# **Summary of Financial Statements**

- For the three months ended June 30, 2014 -



August 2014

Disclaimer:

Forecasts or assessment figures on this document is depend and based on data available at the date of issue. Results or actual performances may be different from those estimates because of unexpected affairs.

## Contents

1.Summary of Consolidated Income Statements	P.1
2.Summary of Non-consolidated Income Statements	P.2
3.Summary of Consolidated Balance Sheets	P.3 - 4
4.Summary of Non-consolidated Balance Sheets	P.5
5.Summary of Cash Flows Statements	P.6
6.Orders Received (Non-consolidated)	P.7 - 8
7.Consolidated Subsidiaries	P.9
8. Principal Operational Benchmarks for Major subsidiaries	P.10
9.Stock Information	P.11
10.Six Years Summary	P.12

# 1. Summary of Consolidated Income Statements

	March 2014	March 2015	Cha	nge		March 201	5 Forecast		Billions of ye
	1Q Result	1Q Result			Inter		Annu		Result
	< A >	< B >	< B - A >	%	inter	Progress	_	Progress	Result
Net sales	122.9	130.5	<b>7.6</b>	6.2%	300.0	<b>43.5%</b>	650.0	<b>20.1%</b>	587.6
Construction contracts	82.1	93.3	11.1	13.6%	200.0	46.6%	425.0	21.9%	364.3
Design and supervision	1.0	93.3 1.9	0.9	85.6%	200.0 4.5	40.0 <i>%</i> 41.9%	425.0	21.9 <i>%</i> 18.9%	9.5
Leasing and management	14.6	14.1	(0.4)	( 2.8%)	4.5 29.5	47.9%	63.6	22.2%	61.1
Real estate sale	24.0	18.0	(5.9)	(24.7%)	59.5	30.3%	138.0	13.1%	145.8
Others	1.3	3.2	(3.9)	(24.7%) 148.7%	6.5	49.4%	13.4	24.0%	6.9
Gross profit	11.8	14.0	<b>2.1</b>	18.1%	31.4	<b>44.5%</b>	70.0	20.0%	<b>61.4</b>
Construction contracts	6.0	8.0	2.0	33.5%	17.8	44.7%	40.5	19.6%	33.7
[Profit ratio of construction contracts]	[7.3%]	[ 8.5%]	[1.2p]	100.00/	[ 8.9%]		[ 9.5%]	00 <b>5</b> 0/	[ 9.2%
Design and supervision	0.5	1.1	0.6	123.9%	2.5	45.1%	5.5	20.5%	5.4
Leasing and management	3.0	2.7	(0.2)	(7.6%)	5.7	48.0%	11.9	23.0%	11.0
Real estate sale	2.1	1.4	(0.6)	(29.6%)	3.9	37.1%	9.1	15.9%	9.7
Others	0.4	0.7	0.4	100.2%	1.5	47.1%	3.0	23.6%	1.5
Selling, general and administrative expense	8.1	8.5	0.4	5.5%	18.4	46.3%	37.0	23.0%	32.5
Operating income	3.8	5.5	1.7	45.2%	13.0	42.0%	33.0	16.6%	28.8
[Operating income ratio]	[ 3.1%]	[ 4.2%]	[1.1p]		[ 4.3%]		[ 5.1%]		[ 4.9%
Other income (expenses), net	(0.6)	(0.0)	0.5		(1.0)		(3.0)		(3.4)
Interest income (expenses), net	(0.8)	(0.4)	0.4		(1.2)		(3.2)		(4.0)
Others, net	0.2	0.3	0.1		0.2		0.2		0.5
Ordinary income	3.2	5.4	2.2	70.6%	12.0	45.1%	30.0	18.1%	25.4
[Ordinary income ratio]	[ 2.6%]	[ 4.2%]	[1.6p]		[ 4.0%]		[ 4.6%]		[ 4.3%
Special income (losses), net	(0.0)	(0.0)	0.0		-		-		5.3
Income before income taxes and minority interests	3.1	5.4	2.3	72.2%	12.0	45.0%	30.0	18.0%	30.7
Income taxes and minority interests	0.9	1.4	0.5		4.0		12.0		5.9
Current tax	0.3	0.4	0.2						2.6
Deferred tax	0.6	1.0	0.4						3.3
Minority interests	0.0	0.0	(0.0)						0.0
Net income	2.2	4.0	1.8	78.2%	8.0	49.9%	18.0	22.2%	24.8
Depreciation and amortization, excluding goodwill-amortization	0.6	0.5	(0.0)	( 6.9%)					
Number of employees	4,912	5,522	610	(0.3%)					

P<u>.1</u>

# 2. Summary of Non-Consolidated Income Statements

	March 2014	March 2015	Cha	nge		March 201	5 Forecast		March 201
	1Q Result	1Q Result	Amount	%	Inter	im	Annu	ıal	Result
	< A >	< B >	< B - A >	70		Progress		Progress	
Net sales	88.6	92.5	3.9	4.4%	210.0	44.1%	460.0	20.1%	422.2
Construction contracts	66.6	78.3	11.7	17.6%	160.0	48.9%	340.0	23.0%	286.4
Commissioned works	1.1	1.1	0.0	2.9%	2.4	45.3%	5.5	19.8%	6.2
Design and supervision	1.0	1.9	0.9	84.8%	4.5	41.9%	10.0	18.9%	9.6
Lease rentals of buildings	0.7	0.3	(0.4)	( 55.5%)	0.6	51.9%	1.3	24.0%	2.1
Real estate sale	19.3	11.0	(8.3)	( 43.1%)	42.5	25.8%	103.2	10.6%	117.9
Gross profit	6.7	9.3	2.6	39.5%	19.0	49.2%	41.5	22.5%	35.4
Construction contracts	4.0	6.2	2.2	53.7%	12.6	48.9%	28.5	21.6%	20.5
Commissioned works	0.6	0.7	0.0	4.2%	1.2	54.4%	3.0	21.8%	4.0
[Profit ratio of construction works]	[ 6.9%]	[ 8.6%]	[1.7p]		[ 8.5%]		[ 9.1%]		[ 8.4
Design and supervision	0.5	1.1	0.6	121.7%	2.5	45.0%	5.5	20.5%	5.
Lease rentals of buildings	0.2	0.1	(0.1)	( 46.6%)	0.3	41.3%	0.5	24.8%	0.
Real estate sale	1.3	1.3	(0.0)	( 3.3%)	2.4	53.1%	4.0	31.8%	4.
Selling, general and administrative expense	4.1	4.1	0.0	0.4%	9.0	46.0%	18.0	23.0%	16.3
Operating income	2.6	5.2	2.6	102.0%	10.0	52.1%	23.5	22.2%	19.1
[Operating income ratio]	[ 2.9%]	[ 5.6%]	[2.7p]		[ 4.8%]		[ 5.1%]		[ 4.5
Other income (expenses), net	1.4	1.6	0.2		1.0		(0.5)		(1.1
Interest income (expenses), net	1.2	1.4	0.2		0.7		(0.8)		(1.3
Others, net	0.2	0.2	0.0		0.3		0.3		0.2
Ordinary income	4.0	6.8	2.8	70.0%	11.0	61.8%	23.0	29.6%	18.0
[Ordinary income ratio]	[ 4.5%]	[ 7.3%]	[2.8p]		[ 5.2%]		[ 5.0%]		[ 4.3
Special income (losses), net	(0.0)	(0.0)	0.0		-		-		2.0
Income before income taxes and minority interests	4.0	6.8	2.8	70.7%	11.0	61.8%	23.0	29.5%	20.0
Income taxes and minority interests	0.3	1.5	1.2		3.0		8.0		1.'
Current tax	0.0	0.5	0.5						(1.5
Deferred tax	0.3	0.9	0.6						2.6
Net income	3.7	5.3	1.7	45.5%	8.0	66.5%	15.0	35.5%	18.8
Depreciation and amortization, excluding goodwill-amortization	0.1	0.1	(0.0)	( 23.3%)					
Number of employees	2,094	2,196	102	4.9%					

**P.2** 

### 3-1. Summary of Consolidated Balance Sheets

								Billion	s of yer
	3/31/2014	6/30/2014	Char	nge		3/31/2014	6/30/2014	Chan	ige
	0/01/2014	0/00/2014	Amount	%		0/01/2014	0/00/2014	Amount	%
Current assets:	356.9	337.5	(19.5)	( 5.5%)	Current liabilities:	209.7	191.8	(17.9)	( 8.5%
Cash and bank deposits	138.4	127.9	(10.5)	( 7.6%)	Notes and accounts payable	107.9	104.2	(3.7)	( 3.4%
Notes and accounts receivable, trade	89.7	79.0	(10.8)	( 12.0%)	Short-term borrowings	0.3	0.3	-	-%
Costs incurred on uncompleted contracts	5.7	9.3	3.5	62.0%	Current portion of long-term debt	42.1	42.1	-	-%
Real estate for sale	22.6	19.0	(3.6)	( 16.0%)	Advances received on uncompleted contracts	14.3	14.1	(0.2)	( 1.6%
Costs and advances for real estate operations	38.5	39.9	1.5	3.8%	Other current liabilities	45.1	31.1	(14.0)	( 31.1%
Real estate for development projects	42.2	40.9	(1.3)	( 3.0%)	Long-term liabilities:	128.2	120.9	(7.4)	( 5.7%
Deferred tax assets	9.3	8.8	(0.6)	( 6.0%)	Long-term debt	102.8	99.2	(3.6)	( 3.5%
Other current assets	10.6	12.8	2.1	20.1%	Net defined benefit liability	9.4	5.5	(3.9)	( 41.1%
Allowance for doubtful accounts	(0.2)	(0.1)	0.1	-%	Other long-term liabilities	16.1	16.2	0.1	0.5%
					Total liabilities	337.9	312.7	(25.3)	( 7.5%
					Capital stock	57.5	57.5	-	-%
Fixed assets:	100.5	99.6	(0.9)	( 0.9%)	Capital surplus	7.5	7.5	-	-%
Property and equipment, leasehold rights	54.6	55.4	0.8	1.5%	Retained earnings	63.8	69.0	5.3	8.3%
Goodwill	9.9	9.6	(0.2)	( 2.4%)	Treasury stock	(0.1)	(0.1)	(0.0)	-%
Investment securities	9.7	9.9	0.2	1.6%	Net unrealized gain on other securities	2.7	2.9	0.3	10.3%
Deferred tax assets	14.3	12.4	(1.9)	(13.5%)	Translation adjustments	(7.2)	(7.9)	(0.7)	-%
Other fixed assets	13.1	13.4	0.3	2.5%	Remeasurements of defined benefit plans	(4.9)	(4.8)	0.1	-%
Allowance for doubtful accounts	(1.1)	(1.1)	(0.0)	-%	Minority interests	0.2	0.2	0.0	1.0%
					Total net assets	119.5	124.4	4.9	4.1%
Total assets	457.4	437.0	(20.4)	( 4.5%)	Total liabilities and net assets	457.4	437.0	(20.4)	( 4.5%

Summary of Consolidated Statements of Change in Net Assets

Billions of yen

	3/31/2014	Cumulative effects of changes in accounting policies*	Dividend on preferred stock	Treasury stock	Net Income	By other reasons	6/30/2014
Capital stock	57.5						57.5
Capital surplus	7.5						7.5
Retained earnings	63.8	2.4	(1.1)		4.0		69.0
Treasury stock	(0.1)			(0.0)			(0.1)
Adjustments and others:	(9.4)					(0.4)	(9.7)
Minority interests:	0.2	0				0.0	0.2
Total net assets	119.5	2.4	(1.1)	(0.0)	4.0	(0.4)	124.4

\*The Company changed the method of attributing expected benefit to periods and determination of the discount rate, due to adoption of the Amendments to Accounting Standard for Retirement Benefit.

# 3-2. Summary of Consolidated Balance Sheets

Notes and accounts receivable, trade	Billions of yen			
	3/31/2014 6/30/20		Cha	nge
	3/31/2014	0/30/2014	Amount	%
PFI projects	10.4	6.9	(3.5)	( 33.4%)
Others	79.4	72.1	(7.3)	( 9.2%)
Total	89.7	79.0	(10.8)	( 12.0%)

《Real estate balance》			Bi	llions of yen
	3/31/2014	6/30/2014	Char	nge
	5/51/2014	0/30/2014	Amount	%
Real estate for sale	22.6	19.0	(3.6)	( 16.0%)
Costs and advances for real estate operations	38.5	39.9	1.5	3.8%
Real estate for development projects	42.2	40.9	(1.3)	( 3.0%)
Inventories	103.3	99.9	(3.4)	( 3.3%)
Property and equipment, leasehold rights	54.6	55.4	0.8	1.5%
Total	157.8	155.2	(2.6)	( 1.7%)

Interest-bearing debt balance			B	illions of yen
	3/31/2014	6/30/2014	Cha	nge
	5/51/2014	0/30/2014	Amount	%
Short-term borrowings	0.3	0.3	-	-%
(Of which, amount utilized of C.L. of credit)	-	-	-	-%
Current portion of long-term debt	38.9	38.9	-	-%
Long-term debt	96.3	96.0	(0.4)	( 0.4%)
Tot	al 135.5	135.2	(0.4)	( 0.3%)
PFI projects	9.7	6.5	(3.2)	( 33.3%)
Tot	al 145.2	141.6	(3.6)	( 2.5%)

Kequity ratio Bi							
	3/31/2014	6/30/2014	Chai	nge			
	3/31/2014 0/30/2014		Amount	%			
Shareholders' equity	119.3	124.2	4.9	4.1%			
[Equity ratio]	[ 26.1%]	[ 28.4%]	[2.3p]				

# 4. Summary of Non-consolidated Balance Sheets

	2/21/2014	6/30/2014	Cha	nge	<pre>《Excess of work taken on》</pre>			Billior	ns of yen
	3/31/2014	0/30/2014	Amount	%		2/21/2014	6/30/2014	Char	nge
Current assets:	239.4	237.6	(1.7)	( 0.7%)				Amount	%
Cash and bank deposits	95.9	95.3	(0.6)	( 0.6%)	Costs incurred on uncompleted contracts	3.5	4.7	1.2	34.3%
Notes and A/R, construction contracts	56.6	55.7	(1.0)	( 1.8%)			10.6	(1.8)	(14.6%)
AR; Real estate and Lease rental of building	2.1	0.7	(1.3)	( 65.3%)		8.9	5.9	(3.0)	(33.9%)
Cost incurred on uncompleted contracts	3.5	4.7	1.2	34.3%	Notes and A/R, construction contracts	56.6	55.7	(1.0)	( 1.8%)
Real estate for sale	20.4	16.8	(3.6)	( 17.7%)	Notes and A/P, construction contracts	85.6	86.3	0.7	0.9%
Costs and advances for real estate operations	37.6	39.1	1.5	3.9%	Excess (shortage) of work taken on	37.8	36.6	(1.3)	( 3.4%)
Real estate for development projects	5.7	5.7	-	-%					
Deferred tax assets	8.5	8.2	(0.3)	( 3.8%)					
Other current assets	9.1	11.5	2.5	27.2%					
Fixed assets:	109.9	111.5	1.6	1.5%	《Real estate balance》			Billior	ns of yen
Property and equipment, leasehold rights	10.0	10.4	0.4	4.1%		3/31/2014	6/30/2014	Char	nge
Investment securities	4.7	4.6	(0.1)	( 2.2%)		5/51/2014	0/30/2014	Amount	%
Investments in subsidiaries	51.1	51.2	0.1	0.2%	Inventories	63.7	61.5	(2.2)	( 3.4%)
Investments in affiliates	0.0	-	(0.0)	( 100.0%)	Property and equipment, leasehold rights	10.0	10.4	0.4	4.1%
Long-term loans to subsidiaries and affiliates	27.2	28.8	1.7	6.1%	Real estate balance, total	73.7	71.9	(1.8)	(2.4%)
Long-term deferred tax assets	11.8	10.3	(1.5)	( 12.8%)					
Other fixed assets	6.2	7.3	1.1	17.6%					
Allowance for doubtful accounts	(1.0)	(1.0)	-	-%					
Total assets	349.3	349.2	(0.1)	( 0.0%)	Interest-bearing debt balance		-		ns of yen
Current liabilities:	155.0	150.2	(4.8)	( 3.1%)		3/31/2014	6/30/2014	Char	nge
Notes and A/P, construction contracts	85.6	86.3	0.7	0.9%		5/51/2014	0/30/2014	Amount	%
Short-term borrowings	-	-	-	-%	Short-term borrowings	-	-	-	-%
Current portion of long-term debt	38.6	38.6	-	-%	(Of which, amount utilized of C.L. of credit)	-	-	-	-%
Advances received on uncompleted contracts	12.4	10.6	(1.8)	( 14.6%)		38.6	38.6	-	-%
Other current liabilities	18.4	14.7	(3.7)	( 20.1%)	Long-term debt	86.6	86.6	-	-%
Long-term liabilities:	88.6	87.4	(1.2)	( 1.3%)	Interest-bearing debt balance, total	125.3	125.3	-	-%
Long-term debt	86.6	86.6	-	-%					
Other long-term liabilities	2.0	0.8	(1.2)	( 61.0%)					
Total liabilities	243.6	237.6	(6.0)	( 2.5%)	<pre>《Equity ratio》</pre>			Billior	ns of yen
Capital stock	57.5	57.5	-	-%		2/21/2014	6/30/2014	Char	nge
Capital surplus	7.5	7.5	-	-%		3/31/2014	0/30/2014	Amount	%
Retained earnings	38.5	44.2	5.7	14.7%	Shareholders' equity	105.7	111.6	5.9	5.5%
Treasury stock	(0.1)	(0.1)	(0.0)	-%	[Equity ratio]	[ 30.3%]	[ 31.9%]	[1.6p]	
Adjustments and others	2.3	2.5	0.2	8.8%					
Total net assets	105.7	111.6	5.9	5.5%					
Total liabilities and net assets	349.3	349.2	(0.1)	( 0.0%)					

P.5

# 5. Summary of Cash Flows Statements

					Billions of yen
	March 2014	March 2015	Change	I	March 2014
	1Q Result	1Q Result	Amount		Result
	< A >	< B >	< B - A >		
Cash flows from Operating activities					
Income (loss) before income taxes and minority interests	3.1	5.4	2.3		30.7
Depreciation and amortization, except goodwill-amortization	0.6	0.5	(0.0)		2.3
Special income (losses)	0.0	0.0	(0.0)		(5.3)
amortization of goodwill	0.1	0.2	0.1		0.7
Provision (reversal) of allowance for doubtful accounts, net	(0.0)	(0.0)	(0.0)		(0.2)
Valuation loss on inventories	-	-	-		3.9
Decrease (increase) in costs incurred on uncompleted contracts	(2.4)	(3.5)	(1.1)		2.2
Increase (decrease) in amounts received for uncompleted contracts	(1.0)	(0.2)	0.8		1.8
Decrease (increase) in notes and accounts receivable	8.8	10.8	2.0		5.5
Increase (decrease) in notes, accounts payable and accrued expenses	(6.3)	(3.6)	2.7		(5.4)
Decrease (increase) in inventories	(1.9)	2.5	4.4		11.7
Others	(6.1)	(13.9)	(7.8)		9.2
Income taxes paid	(0.7)	(2.0)	(1.3)		(1.9)
Net cash provided by (used in) operating activities	(5.8)	(3.9)	1.9	l	55.3
Cash flows from Investing activities					
Purchases of property, equipment and intangible assets	(0.5)	(0.9)	(0.4)		(1.7)
Proceeds from sale of property, equipment and intangible assets	0.0	-	(0.0)		35.6
Purchase of investments in subsidiaries resulting in change in scope of consolidation	-	-	-		(6.8)
Others	(0.0)	(0.5)	(0.5)		2.3
Net cash provided by (used in) investing activities	(0.6)	(1.5)	(0.9)		29.4
Cash flows from Financing activities					
Increase (decrease) in short-term borrowings, net	-	-	-		(10.1)
Increase in long-term debt	2.3	2.6	0.3		43.1
Repayment of long-term debt	(5.8)	(6.1)	(0.3)		(76.0)
Cash dividends paid	(0.5)	(1.1)	(0.6)		(0.5)
Redemption of treasury stock	-	-	-		(20.2)
Acquisition of treasury stock	(0.0)	(0.0)	0.0		(0.0)
Financing cost	(0.2)	(0.2)	0.0		(1.5)
Others	(0.0)	(0.1)	(0.0)		(0.3)
Net cash provided by (used in) financing activities	(4.2)	(4.9)	(0.6)		(65.4)
Effect of exchange rate changes on cash and cash equivalents	0.1	(0.0)	(0.1)		0.2
Net increase (decrease) in cash and cash equivalents	(10.5)	(10.3)	0.2		19.4
Cash and cash equivalents at beginning of the year	118.2	137.7	19.4		118.2
Cash and cash equivalents at end of the period	107.7	127.4	19.7		137.7

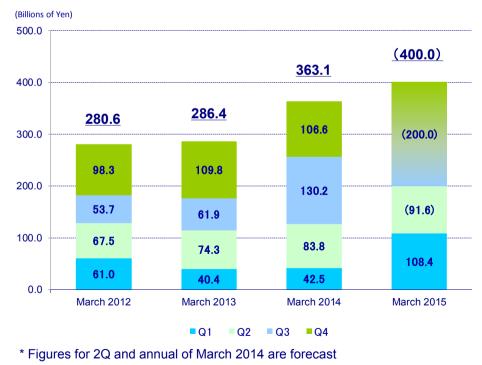
### 6-1.Orders Received (Non-consolidated)

#### **《**Orders》

	March 2014	March 2015	
	1Q	1Q	Change
	Result	Result	
Orders	42.5	108.4	65.9
Construction business	40.1	105.5	65.4
Private-sector condominiums	35.6	95.5	59.9
General construction	3.3	8.5	5.2
Civil engineering	0.0	0.2	0.2
Consulting contracts	1.1	1.3	0.2
Design and supervision	2.4	2.9	0.5

Billione of ye										
March 2014	March 2015 Forecast									
Annual	Inte	erim		Annual						
		Progress		Change	Progress					
363.1	200.0	54.2%	400.0	36.9	27.1%					
351.2	195.0	54.1%	389.0	37.8	27.1%					
326.3	176.5	54.1%	360.0	33.7	26.5%					
18.6	15.0	56.7%	22.0	3.4	38.7%					
0.9	1.0	18.3%	2.0	1.1	9.1%					
5.4	2.5	51.3%	5.0	(0.4)	25.6%					
11.9	5.0	57.7%	11.0	(0.9)	26.2%					

#### 《Orders received, quarterly》



#### 《Primary Orders》

Project name	Project Owner	Location	Total Units
GRACIA City KAWASAKI - DAISHIGAWARA	SOTETSU REALSTATE CoLTD. ,etc.	Kawasaki-ku Kawasaki	558
(tentative name) Hirai Project	Sumitomo Realty & Development Co., Ltd.	Edogawa-ku Tokyo	357
GRANDE MAISON SENGAWA	Sekisui House, Ltd. ,etc.	Chofu-shi Tokyo	305
CITY TERRACE KANZAKIGAWA EKIMAE	Sumitomo Realty & Development Co., Ltd.	Yodogawa-Ku Osaka	411
The Parkhouse AlOIYAMA	MITSUBISHI JISHO RESIDENCE Co.,LTD. ,etc	Tempaku-ku Nagoya	274

#### **《**FYR: Condominium newly supplied **》**

	April 201	3 - June 2013 (3	3 months)	April 2014 - June 2014 (3 months) Newly supplied			
		Newly supplied	l				
	Total	Constrction by Haseko	Construction share	Total	Constrction by Haseko	Construction share	
Tokyo metropolitan area	13,948	3,242	23.2%	10,276	2,815	27.4%	
Kinki area	5,753	1,285	22.3%	4,500	1,401	31.1%	
Total	19,701	4,527	23.0%	14,776	4,216	28.5%	

### **P.7**

#### Billions of yen

### 6-2.Orders Received

#### 《Order by Size(Private-sector condominiums)》

	March 2014		March	n 2015	Change		
	1Q result	Share	1Q result	Share	Amount	%	
Less than 200 units	19.2	56.4%	44.4	47.2%	25.2	131.5%	
200 to 399 units	7.2	21.1%	34.7	36.9%	27.6	383.6%	
400 units or more	7.7	22.5%	15.0	15.9%	7.3	95.8%	
Total	34.0	100.0%	94.1	100.0%	60.1	176.7%	

Billions of yen						
March 2014						
Annual	Share					
172.4	54.8%					
90.0	28.6%					
52.0	16.6%					
314.5	100.0%					

-----

\* Excluding construction incidental to the condominiums

#### 《Order by Region》

	March	2014	March	n 2015	Change		
	1Q result	Share	1Q result	Share	Amount	%	
Tokyo metropolitan area	34.0	79.9%	86.3	79.7%	52.4	154.2%	
Kinki area	8.2	19.3%	11.8	10.9%	3.6	43.7%	
Tokai area	0.3	0.8%	10.3	9.4%	9.9	- %	
Total	42.5	100.0%	108.4	100.0%	65.9	155.0%	

March 2014 Annual 87.4% 93.4%

#### Billions of yen

March 2014						
Annual	Share					
250.9	69.1%					
93.7	25.8%					
18.5	5.1%					
363.1	100.0%					

#### 《Exclusive contract and Construction-with-design orders》

	March 2014	March 2015	Change	
	1Q result	1Q result	Change	
Exclusive contract	90.1%	90.6%	0.5p	
Construction-with-design orders	94.9%	100.0%	5.1p	

\*Excluding commissioned works

### 7.Segment Information (Consolidated)

Billions of yen

**P.9** 

	March 2014 1Q result			March 2015 1Q result			March 2015 Annual forecast		
	Net sales	Ordinary income	Net income	Net sales	Ordinary income	Net income	Net sales	Ordinary income	Net income
Construction-related Business									
Haseko Corporation	88.6	4.0	3.7	92.5	6.8	5.3	460.0	23.0	15.0
Fuji Kensetsu Co., Ltd.	5.7	0.2	0.1	5.0	0.2	0.1	21.3	0.7	0.4
Foris Corporation	0.8	(0.0)	(0.0)	0.6	(0.0)	(0.0)	9.8	0.3	0.2
Hasec Inc.	15.4	0.0	0.0	16.6	0.1	0.0	70.0	0.3	0.2
Service related Business									
Haseko Community Inc.	7.5	0.4	0.3	7.3	0.5	0.4	37.5	2.8	1.6
Haseko Smile Community Co., Ltd.	1.7	0.0	0.0	1.9	0.1	0.0	9.8	0.8	0.5
Haseko Community Kyushu Inc.	0.4	(0.0)	(0.0)	0.4	(0.0)	(0.0)	1.9	0.0	0.0
Haseko Livenet Inc.	5.6	0.4	0.3	5.6	0.4	0.3	25.7	1.8	1.3
Haseko Reform Inc.	6.0	(0.0)	(0.0)	5.8	(0.2)	(0.1)	36.6	1.0	0.6
Century Life Co., Ltd.	0.6	0.1	0.0	0.6	(0.1)	(0.0)	2.9	0.0	0.0
Seikatsu Kagaku Un-Ei Co.,Ltd. *	-	-	-	1.9	0.2	0.2	7.5	0.9	0.6
Haseko Systems Inc.	1.2	0.2	0.1	1.3	0.2	0.2	4.4	0.5	0.3
Haseko Urbest Inc.	1.5	0.0	(0.0)	1.2	(0.2)	(0.1)	7.6	1.8	1.1
Haseko Real Estate Inc.	1.9	0.3	0.1	2.1	0.0	0.0	11.2	0.7	0.4
Haseko Intec Inc.	0.7	(0.1)	(0.0)	0.7	(0.1)	(0.0)	6.7	0.5	0.3
Overseas related Business									
Haseko America Inc.	1.5	(0.1)	(0.1)	4.4	(0.1)	(0.4)	16.8	(0.2)	(0.2)
Consolidated	122.9	3.2	2.2	130.5	5.4	4.0	650.0	30.0	18.0

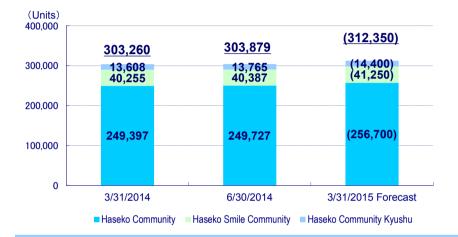
\*Haseko acquired all shares of Seikatsu Kagaku Holdings, the parent company of Seikatsu Kagaku Un-Ei, as of 11/29/2013. Profit and loss during 1Q - 3Q is not consolidated, due to newly consolidation was 12/31/2013. The number of annual Results only take part in the 4Q term.

### 8. Principal Operational Benchmarks for Major Subsidiaries

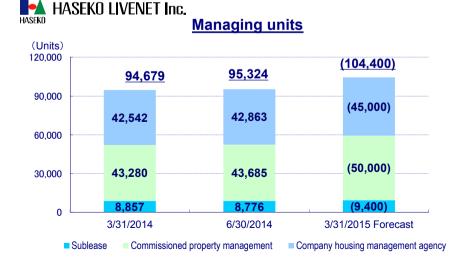
#### **Condominium Building Management**

#### HASEKO COMMUNITY Inc.

HASEKO HASEKO SMILE COMMUNITY Co., Ltd. HASEKO COMMUNITY KYUSHU Inc. Managing condominium units



#### **Rental Apartment Management and Operation**

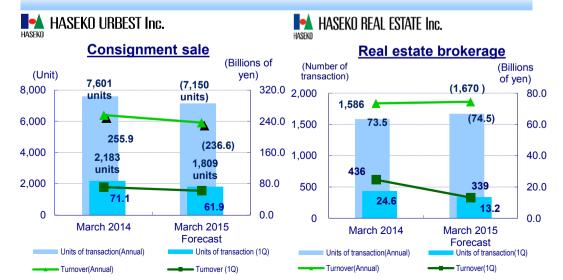


#### **Extensive Refurbishment and Interior improvement**

### HASEKO REFORM Inc.



#### Consignment Sales and Brokerage of Real Estate



#### **P.10**

### 9.Stock Information

Preferred Stocks Class B I

#### **«Assumed Schedule for Redeeming the Preferred Stocks»**

As we announced at February 2014, Redeemed all existing preferred stocks (Preferred Stocks Class B I :15 billion yen on July 14, 2014) by using profits which earned until 3/31/2014.

	March,2012	July, 2012	July,2013	March,2014	July,2014	FY2014 March/2015	FY2015 March/2016
Conversion to common stocks						October/2014 Initial conversion price to be decided	Oc Conve r
Mandatory redemption period						Until the Septemb	
Redemption schedule	Redeemed and retired 5 billion yen	Redeemed and retired 5 billion yen	Redeemed and retired 10 billion yen	Redeemed and retired 10 billion yen	Redeemed and retired 15 billion yen		
Preferred stock (Class B I)	40 billion yen	35 billion yen	25 billion yen	15 billion yen			
	<u> </u>						
			Ţ				
	FY 2011	FY2012	FY2013	Cumulative FY2012 - 2013 (4N Plan Period)	Cumulative FY2011 - 2013		

#### 《Number of shares outstanding as of June 30, 2014》

Common stock (including treasury stock): 300,794,397 shares Treasury stock: 176,182 shares Preferred stock(Class B I): 6,000,000 shares

## 10.Six Years Summary

	1Q Result							
	March 2010	March 2011	March 2012	March 2013	March 2014	March 2015		
Consolidated								
Net Sales	97.4	99.1	112.5	110.6	122.9	130.5		
Operating Income	3.1	4.8	4.3	3.1	3.8	5.5		
Ordinary Income	3.2	4.3	3.8	2.4	3.2	5.4		
Net Income	1.6	2.5	2.7	1.4	2.2	4.0		
Total Assets	462.3	434.1	447.1	451.5	447.8	437.0		
Inventories *	151.3	133.6	114.1	116.4	117.2	99.9		
Property and Equipment, Leasehold rights	105.2	104.0	100.0	94.2	67.6	55.4		
Real Estate Balance total	256.5	237.6	214.0	210.5	184.8	155.2		
Interest-bearing Debt Balance	235.6	223.4	215.7	194.2	178.5	141.6		
Shareholders' equity	75.3	93.7	99.7	104.3	118.1	124.2		
Equity ratio	16.3%	21.6%	22.3%	23.1%	26.4%	28.4%		
Net cash provided by (used in) Operating acitivities	(12.5)	(11.1)	6.8	3.7	(5.8)	(3.9)		
Net cash provided by (used in) Investing acitivities	0.2	(0.4)	(1.0)	(1.0)	(0.6)	(1.5)		
Net cash provided by (used in) Financing acitivities	(1.6)	(1.4)	(5.1)	(4.8)	(4.2)	(4.9)		
Cash and cash equivalents at end of the period	41.4	47.0	82.4	86.9	107.7	127.4		
Non-Consolidated								
Net Sales	73.2	57.9	83.3	80.5	88.6	92.5		
Operating Income	2.5	3.2	3.6	2.9	2.6	5.2		
Ordinary Income	5.8	6.7	5.9	4.2	4.0	6.8		
Net Income	5.5	5.5	4.9	3.4	3.7	5.3		
Total Assets	396.8	353.6	375.5	381.3	378.3	349.2		
Inventories *	104.5	99.7	84.8	88.0	83.9	61.5		
Property and Equipment, Leasehold rights	50.1	26.7	24.6	20.1	20.1	10.4		
Real Estate Balance total	154.5	126.4	109.4	108.1	104.0	71.9		
Interest-bearing Debt Balance	225.8	183.3	180.3	164.2	153.6	125.3		
Shareholders' equity	68.1	85.8	94.1	98.6	110.6	111.6		
Equity ratio	17.2%	24.3%	25.1%	25.9%	29.2%	31.9%		
Order	54.5	30.5	61.0	40.4	42.5	108.4		

\* Real estate for sale + Costs and advances for real estate operations + Real estate for development projects

Billions of yen

