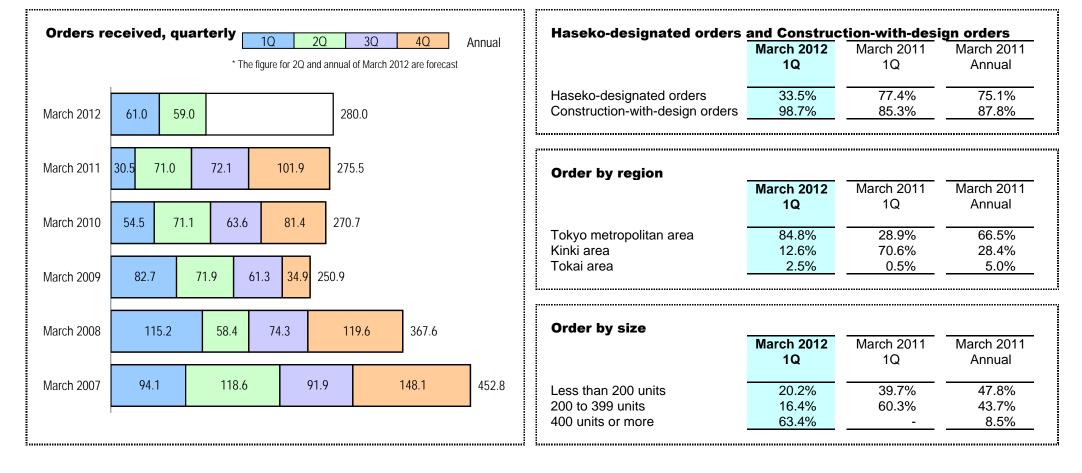
Billions of yen

	March 2012 1Q	March 2011 1Q	March 2011 Annual
Cash flows from Operating activities			
Income (loss) before income taxes and minority interests	3.7	4.4	19.6
Depreciation and amortization, except goodwil-amortization	0.9	1.0	3.9
Goodwil-amortization	0.1	0.1	0.5
Impairment loss on fixed assets	-	0.0	0.9
Provision (reversal) of allowance for doubtful accounts, net	(0.2)	(0.2)	(6.0)
Decrease (increase) in notes and accounts receivable	5.2	(18.1)	(32.8)
Decrease (increase) in costs incurred on uncompleted contracts	(1.5)	(2.6)	(1.3)
Increase (decrease) in notes, accounts payable and accrued expenses	(4.9)	(4.2)	12.6
Increase (decrease) in amounts received for uncompleted contracts	1.2	2.0	2.4
Valuation loss on inventories	0.1	0.0	5.6
Decrease (increase) in inventories	7.9	8.6	10.6
Loss (gain) on disposal or sale of property and equipment, net	0.0	(0.1)	0.0
Valuation loss of investment securities	-	0.1 <sup>´</sup>	0.2
Income taxes paid	(0.7)	(0.7)	(0.9)
Others	(5.2)	(1.5)	13.5
Net cash provided by (used in) operating activities	6.8	(11.1)	28.6
Cash flows from Investing activities			
Purchases of property, equipment and intangible assets	(0.6)	(0.4)	(1.5)
Proceeds from sale of property, equipment and intangible assets	0.0	0.1	1.6
Others	(0.4)	(0.0)	(0.0)
Net cash provided by (used in) investing activities	(1.0)	(0.4)	0.1
Cash flows from Financing activities			
Increase (decrease) in short-term borrowings, net	_	(3.7)	(26.9)
Increase in long-term debt	1.7	8.7	116.7
Repayment of long-term debt	(6.1)	(5.5)	(93.4)
Cash dividends paid	(0.7)	(0.8)	(0.8)
Acquisition of treasury stock	(0.0)	(0.0)	(0.0)
Financing cost	(0.0)	(0.0)	(2.5)
Others	(0.0)	(0.0)	(0.0)
Net cash provided by (used in) financing activities	(5.1)	(1.4)	(6.8)
Cash and cash equivalents at end of the year	82.4	47.0	81.7

## **Orders Received**

Billions of yen, non-consolidated

	March 2012 1Q	March 2012 Interim Forecast	March 2012 Annual Forecast	March 2011 1Q	March 2011 Interim	March 2011 Annual
Orders received	61.0	120.0	280.0	30.5	101.5	275.5
Private-sector condominiums	57.0	107.0	254.0	18.5	83.5	240.9
General construction	0.9	5.5	12.0	7.1	10.3	19.8
Civil engineering	0.0	1.5	2.0	1.6	2.1	2.9
Consulting contracts	1.0	2.5	5.0	1.3	2.2	4.7
Design and supervision	2.1	3.5	7.0	2.0	3.5	7.1
Backlogs	302.9	281.6	289.6	256.4	266.8	303.6



## **Haseko Urbest**

### Consignment sales and brokerage

		March	n 2012	March	n 2011
		1Q	Annual	1Q	Annual
			Forecast		
Consignment sales	Units of transactions	1,526	6,500	1,784	6,822
	Billions of yen	51.6	213.8	63.9	237.6
Brokerage	Units of transactions	400	2,020	464	1,910
	Billions of yen	10.2	56.1	13.1	51.7
Total	Units of transactions	1,926	8,520	2,248	8,732
	Billions of yen	61.8	269.9	77.0	289.3

## **Haseko Community**

Managing condominium units

As of	As of	As of
3/31/2011	6/30/2011	3/31/2012
		Forecast
221,135	222,592	229,088

Total managing concominium units						
	As of	As of	As of			
	3/31/2011	6/30/2011	3/31/2012			
			Forecast			
Haseko Community	221,135	222,592	229,088			
Haseko Smile Community	38,292	38,696	40,292			
Haseko Community Kyushu	11,411	11,506	12,511			
Total	270,838	272,794	281,891			

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## **Haseko Livenet**

#### Managing units

	As of	As of	As of
	3/31/2011	6/30/2011	3/31/2012
			Forecast
Sublease	8,822	8,755	9,100
Commissioned property management	41,160	41,308	46,100
Company housing management agency	26,900	27,286	41,100
Total number of dwellings managed	76,882	77,349	96,300

### **Income Statements of Haseko Urbest**

	March	March 2012		n 2011
Billions of yen	1Q	Annual	1Q	Annual
		Forecast		
Net sales	1.9	9.9	2.1	9.5
Gross profit	0.2	2.4	0.4	2.3
SG&A	0.3	1.4	0.3	1.4
Operating income	(0.2)	1.0	0.0	0.8
Ordinary income	(0.1)	1.0	0.0	0.9
Net income	(0.1)	0.6	0.0	0.6

#### Income Statements of Haseko Community

	March	n 2012	March 2011	
Billions of yen	1Q	Annual	1Q	Annual
		Forecast		
Net sales	7.3	30.6	10.7	33.9
Gross profit	0.9	4.1	1.1	4.0
SG&A	0.3	1.5	0.4	1.5
Operating income	0.6	2.6	0.7	2.5
Ordinary income	0.7	2.8	0.8	2.7
Net income	0.4	1.7	0.5	1.7

\*1 The condominium repair and remodeling business of Haseko Community was divided and succeeded by Haseko Reform on July 1, 2010.

\*1

#### Income Statements of Haseko Livenet

	March 2012		March 2011	
Billions of yen	1Q	Annual	1Q	Annual
		Forecast		
Net sales	5.5	23.7	5.7	22.2
Gross profit	1.3	6.4	1.4	5.5
SG&A	1.0	4.4	0.9	3.8
Operating income	0.3	2.0	0.5	1.7
Ordinary income	0.4	2.0	0.5	1.8
Net income	0.2	1.2	0.4	1.1

## **Consolidated Subsidiaries**

Billions of yen

	Summary of income statements				
		March 2012		March 2011	
		1Q	Annual	1Q	Annual
			Forecast		
Haseko Anesis	Net sales	0.3	0.7	0.3	1.1
Corporation	Ordinary income	0.1	1.6	0.2	1.6
	Net income	0.1	1.7	0.2	1.4
Haseko Community	Net sales	7.3	30.6	10.7	33.9
Inc. *1	Ordinary income	0.7	2.8	0.8	2.7
1	Net income	0.4	1.7	0.5	1.7
Haseko Reform Inc.	Net sales	4.4	22.6	0.1	13.0
*1	Ordinary income	(0.1)	0.4	(0.1)	0.5
	Net income	(0.1)	0.2	(0.0)	0.3
Haseko Smile	Net sales	1.5	8.9	1.5	7.9
Community Co., Ltd.	Ordinary income	0.0	0.6	0.0	0.5
	Net income	0.0	0.3	0.1	0.5
Haseko Community	Net sales	0.3	1.4	0.3	1.3
Kyushu Inc.	Ordinary income	(0.0)	0.1	(0.0)	0.0
	Net income	(0.0)	0.0	(0.0)	0.0
Haseko Livenet Inc.	Net sales	5.5	23.7	5.7	22.2
	Ordinary income	0.4	2.0	0.5	1.8
	Net income	0.2	1.2	0.4	1.1
Century Life Co., Ltd.	Net sales	0.6	2.2	0.5	2.0
	Ordinary income	0.0	0.2	(0.0)	0.0
	Net income	0.0	0.1	(0.0)	0.0
Haseko Systems Inc.	Net sales	0.9	3.8	0.9	3.6
	Ordinary income	0.2	0.6	0.1	0.5
	Net income	0.1	0.3	0.1	0.3
Haseko Intec Inc.	Net sales	0.8	5.2	0.7	7.3
	Ordinary income	(0.0)	0.2	(0.2)	0.0
	Net income	(0.0)	0.1	(0.1)	(0.0)

	Summary of income statements				
		March 2012		March 2011	
		1Q	Annual	1Q	Annual
			Forecast		
Haseko Urbest Inc.	Net sales	1.9	9.9	2.1	9.5
	Ordinary income	(0.1)	1.0	0.0	0.9
	Net income	(0.1)	0.6	0.0	0.6
Hasec Inc.	Net sales	15.3	54.6	12.4	53.2
	Ordinary income	0.1	0.2	0.0	0.3
	Net income	0.1	0.1	0.0	0.2
Foris Corporation	Net sales	0.8	8.3	0.5	9.1
	Ordinary income	0.0	0.1	(0.0)	0.3
	Net income	0.0	0.1	(0.0)	0.2
Fuji Kensetsu Co.,	Net sales	4.4	21.9	3.5	19.2
Ltd.	Ordinary income	(0.0)	0.6	(0.1)	0.2
	Net income	(0.0)	0.3	(0.0)	0.1
Brighton Corporation	Net sales	2.2	10.6	2.5	10.0
	Ordinary income	(0.3)	-	0.0	0.0
	Net income	(0.2)	(0.0)	(0.0)	(0.1)
Haseko America Inc. and 18 subsidiaries	Net sales	1.8	8.3	1.6	8.5
	Ordinary income	(0.1)	(0.3)	(0.2)	(0.4)
	Net income	(0.1)	(0.3)	(0.2)	(0.4)
Oak Development	Net sales	0.2	0.8	0.1	0.6
Co., Ltd.	Ordinary income	(0.2)	(0.6)	(0.2)	(1.0)
	Net income	(0.2)	(0.6)	(0.2)	(1.0)

\*1 The condominium repair and remodeling business of Haseko Community was divided and succeeded by Haseko Reform on July 1, 2010.

## Common stock

	As of	As of	
	3/31/2011	6/30/2011	
Common stock issued Treasury stock	1,503,971,989 shares 796,229 shares	1,503,971,989 shares 797,183 shares	

## Preferred stock

## Class B I

Issued	90,000,000 shares		
Shareholders	Resona Bank, Limited The Chuo Mitsui Trust and Banking Company, Limited Mizuho Corporate Bank, Limited	32,880,000 shares 31,680,000 shares 25,440,000 shares	
Amount	45.0 billion yen		
Initial conversion price	Market price 1 year before conversion start date (however, not below@72 yen)		
Conversion requesting period	From October 1,2015 to September 30,2032		
Ceiling and Floor of Conversion Price	Ceiling: 300% of initial conversion price Floor: 50% of initial conversion price		
Mandatory redemption period	From April 1,2009 to September 30,2014		