

2014年3月期

For the year ended March 31,2014

FACT BOOK

株式会社 長谷エコーポレーション

HASEKO Corporation

2014年5月

May, 2014

		頁 Page
連結決算	Consolidated	
サマリー情報	Five Years Summary	1
要約損益計算書（連結）	Summary of Consolidated Income Statements	2
包括利益計算書（連結）	Statement of Comprehensive Income	3
要約貸借対照表（連結）	Summary of Consolidated Balance Sheets	4～5
主要子会社推移	Major Consolidated Subsidiaries	6～7
(株)長谷エココミュニティ	HASEKO COMMUNITY Inc.	
(株)長谷エライブネット	HASEKO LIVENET Inc.	
(株)長谷エリフォーム	HASEKO REFORM Inc.	
(株)長谷エアーベスト	HASEKO URBEST Inc.	
単体決算	Non-Consolidated	
要約損益計算書（単体）	Summary of Non-Consolidated Income Statements	8
要約貸借対照表（単体）	Summary of Non-Consolidated Balance Sheets	9～10
受注高推移（単体）	Non-Consolidated Orders Received	11

サマリー情報 Five Years Summary

(単位：百万円 Millions of yen)

	2010/3	2011/3	2012/3	2013/3	2014/3
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連結 Consolidated

売上高	Net Sales	420,382	440,429	500,929	558,919	587,571
営業利益	Operating Income	17,118	23,327	21,615	24,329	28,838
	[営業利益率] [Operating income ratio]	[4.1%]	[5.3%]	[4.3%]	[4.4%]	[4.9%]
経常利益	Ordinary Income	14,165	19,138	18,199	19,976	25,405
	[経常利益率] [Ordinary income ratio]	[3.4%]	[4.3%]	[3.6%]	[3.6%]	[4.3%]
当期純利益	Net Income	5,814	10,137	11,242	13,064	24,830
純資産	Total Net Assets	92,125	97,478	101,996	113,805	119,472
総資産	Total Assets	439,273	457,487	467,075	460,864	457,408
営業活動によるキャッシュ・フロー	Net cash provided by (used in) Operating activities	2,038	28,629	33,711	38,231	55,267
投資活動によるキャッシュ・フロー	Net cash provided by (used in) Investing activities	10,009	136	2,363	14,843	29,395
財務活動によるキャッシュ・フロー	Net cash provided by (used in) Financing activities	△7,393	△6,848	△28,801	△24,115	△65,425
現金及び現金同等物の期末残高	Cash and Cash Equivalents at End of The Year	59,815	81,656	88,885	118,239	137,689
従業員数	Number of employees	4,384	4,505	4,549	4,640	5,188

単体 Non-Consolidated

売上高	Net Sales	303,528	298,472	368,044	411,436	422,221
営業利益	Operating Income	12,258	16,796	15,178	16,662	19,138
	[営業利益率] [Operating income ratio]	[4.0%]	[5.6%]	[4.1%]	[4.0%]	[4.5%]
経常利益	Ordinary Income	13,502	16,501	14,644	14,540	18,018
	[経常利益率] [Ordinary income ratio]	[4.4%]	[5.5%]	[4.0%]	[3.5%]	[4.3%]
当期純利益	Net Income	3,618	9,461	11,078	15,953	18,848
純資産	Total Net Assets	81,312	89,889	95,815	107,248	105,687
総資産	Total Assets	358,839	374,238	390,012	386,035	349,270
従業員数	Number of employees	2,089	1,998	2,017	2,005	2,044

要約損益計算書（連結） Summary of Consolidated Income Statements

(単位：百万円 Millions of yen)

		2010/3	2011/3	2012/3	2013/3	2014/3
売上高	Net Sales	420,382	440,429	500,929	558,919	587,571
完成工事高	Construction contracts	252,497	285,766	330,324	338,048	364,322
設計監理売上高	Design and supervision	4,678	6,271	7,841	8,073	9,473
賃貸管理収入	Leasing and management	66,971	65,656	66,362	70,003	61,069
不動産売上高	Real estate sale	92,320	78,610	92,084	138,016	145,772
その他の事業収入	Other	3,917	4,126	4,319	4,779	6,934
売上総利益	Gross Profit	45,447	50,863	49,665	53,459	61,363
完成工事総利益	Construction contracts	29,306	34,694	31,246	30,183	33,677
[利益率]	[Profit ratio of Construction contracts]	[11.6%]	[12.1%]	[9.5%]	[8.9%]	[9.2%]
設計監理売上総利益	Design and supervision	1,722	3,095	4,133	4,630	5,399
[利益率]	[Profit ratio of Design and supervision]	[36.8%]	[49.3%]	[52.7%]	[57.4%]	[57.0%]
賃貸管理総利益	Leasing and management	10,798	9,618	10,461	11,394	11,011
不動産売上総利益	Real estate sale	3,163	2,721	2,716	6,007	9,727
その他の事業総利益	Other	457	735	1,110	1,245	1,549
販売費及び一般管理費	Selling, General and Administrative Expenses	28,329	27,537	28,051	29,130	32,525
営業利益	Operating Income	17,118	23,327	21,615	24,329	28,838
金融収支	Interest income (expense),net	△3,844	△5,136	△4,606	△4,942	△3,977
[受取利息]	[Interest income]	[94]	[522]	[511]	[438]	[352]
[受取配当金]	[Dividend income]	[686]	[370]	[274]	[154]	[155]
[支払利息]	[Interest expense]	[△3,179]	[△3,572]	[△3,966]	[△3,579]	[△3,016]
[ローン付帯費用]	[Incidental Expenses For Loan]	[△1,445]	[△2,456]	[△1,424]	[△1,955]	[△1,467]
その他	Other income (expense),net	891	947	1,190	589	544
経常利益	Ordinary Income	14,165	19,138	18,199	19,976	25,405
特別利益	Special income	4,436	1,938	807	7	6,037
特別損失	Special losses	6,041	1,461	334	8,280	721
税金等調整前当期純利益	Net Income before income taxes	12,560	19,615	18,673	11,704	30,721
法人税、住民税及び事業税	Current tax	1,140	782	887	985	2,576
法人税等調整額	Deferred tax	5,581	8,673	6,539	△2,369	3,277
少数株主利益	Minority interests	24	22	5	24	38
当期純利益	Net Income	5,814	10,137	11,242	13,064	24,830

包括利益計算書（連結） Statement of Comprehensive Income

（単位：百万円 Millions of yen）

		2011/3	2012/3	2013/3	2014/3
少数株主損益調整前当期純利益	Income before minority interests	10,160	11,247	13,088	24,868
その他の包括利益	Other comprehensive income	△4,039	△976	4,257	6,338
[その他有価証券評価差額金]	[Net unrealized gain (loss) on other securities]	[△108]	[616]	[1,122]	[426]
[為替換算調整勘定]	[Cumulative translation adjustments]	[△3,939]	[△1,593]	[3,134]	[5,906]
[持分法適用会社に対する持分相当額]	[Share of other comprehensive income of associates accounted for using equity method]	[8]	[1]	[2]	[6]
包括利益	Comprehensive income	6,121	10,271	17,346	31,207
（内訳）	Comprehensive income attributable to abstract				
親会社株主に係る包括利益	Comprehensive income attributable to owners of the parent	6,098	10,266	17,322	31,168
少数株主に係る包括利益	Comprehensive income attributable to minority interests	22	5	24	38

要約貸借対照表（連結） Summary of Consolidated Balance Sheets

（単位：百万円 Millions of yen）

		2010/3/31	2011/3/31	2012/3/31	2013/3/31	2014/3/31
流動資産	Total current assets	277,138	314,202	333,297	352,624	356,926
現金預金	Cash and bank deposits	60,272	82,034	89,223	118,589	138,382
受取手形・完成工事未収入金等	Notes and accounts receivable, trade	51,135	83,970	101,669	95,136	89,732
未成工事支出金等	Costs incurred on uncompleted contracts	6,365	7,708	6,525	7,945	5,712
営業用不動産(※)	Inventories	142,122	121,666	116,428	112,742	103,272
繰延税金資産	Deferred tax assets	9,162	9,501	7,176	7,691	9,346
その他	Other current assets	9,186	10,374	12,786	10,823	10,637
貸倒引当金	Allowance for doubtful accounts	△ 1,104	△ 1,052	△ 509	△ 302	△ 155
固定資産	Total fixed assets	162,136	143,285	133,778	108,241	100,482
有形固定資産＋借地権	Property and Equipment, Leasehold rights	104,531	100,583	94,439	67,601	54,572
投資有価証券	Investment securities	5,968	5,990	6,745	8,378	9,707
繰延税金資産	Long-term deferred tax assets	29,119	19,998	15,948	16,656	14,292
その他	Other fixed assets	29,848	18,062	17,759	16,701	22,972
貸倒引当金	Allowance for doubtful accounts	△ 7,331	△ 1,348	△ 1,112	△ 1,095	△ 1,060
資産合計	Total Assets	439,273	457,487	467,075	460,864	457,408
流動負債	Total current liabilities	252,958	192,285	211,666	215,044	209,699
支払手形・工事未払金等	Notes and accounts payable	72,920	85,230	112,661	112,888	107,856
短期借入金	Short-term borrowings	50,404	22,350	12,900	10,380	300
1年内返済予定の長期借入金	Current portion of long-term debt	90,327	40,591	42,404	47,520	42,149
未成工事受入金	Advances received on uncompleted contracts	10,774	13,154	14,332	12,498	14,282
その他	Other current liabilities	28,533	30,960	29,369	31,758	45,113
固定負債	Total long-term liabilities	94,190	167,725	153,413	132,015	128,237
長期借入金	Long-term debt	83,232	157,090	142,965	123,944	102,776
退職給付に係る負債	Net defined benefit liability (Reserve for employees' retirement benefits)	-	-	-	-	9,372
その他	Other long-term liabilities	10,959	10,634	10,448	8,071	16,089
負債合計	Total Liabilities	347,148	360,009	365,079	347,059	337,936

※販売用不動産＋不動産事業支出金＋開発用不動産等 Real estate for sale + Costs and advances for real estate operations + Real estate for development projects

要約貸借対照表（連結） Summary of Consolidated Balance Sheets

(単位：百万円 Millions of yen)

		2010/3/31	2011/3/31	2012/3/31	2013/3/31	2014/3/31
株主資本	Total Shareholders' equity	102,085	111,460	116,952	124,481	128,632
資本金	Capital stock	57,500	57,500	57,500	57,500	57,500
資本剰余金	Additional paid-in capital	7,500	7,500	7,500	7,500	7,500
利益剰余金	Retained earnings	37,205	46,582	52,074	59,605	63,764
自己株式	Treasury stock	△120	△123	△123	△123	△132
その他の包括利益累計額	Total valuation and translation adjustments	△10,090	△14,130	△15,106	△10,848	△9,367
その他有価証券評価差額金	Net unrealized gain (loss) on other securities	585	484	1,101	2,225	2,657
為替換算調整勘定	Cumulative translation adjustments	△10,675	△14,614	△16,207	△13,073	△7,167
退職給付に係る調整累計額	Remeasurements of defined benefit plans	-	-	-	-	△4,857
少数株主持分	Minority interests	130	148	150	172	207
純資産合計	Total Net Assets	92,125	97,478	101,996	113,805	119,472
負債純資産合計	Total Liabilities and Net Assets	439,273	457,487	467,075	460,864	457,408

保有不動産残高 Real Estate Balance

(単位：百万円 Millions of yen)

		2010/3/31	2011/3/31	2012/3/31	2013/3/31	2014/3/31
営業用不動産	Inventories	142,122	121,666	116,428	112,742	103,272
販売用不動産	Real estate for sale	35,965	30,953	36,397	26,522	22,606
不動産事業支出金	Costs and advances for real estate operations	63,004	52,289	44,692	48,620	38,451
開発用不動産等	Real estate for development projects	43,153	38,424	35,339	37,600	42,215
有形固定資産＋借地権	Property and Equipment, Leasehold rights	104,531	100,583	94,439	67,601	54,572
合計	Total	246,653	222,249	210,867	180,343	157,844

借入金残高 Interest-bearing Debt Balance

(単位：百万円 Millions of yen)

		2010/3/31	2011/3/31	2012/3/31	2013/3/31	2014/3/31
短期借入金	Short-term borrowings	50,404	22,350	12,900	10,380	300
1年内返済予定の長期借入金	Current portion of long-term debt	90,327	40,591	42,404	47,520	42,149
長期借入金	Long-term debt	83,232	157,090	142,965	123,944	102,776
合計	Total	223,963	220,031	198,269	181,844	145,225

主要子会社推移 Major Consolidated Subsidiaries

㈱長谷エココミュニティ HASEKO COMMUNITY Inc.

(単位：百万円 Millions of yen)

		2010/3	2011/3	2012/3	2013/3	2014/3
総売上高	Net Sales	46,709	33,903	31,719	32,636	34,801
売上総利益	Gross Profit	4,461	4,014	3,805	3,670	4,202
販売費及び一般管理費	Selling, General and Administrative Expenses	1,561	1,515	1,472	1,461	1,598
営業利益	Operating Income	2,900	2,499	2,333	2,209	2,604
経常利益	Ordinary Income	3,016	2,652	2,509	2,344	2,613

(単位：戸 Units)

		2010/3/31	2011/3/31	2012/3/31	2013/3/31	2014/3/31
マンション管理戸数	Managing condominium units	214,228	221,135	231,297	238,222	249,397

㈱長谷エライブネット HASEKO LIVENET Inc.

(単位：百万円 Millions of yen)

		2010/3	2011/3	2012/3	2013/3	2014/3
総売上高	Net Sales	23,948	22,246	22,647	22,913	23,169
売上総利益	Gross Profit	5,412	5,461	5,915	6,024	5,880
販売費及び一般管理費	Selling, General and Administrative Expenses	3,692	3,791	4,196	4,389	4,441
営業利益	Operating Income	1,719	1,671	1,719	1,636	1,440
経常利益	Ordinary Income	1,786	1,770	1,763	1,629	1,497

(単位：戸 Units)

		2010/3/31	2011/3/31	2012/3/31	2013/3/31	2014/3/31
サブリース	Sublease	8,781	8,822	8,949	8,777	8,857
P M受託	Commissioned property management	40,827	41,160	42,763	44,291	43,280
社宅管理代行	Company housing management agency	23,250	26,900	40,010	40,750	42,542
運営戸数合計	Total number of dwellings managed	72,858	76,882	91,722	93,818	94,679

主要子会社推移 Major Consolidated Subsidiaries

㈱長谷エリフォーム HASEKO REFORM Inc.

(単位：百万円 Millions of yen)

		-	2011/3	2012/3	2013/3	2014/3
総売上高	Net Sales		12,993	18,856	22,549	30,549
売上総利益	Gross Profit		1,553	1,987	2,429	2,872
販売費及び一般管理費	Selling, General and Administrative Expenses		1,056	1,840	1,975	2,191
営業利益	Operating Income		497	147	455	681
経常利益	Ordinary Income		480	124	429	658

(単位：億円 Billions of yen)

		-	2011/3/31	2012/3/31	2013/3/31	2014/3/31
受注高	Order volume		190	192	258	324

㈱長谷エアースト HASEKO URBEST Inc.

(単位：百万円 Millions of yen)

		2010/3	2011/3	2012/3	2013/3	2014/3
総売上高	Net Sales	9,875	9,454	10,050	7,694	8,338
売上総利益	Gross Profit	2,441	2,276	2,162	2,184	3,270
販売費及び一般管理費	Selling, General and Administrative Expenses	1,561	1,437	1,257	1,160	1,057
営業利益	Operating Income	881	839	906	1,024	2,213
経常利益	Ordinary Income	919	891	937	1,123	2,242

(単位：件、億円 Number of transaction/Billions of yen)

		2010/3	2011/3	2012/3	2013/3	2014/3		
受託販売	Consignment sales	契約件数	Number of transactions	6,132	6,822	6,608	6,786	7,601
		取扱高	Value of transactions	2,087	2,376	2,169	2,208	2,559

要約損益計算書（単体） Summary of Non-Consolidated Income Statements

(単位：百万円 Millions of yen)

		2010/3	2011/3	2012/3	2013/3	2014/3
売上高	Net Sales	303,528	298,472	368,044	411,436	422,221
完成工事高	Construction contracts	227,128	237,773	278,118	278,334	286,423
業務受託売上高	Commissioned works	3,826	4,499	5,214	5,316	6,245
設計監理売上高	Design and supervision	4,678	6,271	7,853	8,118	9,573
貸室営業収入	Lease rentals of buildings	5,284	3,385	2,888	2,772	2,103
不動産売上高	Real estate sale	62,612	46,544	73,972	116,896	117,878
売上総利益	Gross Profit	28,020	31,065	29,479	30,920	35,403
完成工事総利益	Construction contracts	23,886	26,432	21,792	19,369	20,511
[完成工事総利益率]	[Profit ratio of Construction contracts]	[10.5%]	[11.1%]	[7.8%]	[7.0%]	[7.2%]
業務受託売上総利益	Commissioned works	1,952	2,531	3,051	3,382	3,975
[完成工事+業務受託 利益率]	[Profit ratio of Construction contracts + Commissioned works]	[11.2%]	[12.0%]	[8.8%]	[8.0%]	[8.4%]
設計監理売上総利益	Design and supervision	1,694	3,084	4,144	4,657	5,492
貸室営業総利益	Lease rentals of buildings	1,521	1,132	960	923	683
不動産売上総利益	Real estate sale	△1,033	△2,114	△468	2,589	4,742
販売費及び一般管理費	Selling, General and Administrative Expenses	15,763	14,269	14,300	14,258	16,265
営業利益	Operating Income	12,258	16,796	15,178	16,662	19,138
金融収支	Interest income (expense),net	725	△820	△1,240	△2,504	△1,276
[受取利息]	[Interest income]	[956]	[533]	[568]	[536]	[533]
[受取配当金]	[Dividend income]	[3,737]	[4,035]	[2,822]	[1,927]	[1,996]
[支払利息]	[Interest expense]	[△2,936]	[△2,953]	[△3,225]	[△3,033]	[△2,604]
[ローン付帯費用]	[Incidental Expenses For Loan]	[△1,032]	[△2,435]	[△1,404]	[△1,935]	[△1,200]
その他	Other income (expense),net	519	524	705	383	156
経常利益	Ordinary Income	13,502	16,501	14,644	14,540	18,018
特別利益	Special income	4,218	1,781	673	2	2,493
特別損失	Special losses	10,379	1,895	193	3,745	526
税引前当期純利益	Net Income before income taxes	7,341	16,387	15,124	10,798	19,986
法人税、住民税及び事業税	Current tax	△1,702	△1,680	△1,827	△2,099	△1,491
法人税等調整額	Deferred tax	5,425	8,606	5,873	△3,056	2,629
当期純利益	Net Income	3,618	9,461	11,078	15,953	18,848

要約貸借対照表（単体） Summary of Non-Consolidated Balance Sheets

（単位：百万円 Millions of yen）

		2010/3/31	2011/3/31	2012/3/31	2013/3/31	2014/3/31
流動資産	Total current assets	192,702	222,971	246,797	260,602	239,357
現金預金	Cash and bank deposits	34,452	51,752	66,401	89,729	95,865
受取手形・完成工事未収入金	Notes and A/R., construction contracts	38,876	49,491	66,234	62,556	56,646
不動産事業未収入金(※1)	A/R;Real estate and Lease rental of building	1,840	3,072	3,607	3,355	2,053
未成工事支出金	Costs incurred on uncompleted contracts	6,101	7,197	5,137	5,991	3,514
営業用不動産(※2)	Inventories	96,897	93,079	90,020	82,996	63,696
繰延税金資産	Deferred tax assets	8,355	8,831	6,421	7,090	8,505
その他	Other current assets	6,181	9,549	8,977	8,885	9,077
固定資産	Total fixed assets	166,137	151,266	143,216	125,433	109,913
有形固定資産＋借地権	Property and Equipment,Leasehold rights	26,820	24,762	20,196	20,289	9,956
投資有価証券	Investments in securities	2,685	2,353	2,661	4,324	4,737
関係会社株式	Investments in subsidiaries and affiliates	50,569	50,569	50,667	51,177	51,077
その他の関係会社有価証券	Securities of affiliated companies	11,663	11,660	11,660	12,010	3
関係会社長期貸付金	Long-term loans to subsidiaries and affiliates	34,915	37,221	37,027	14,533	27,153
繰延税金資産	Long-term deferred tax assets	26,434	17,430	14,195	16,001	11,807
その他	Other fixed assets	20,285	9,442	9,014	8,171	6,219
貸倒引当金	Allowance for doubtful accounts	△7,234	△2,171	△2,204	△1,070	△1,039
資産合計	Total Assets	358,839	374,238	390,012	386,035	349,270
流動負債	Total current liabilities	208,940	155,280	173,186	170,736	154,985
支払手形・工事未払金	Notes and accounts payable	61,831	74,736	100,822	94,499	85,602
短期借入金	Short-term borrowings	50,104	22,050	12,600	10,080	-
1年内返済予定の長期借入金	Current portion of long-term debt	74,260	31,360	32,632	37,832	38,612
未成工事受入金	Advances received on uncompleted contracts	9,449	12,202	13,179	10,742	12,403
その他	Other current liabilities	13,297	14,932	13,953	17,583	18,368
固定負債	Total long-term liabilities	68,587	129,068	121,011	108,051	88,599
長期借入金	Long-term debt	48,220	111,360	105,088	93,256	86,644
関係会社長期借入金	Long-term debt from affiliated companies	17,800	15,493	13,884	12,441	-
その他	Other long-term liabilities	2,567	2,215	2,039	2,354	1,955
負債合計	Total Liabilities	277,527	284,349	294,198	278,787	243,583

※1 貸室未収入金＋不動産事業未収入金 A/R;Real estate + Lease rental of building

※2 販売用不動産＋不動産事業支出金＋開発用不動産等 Real estate for sale + Costs and advances for real estate operations + Real estate for development projects

要約貸借対照表（単体） Summary of Non-Consolidated Balance Sheets

（単位：百万円 Millions of yen）

		2010/3/31	2011/3/31	2012/3/31	2013/3/31	2014/3/31
株主資本	Total Shareholders' equity	80,853	89,551	94,879	105,231	103,400
資本金	Capital stock	57,500	57,500	57,500	57,500	57,500
資本剰余金	Additional paid-in capital	7,500	7,500	7,500	7,500	7,500
利益剰余金	Retained earnings	15,973	24,674	30,001	40,355	38,532
自己株式	Treasury stock	△120	△123	△123	△123	△132
評価・換算差額等	Total valuation and translation adjustments	459	338	936	2,017	2,287
その他有価証券評価差額金	Net unrealized gain (loss) on other securities	459	338	936	2,017	2,287
純資産合計	Total Net Assets	81,312	89,889	95,815	107,248	105,687
負債純資産合計	Total Liabilities and Net Assets	358,839	374,238	390,012	386,035	349,270

保有不動産残高 Real Estate Balance

（単位：百万円 Millions of yen）

		2010/3/31	2011/3/31	2012/3/31	2013/3/31	2014/3/31
営業用不動産	Inventories	96,897	93,079	90,020	82,996	63,696
販売用不動産	Real estate for sale	35,582	30,402	36,031	25,495	20,392
不動産事業支出金	Costs and advances for real estate operations	50,831	52,635	44,652	48,653	37,627
開発用不動産等	Real estate for development projects	10,484	10,043	9,337	8,849	5,677
有形固定資産＋借地権	Property and Equipment, Leasehold rights	26,820	24,762	20,196	20,289	9,956
合計	Total	123,717	117,841	110,215	103,285	73,653

借入金残高 Interest-bearing Debt Balance

（単位：百万円 Millions of yen）

		2010/3/31	2011/3/31	2012/3/31	2013/3/31	2014/3/31
短期借入金	Short-term borrowings	50,104	22,050	12,600	10,080	-
1年内返済予定の長期借入金	Current portion of long-term debt	74,260	31,360	32,632	37,832	38,612
長期借入金	Long-term debt	48,220	111,360	105,088	93,256	86,644
関係会社長期借入金	Long-term debt from affiliated companies	17,800	15,493	13,884	12,441	-
合計	Total	190,384	180,263	164,204	153,609	125,256

受注高推移（単体） Non-Consolidated Orders Received

（単位：百万円 Millions of yen）

		2010/3	2011/3	2012/3	2013/3	2014/3
受注高	Order volume	270,650	275,496	280,561	286,397	363,082
建設事業	Construction contracts	267,789	268,394	272,294	277,752	351,226
民間分譲マンション	Private-sector condominiums	240,720	240,878	256,305	259,987	326,308
一般工事	General construction	23,818	19,842	9,021	11,191	18,551
土木工事	Civil engineering	1,829	2,942	2,784	829	940
業務受託	Consulting contracts	1,422	4,732	4,183	5,745	5,427
設計監理事業	Design and supervision	2,861	7,102	8,267	8,644	11,856
売上高	Net Sales of each fiscal year	235,632	248,543	291,185	291,768	302,240
建設事業	Construction contracts	230,954	242,272	283,331	283,650	292,668
民間分譲マンション	Private-sector condominiums	174,398	209,851	259,838	259,717	271,143
一般工事	General construction	51,194	25,718	16,287	16,271	13,877
土木工事	Civil engineering	1,536	2,203	1,992	2,346	1,404
業務受託	Consulting contracts	3,826	4,499	5,214	5,316	6,245
設計監理事業	Design and supervision	4,678	6,271	7,853	8,118	9,573
次期繰越高	Balance of orders at the end of each fiscal year	276,603	303,556	292,932	287,561	348,402
建設事業	Construction contracts	271,819	297,941	286,903	281,005	339,563
民間分譲マンション	Private-sector condominiums	234,966	265,992	262,460	262,730	317,895
一般工事	General construction	31,568	25,691	18,425	13,345	18,020
土木工事	Civil engineering	671	1,410	2,202	685	221
業務受託	Consulting contracts	4,614	4,847	3,817	4,245	3,427
設計監理事業	Design and supervision	4,785	5,615	6,029	6,555	8,839

特命受注比率	Exclusive contract	81.8%	75.1%	81.2%	86.6%	87.4%
設計施工比率	Construction-with-design orders	82.6%	87.8%	97.0%	95.4%	93.4%