

Summary of Financial Statements

- For the three months ended June 30, 2020 -



August 2020

Disclaimer:

Forecasts or assessment figures on this document is depend and based on data available at the date of issue.

Results or actual performances may be different from those estimates because of unexpected affairs.

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1. Summary of Consolidated Income Statements

- Consolidated Net Sales decreased 10.5% y/y to 172.0 billion yen due to a decrease in Construction contracts and Real estate sale.
- Consolidated Operating income decreased 30.7% y/y to 12.0 billion yen due to a decline in Profit ratio of construction contracts and a decrease in the profit of Real estate sale.

Billions of yen

	March 2020 1Q Result < A >	March 2021 1Q Result < B >	Change		March 2020 Result	March 2021 Forecast			
			Amount < B - A >	%		Interim	Annual		Progress
							Progress	Progress	
Net sales	192.1	172.0	(20.2)	(10.5%)	846.0	390.0	44.1%	800.0	21.5%
Construction contracts	124.3	107.3	(17.1)	(13.7%)	522.8	240.0	44.7%	480.0	22.3%
Design and supervision	0.6	1.0	0.4	57.9%	12.0	3.5	27.8%	11.0	8.8%
Leasing and management	20.2	20.6	0.4	2.1%	85.2	42.5	48.5%	87.5	23.5%
Real estate sale	42.8	39.2	(3.6)	(8.3%)	208.5	95.0	41.3%	203.0	19.3%
Others	4.2	3.9	(0.3)	(6.9%)	17.6	9.0	43.5%	18.5	21.2%
Gross profit	32.1	26.8	(5.3)	(16.4%)	146.8	61.5	43.6%	135.5	19.8%
Construction contracts	21.9	18.0	(3.9)	(17.9%)	92.1	40.0	44.9%	80.0	22.4%
[Profit ratio of construction contracts]	[17.6%]	[16.7%]	[(0.9p)]		[17.6%]	[16.7%]		[16.7%]	
Design and supervision	0.3	0.4	0.1	38.0%	6.2	1.7	25.3%	5.5	7.8%
Leasing and management	4.6	4.6	0.1	1.6%	19.7	9.5	48.7%	20.0	23.1%
Real estate sale	4.8	3.4	(1.4)	(29.1%)	25.8	9.3	36.3%	27.5	12.3%
Others	0.6	0.4	(0.1)	(25.7%)	2.9	1.0	41.9%	2.5	16.7%
Selling, general and administrative expense	14.7	14.8	0.1	0.5%	60.8	30.0	49.2%	63.0	23.5%
Operating income	17.4	12.0	(5.3)	(30.7%)	85.9	31.5	38.2%	72.5	16.6%
[Operating income ratio]	[9.0%]	[7.0%]	[(2.0p)]		[10.2%]	[8.1%]		[9.1%]	
Interest income (expenses), net	0.0	(1.2)	(1.3)		(1.6)	(2.0)		(3.3)	
Others, net	0.1	0.1	(0.0)		0.9	0.5		0.8	
Ordinary income	17.5	10.9	(6.6)	(37.8%)	85.3	30.0	36.4%	70.0	15.6%
[Ordinary income ratio]	[9.1%]	[6.3%]	[(2.8p)]		[10.1%]	[7.7%]		[8.8%]	
Special income (losses), net	0.1	(0.0)	(0.1)		1.9	-		-	
Income before income taxes	17.7	10.9	(6.8)	(38.3%)	87.2	30.0	36.3%	70.0	15.6%
Current tax	3.0	1.7	(1.4)		23.6	} 9.0	}	21.0	
Deferred tax	2.1	1.7	(0.4)		3.7				
Net income attributable to non-controlling interests	0.0	(0.0)	(0.0)		0.1				
Net Income attributable to owners of parent	12.5	7.5	(5.0)	(39.8%)	59.9	21.0	35.9%	49.0	15.4%
Depreciation and amortization, excluding goodwill-amortization	1.1	1.2	0.1	6.2%					

- Non-Consolidated Net Sales decreased 11.1% y/y to 128.8 billion yen due to a decrease in Construction contracts and Real estate sale.
- Non-Consolidated Operating income decreased 25.9% y/y to 11.8 billion yen due to a decline in Profit ratio of construction works and a decrease in the profit of Real estate sale.
- Non-Consolidated Ordinary income decreased 42.2% y/y to 20.9 billion yen due to a decrease in dividend income from subsidiaries.

Billions of yen

	March 2020 1Q Result < A >	March 2021 1Q Result < B >	Change		March 2020 Result	March 2021 Forecast			
			Amount < B - A >	%		Interim	Annual		Progress
							Progress	Progress	
Net sales	144.9	128.8	(16.1)	(11.1%)	614.1	280.0	46.0%	550.0	23.4%
Construction contracts	108.9	94.7	(14.2)	(13.1%)	453.4	205.0	46.2%	410.0	23.1%
Commissioned works	1.0	0.9	(0.1)	(9.5%)	6.1	2.5	36.2%	5.5	16.5%
Design and supervision	0.6	1.0	0.4	64.8%	12.7	3.5	29.4%	11.0	9.4%
Lease rentals of buildings	1.2	1.1	(0.1)	(4.3%)	4.4	2.2	51.2%	4.5	25.0%
Real estate sale	33.2	31.1	(2.1)	(6.4%)	137.5	66.8	46.6%	119.0	26.1%
Gross profit	23.9	19.8	(4.1)	(17.2%)	102.6	44.0	45.0%	88.5	22.4%
Construction contracts	19.3	16.3	(3.0)	(15.5%)	78.3	34.0	48.0%	67.0	24.3%
Commissioned works	0.8	0.6	(0.2)	(23.9%)	4.2	1.5	38.5%	3.5	16.5%
[Profit ratio of construction works]	[18.3%]	[17.7%]	[(0.6p)]		[17.9%]	[17.1%]		[17.0%]	
Design and supervision	0.3	0.4	0.1	40.9%	6.5	1.8	24.6%	5.7	7.8%
Lease rentals of buildings	0.6	0.5	(0.0)	(4.5%)	1.9	1.0	53.8%	2.0	26.9%
Real estate sale	3.0	1.9	(1.0)	(35.3%)	11.7	5.7	33.8%	10.3	18.7%
Selling, general and administrative expense	8.0	8.0	0.0	0.0%	33.9	16.5	48.7%	35.0	23.0%
Operating income	15.9	11.8	(4.1)	(25.9%)	68.7	27.5	42.8%	53.5	22.0%
[Operating income ratio]	[11.0%]	[9.1%]	[(1.9p)]		[11.2%]	[9.8%]		[9.7%]	
Interest income (expenses), net	20.2	9.0	(11.1)		19.5	9.2		9.0	
Others, net	0.1	0.1	0.0		0.6	0.3		0.5	
Ordinary income	36.1	20.9	(15.2)	(42.2%)	88.8	37.0	56.5%	63.0	33.2%
[Ordinary income ratio]	[24.9%]	[16.2%]	[(8.7p)]		[14.5%]	[13.2%]		[11.5%]	
Special income (losses), net	(0.0)	(0.0)	0.0		(0.3)	-		-	
Income before income taxes	36.1	20.9	(15.2)	(42.2%)	88.5	37.0	56.5%	63.0	33.2%
Current tax	3.5	2.1	(1.4)		20.2	} 8.0	}	16.0	
Deferred tax	1.5	1.0	(0.5)		1.1				
Net income	31.1	17.8	(13.3)	(42.7%)	67.2	29.0	61.5%	47.0	38.0%

Depreciation and amortization, excluding goodwill-amortization	0.6	0.6	0.0	7.0%
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- Real estate for sale and Cost and advances for real estate operations increased due to investment in inventories of condominium sales.
- Total liabilities increased 28.4 billion yen from 3/31/2020 due to increase in Long-term debt.
Total net assets decreased due to a payment of dividends and acquisition of treasury stock.

	3/31/2020	6/30/2020	Change			3/31/2020	6/30/2020	Change	
			Amount	%				Amount	%
Current assets:	572.3	584.4	12.0	2.1%	Current liabilities:	247.3	216.7	(30.6)	(12.4%)
Cash and bank deposits	152.5	156.8	4.3	2.8%	Notes and accounts payable	83.6	72.6	(11.0)	(13.2%)
Notes and accounts receivable, trade	141.4	119.8	(21.6)	(15.3%)	Electronically recorded obligations	54.6	49.9	(4.6)	(8.5%)
Negotiable Certificates of Deposit	3.3	0.5	(2.7)	(83.5%)	Current portion of long-term debt	4.2	4.2	-	-%
Costs on uncompleted construction contracts	11.0	12.9	1.8	16.7%	Current portion of bonds	10.0	10.0	-	-%
Real estate for sale	124.9	132.3	7.4	5.9%	Advances received on uncompleted construction contracts	18.7	18.0	(0.8)	(4.0%)
Cost and advances for real estate operations	102.4	117.9	15.5	15.2%	Other current liabilities	76.3	62.0	(14.2)	(18.6%)
Real estate for development projects	23.2	24.2	1.0	4.2%	Long-term liabilities:	164.3	223.3	59.0	35.9%
Other current assets	13.8	20.0	6.3	45.5%	Straight bonds	20.0	20.0	-	-%
Allowance for doubtful accounts	(0.1)	(0.1)	0.0	-%	Long-term debt	118.1	177.5	59.4	50.3%
					Net defined benefit liability	1.4	1.4	0.0	0.1%
					Provision for loss on litigation	2.5	2.4	(0.0)	(1.5%)
					Other long-term liabilities	22.4	22.0	(0.3)	(1.4%)
					Total liabilities	411.6	440.0	28.4	6.9%
Fixed assets:	227.0	232.6	5.6	2.5%	Shareholders' Equity:	401.2	389.4	(11.8)	(2.9%)
Property and equipment, Land leasehold rights	155.3	157.5	2.2	1.4%	Capital stock	57.5	57.5	-	-%
Goodwill	2.8	2.7	(0.1)	(1.8%)	Capital surplus	7.6	7.4	(0.3)	(3.3%)
Investment securities	28.1	32.2	4.1	14.5%	Retained earnings	346.0	338.8	(7.3)	(2.1%)
Deferred tax assets	7.5	5.6	(1.9)	(24.8%)	Treasury stock	(10.0)	(14.3)	(4.3)	-%
Other fixed assets	34.1	35.4	1.3	3.8%	Accumulated Other Comprehensive Income:	(13.5)	(12.5)	1.0	-%
Allowance for doubtful accounts	(0.8)	(0.8)	(0.0)	-%	Net unrealized gain on other securities	(0.5)	0.7	1.2	-%
					Translation adjustments	(5.3)	(5.7)	(0.4)	-%
					Retirement benefits liability adjustments	(7.7)	(7.5)	0.2	-%
					Non-controlling interests	0.0	0.0	(0.0)	(7.6%)
Total assets	799.3	817.0	17.6	2.2%	Total net assets	387.7	376.9	(10.8)	(2.8%)
					Total liabilities and net assets	799.3	817.0	17.6	2.2%

《Real estate balance》

	Billions of yen			
	3/31/2020	6/30/2020	Change Amount	%
Real estate for sale	124.9	132.3	7.4	5.9%
Costs and advances for real estate operations	102.4	117.9	15.5	15.2%
Real estate for development projects	23.2	24.2	1.0	4.2%
Inventories	250.5	274.4	23.9	9.6%
Property and equipment, Land leasehold rights	155.3	157.5	2.2	1.4%
Real estate balance, total	405.7	431.8	26.1	6.4%

《Interest-bearing debt balance》

	Billions of yen			
	3/31/2020	6/30/2020	Change Amount	%
Current portion of long-term debt	4.2	4.2	-	-%
Long-term debt	118.1	177.5	59.4	+ 50.3%
Current portion of bonds	10.0	10.0	-	-%
Straight bonds	20.0	20.0	-	-%
Total	152.3	211.6	59.4	39.0%

《Dividend》

	Dividend (Yen)			Amount (Bil. Yen)
	Interim	Year-end	Total	
FY ended of March 31, 2020	20.00	50.00	70.00	20.815
FY ended of March 31, 2021 (Forecast)	35.00	35.00	70.00	-

《Equity ratio》

	Billions of yen			
	3/31/2020	6/30/2020	Change Amount	%
Shareholders' equity	387.7	376.9	(10.8)	(2.8%)
[Equity ratio]	[48.5%]	[46.1%]	[(2.4p)]	

《Share Buybacks》

- Aggregate purchase amount; up to 30 billion yen (or up to 30 million shares)
- Purchase period; from March 2, 2020 to February 26, 2021
- Current status of share buybacks as of June 30, 2020

Total number of share purchased: 8,155,600 shares Total purchased amount: 9.8 billion yen

《Summary of Consolidated Statements of Change in Net Assets》

	Billions of yen					
	3/31/2020	Cash dividends	Treasury stock Purchased etc.	Profit attributable to owners of parent	Other	6/30/2020
Shareholders' Equity:	401.2	(14.8)	(4.3)	7.5	(0.3)	389.4
Capital stock	57.5					57.5
Capital surplus	7.6		0.0		(0.3)	7.4
Retained earnings	346.0	(14.8)		7.5		338.8
Treasury stock	(10.0)		(4.3)			(14.3)
Accumulated other comprehensive income	(13.5)				1.0	(12.5)
Non-controlling interests	0.0				(0.0)	0.0
Total net assets	387.7	(14.8)	(4.3)	7.5	0.8	376.9

《Consolidated Cash Flows》

	Billions of yen		
	March 2020 1Q Result < A >	March 2021 1Q Result < B >	Change Amount < B - A >
Cash flows from operating activities	(58.9)	(30.3)	28.6
Cash flows from investing activities	(18.7)	(4.1)	14.6
Cash flows from financing activities	(25.0)	38.6	63.6
Cash and cash equivalents			
Increase (decrease)	(102.6)	4.2	106.8
Beginning of the year	213.0	151.8	(61.2)
End of period	110.4	156.0	45.6

- Non-consolidated Orders received were 77.7 billion yen, a progress rate of 17.3% against the annual forecast of 450 billion yen.
- Orders received of Non-Residence increased due to getting orders for office etc.

《Orders》

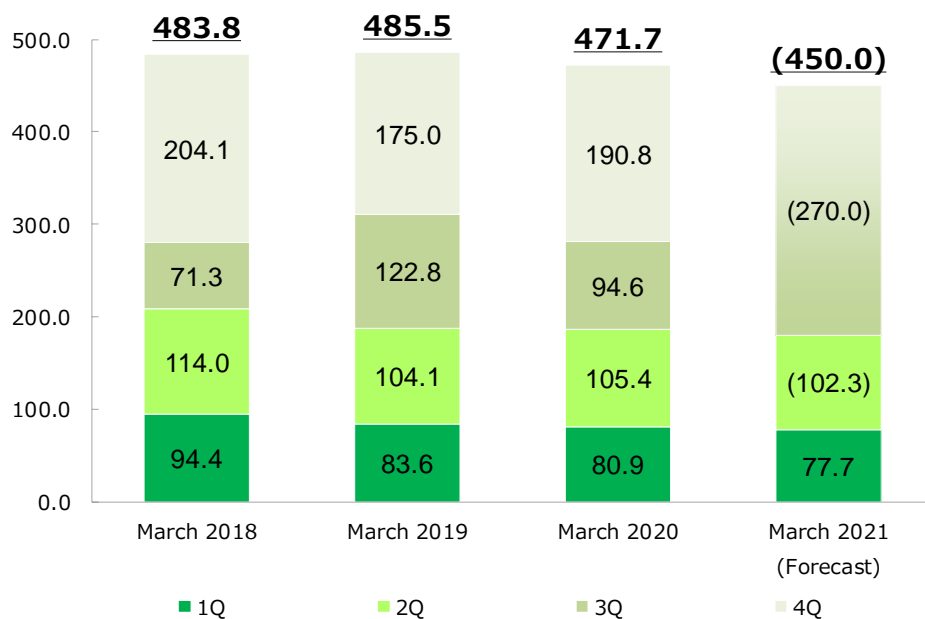
	March 2020 1Q Result	March 2021 1Q Result	Change
Orders	80.9	77.7	(3.2)
Construction business	77.8	75.9	(1.9)
Residence	73.2	55.6	(17.6)
Private-sector condominiums	73.2	54.9	(18.3)
Rental condominiums, Company housing, etc.	0.0	0.7	0.7
Non-Residence	3.4	19.4	16.0
Consulting contracts	1.2	0.9	(0.3)
Design and supervision	3.0	1.8	(1.2)

Billions of yen

March 2020 Annual	March 2021 Forecast				
	Interim		Annual		
	Progress		Change	Progress	
471.7	180.0	43.2%	450.0	(21.7)	17.3%
459.8	174.0	43.6%	438.0	(21.8)	17.3%
443.6	152.0	36.6%	412.0	(31.6)	13.5%
428.7	140.0	39.2%	400.0	(28.7)	13.7%
14.9	12.0	5.6%	12.0	(2.9)	5.6%
10.6	20.0	97.1%	20.0	9.4	97.1%
5.7	2.0	46.0%	6.0	0.3	15.3%
11.9	6.0	30.0%	12.0	0.1	15.0%

《Orders received, quarterly》

(Billion yen)



《Primary Orders》

Project name	Project Owner	Location	Total Units
Itopia Hamarikyu Reconstruction Project	Itopia Hamarikyu Management Association	Minato-ku Tokyo	420
(tentative name) Chiba-shi Chuo-ku Chuo 2chome Projct	SHINNIHON CORPORATION etc.	Chuo-ku Chiba-shi	397
(tentative name) Utsunomiya Station East Exit Maintenance Project (Residence)	Nomura Real Estate Development Co., Ltd.	Utsunomiya-shi Tochigi	110
(tentative name) Leben Senri Aoyamadai	Takara Leben Co.,Ltd.	Suita-shi Osaka	109
(tentative name) Nishi-ku Sasazuka-cho 2chome Project	Mitsui Fudosan Residential Co.,Ltd.	Nishi-ku Nagoya-shi	97
(tentative name) Sagamihara Project (Office etc.)	SPC Sagamihara Project	Chuo-ku Sagamihara-shi	—

《Order by Size (Private-sector condominiums)》

	March 2020		March 2021		Change	
	1Q result	Share	1Q result	Share	Amount	%
Less than 200 units	30.4	42.6%	30.9	57.7%	0.5	1.7%
200 to 399 units	23.9	33.5%	11.8	22.0%	(12.1)	(50.7%)
400 units or more	17.1	23.9%	10.9	20.3%	(6.2)	(36.4%)
Total	71.3	100.0%	53.5	100.0%	(17.8)	(25.0%)

Billions of yen

March 2020	
Annual	Share
163.7	39.6%
141.2	34.1%
108.6	26.3%
413.5	100.0%

* Excluding construction incidental to the condominiums

《Order by Region》

	March 2020		March 2021		Change	
	1Q result	Share	1Q result	Share	Amount	%
Tokyo metropolitan area	68.0	84.1%	67.5	86.9%	(0.5)	(0.7%)
Kinki area	7.4	9.2%	4.8	6.1%	(2.6)	(35.7%)
Tokai area	5.5	6.7%	5.4	7.0%	(0.0)	(0.7%)
Total	80.9	100.0%	77.7	100.0%	(3.2)	(3.9%)

Billions of yen

March 2020	
Annual	Share
328.7	69.7%
97.3	20.6%
45.7	9.7%
471.7	100.0%

《Exclusive contract and Construction-with-design orders》

	March 2020	March 2021	Change
	1Q result	1Q result	
Exclusive contract	92.7%	63.1%	(29.6p)
Construction-with-design orders	93.8%	75.3%	(18.5p)

March 2020
Annual
91.7%
97.1%

*Excluding Consulting contracts in Construction business

[Reference] 《Condominium newly supplied》

Unit

	Newly supplied (Apr. 2019 - Jun. 2019)			Newly supplied (Apr. 2020 - Jun. 2020)		
	Total	Construction by Haseko	Construction share	Total	Construction by Haseko	Construction share
Tokyo metropolitan area	5,886	2,069	35.2%	2,622	722	27.5%
Kinki area (excluding Tokai area)	3,740	762	20.4%	2,115	266	12.6%
Total	9,626	2,831	29.4%	4,737	988	20.9%

* Market Share of 20 Floor and above condominiums

Tokyo metropolitan area	935	81	8.7%	489	98	20.0%
Kinki area	340	115	33.8%	72	10	13.9%

* Kinki area excluding studio apartment

2,688	762	28.3%	1,661	266	16.0%
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5. Principal Consolidated Companies

P.7

Billions of yen

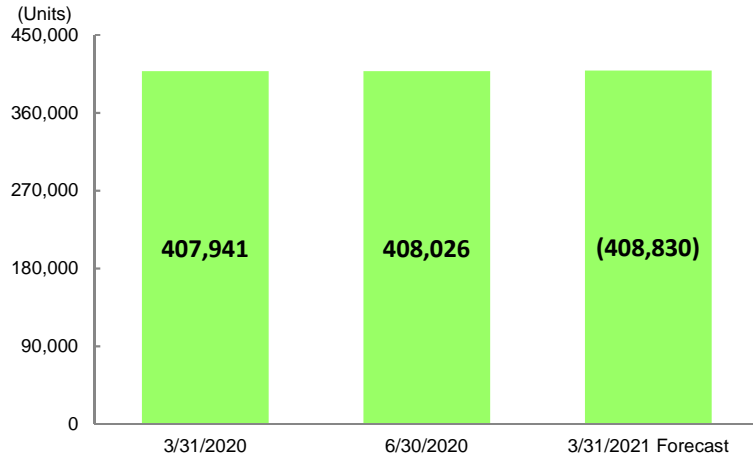
	March 2020 1Q result			March 2021 1Q result			March 2021 Annual forecast		
	Net sales	Ordinary income	Net income	Net sales	Ordinary income	Net income	Net sales	Ordinary income	Net income
Haseko Corporation	144.9	36.1	31.1	128.8	20.9	17.8	550.0	63.0	47.0
Construction-Related Business									
Fuji Kensetsu, Co., Ltd.	7.7	0.6	0.7	8.5	0.6	0.4	34.0	2.7	1.7
Hasec, Inc.	18.6	0.2	0.1	15.5	0.1	0.1	71.4	0.5	0.3
Foris Corporation	2.4	0.1	0.1	2.9	0.2	0.1	9.0	0.3	0.2
Hosoda Corporation *1, 2	—	—	—	2.3	(0.2)	(0.2)	14.8	0.0	0.0
Real Estate-Related Business *1									
Haseko Real Estate Development Holdings, Inc.									
Haseko Real Estate Development, Inc.	2.2	0.1	0.1	3.9	0.5	0.3	21.1	0.6	0.4
Sohgoh Real Estate, Co., Ltd.	2.8	(0.1)	0.1	4.0	0.3	0.3	35.0	2.6	1.9
Service-Related Business									
Haseko Anesis Corporation	5.6	5.2	5.3	5.5	4.9	4.9	6.9	5.0	4.9
Haseko Reform, Inc.	8.2	0.1	0.1	5.4	(0.5)	(0.3)	33.5	0.5	0.4
Haseko Livenet, Inc.	8.7	1.0	0.7	7.4	0.5	0.3	39.7	3.2	2.4
Haseko Business Proxy, Inc.	0.5	0.1	0.0	0.5	0.1	0.1	1.9	0.1	0.0
Haseko Urbest, Inc.	1.4	(0.2)	(0.1)	1.0	(0.5)	(0.3)	8.8	1.8	1.2
Haseko Real Estate, Inc.	4.7	0.0	0.0	3.8	(0.3)	(0.2)	26.8	1.8	1.3
Haseko Intec, Inc.	0.7	(0.1)	(0.1)	0.9	(0.0)	(0.0)	5.3	0.3	0.2
Haseko Systems, Inc.	1.6	0.1	0.1	1.6	0.0	0.0	7.8	0.6	0.4
Haseko Property Management Holdings, Inc.									
Haseko Community, Inc. *3	9.3	0.3	0.2	10.9	0.2	(0.1)	59.6	4.2	2.9
Haseko Community Kyushu, Inc.	0.4	(0.0)	(0.0)	0.5	(0.0)	0.0	2.8	0.1	0.1
Haseko Community Nishinohon, Inc.	0.3	(0.1)	(0.1)	0.2	(0.0)	(0.0)	1.0	0.0	0.0
Haseko Community Okinawa, Inc. *3	—	—	—	0.1	0.0	0.0	0.4	0.0	0.0
JOINT PROPERTY, CO., LTD	0.5	0.0	0.0	0.4	(0.0)	(0.0)	1.8	0.1	0.1
Haseko Senior Holdings, Co., Ltd.									
Century Life, Co., Ltd.	0.9	(0.0)	(0.0)	0.9	(0.0)	(0.0)	3.8	(0.2)	(0.2)
Seikatsu Kagaku Un-Ei, Co., Ltd.	2.0	(0.0)	(0.0)	1.9	(0.0)	(0.0)	8.1	(0.4)	(0.3)
Furusato, Co., Ltd.	0.5	0.0	0.0	0.5	(0.0)	(0.0)	2.2	0.1	0.0
Overseas-Related Business									
Haseko America, Inc.	0.2	(0.4)	(0.4)	0.1	(0.3)	(0.3)	0.7	(1.1)	(1.1)
Consolidated	192.1	17.5	12.5	172.0	10.9	7.5	800.0	70.0	49.0

*1 The segment has changed from FY2021/3, and Real Estate-Related Business started to be disclosed. Haseko Real Estate Development Holdings, Haseko Real Estate Development, and Sohgoh Real Estate changed from Service-Related Business to Real Estate-Related Business. Hosoda Corporation changed from Service-Related Business to Construction-Related Business.

*2 Hosoda Corporation has been newly consolidated since March 31, 2020.

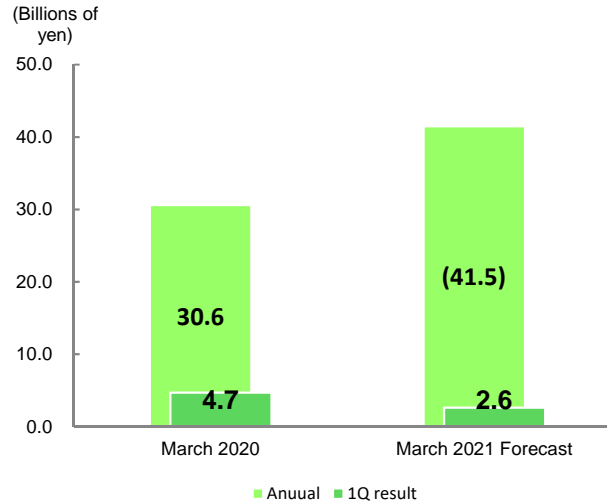
*3 On April 1, 2020, Haseko Smile Community's Okinawa branch's condominium management business was transferred to newly established Haseko Community Okinawa. And then on the same day, Haseko Smile Community and Sogo Housing Service were merged with Haseko Community of the surviving company.

Condominium Building Management

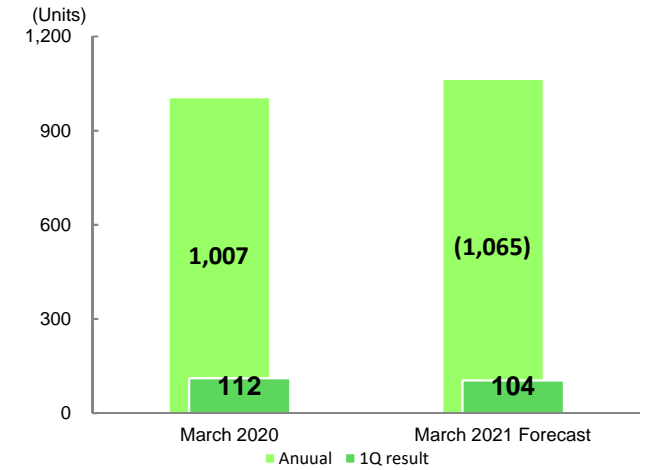


3/31/2020: Total number of Haseko Community, Haseko Smile Community, Sohgo Housing Service, Haseko Community Kyushu, and Haseko Community Nishinihon.
 6/30/2020-: Total number of Haseko Community after reorganization, Haseko Community Kyushu, Haseko Community Nishinihon, and Haseko Community Okinawa

Extensive Refurbishment and Interior improvement Orders

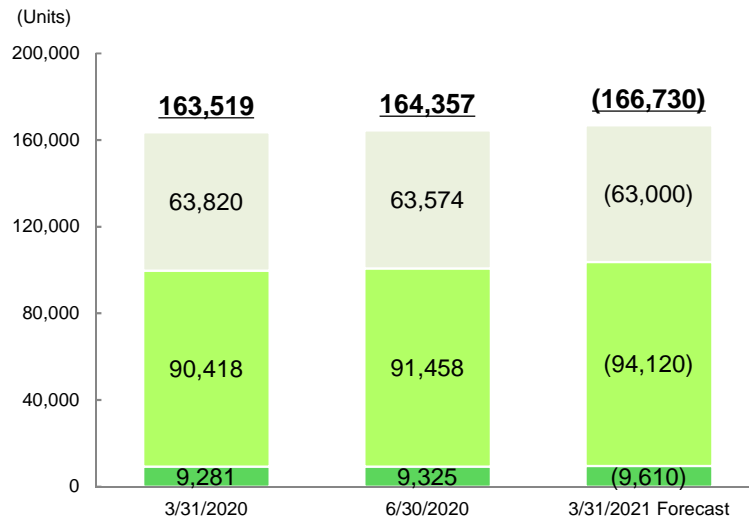


Number of units of Condominium Sales *after considering the companies' share



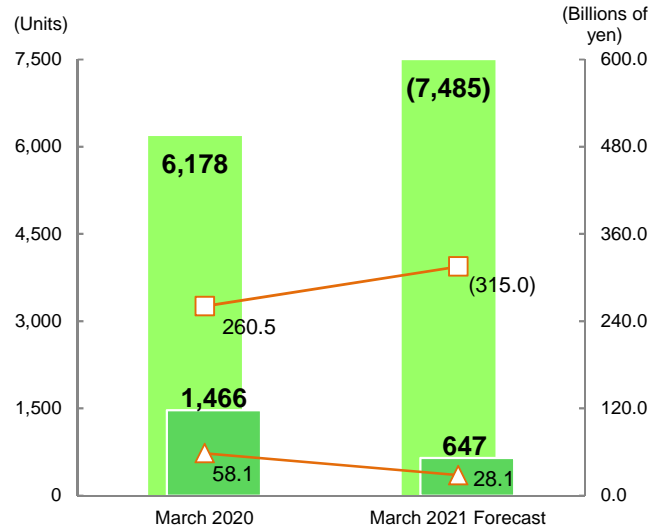
* Total number of Haseko Corporation, Haseko Real Estate Development Holdings, Haseko Real Estate Development, and Sohgo Real Estate

Rental Apartment Management and Operation



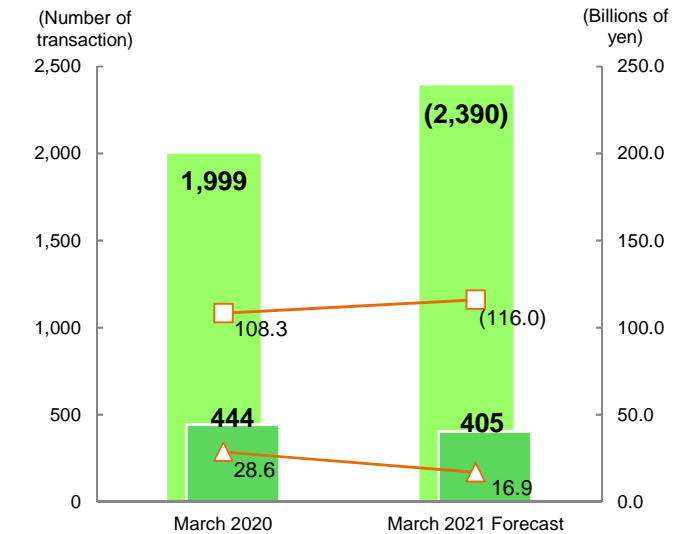
■ Sublease ■ Commissioned property management ■ Company housing management agency

Consignment Sales



■ Units of transaction(Annual) ■ Units of transaction (1Q)
 □ Turnover(Annual) △ Turnover (1Q)

Real estate brokerage



■ Units of transaction(Annual) ■ Units of transaction(1Q)
 □ Turnover(Annual) △ Turnover(1Q)

Billions of yen, Thousand shares

		1Q Result					
		March 2016	March 2017	March 2018	March 2019	March 2020	March 2021
Consolidated							
	Net Sales	166.9	171.9	184.8	223.5	192.1	172.0
	Operating Income	11.3	14.6	17.8	23.5	17.4	12.0
	Ordinary Income	11.4	15.4	18.1	23.8	17.5	10.9
	Net income attributable to owners of parent	8.5	10.5	13.6	17.0	12.5	7.5
	Total Assets	495.7	564.5	598.4	666.2	712.0	817.0
	Inventories *1	144.2	146.9	136.8	168.9	199.1	274.4
	Property and Equipment, Leasehold rights	71.4	109.1	115.8	141.4	140.8	157.5
	Real Estate Balance total	215.6	256.0	252.6	310.3	339.8	431.8
	Interest-bearing debt balance	145.0	164.7	142.5	125.8	116.5	211.6
	Shareholders' equity	149.3	188.3	242.3	299.7	356.8	376.9
	Equity ratio	30.1%	33.4%	40.5%	45.0%	50.1%	46.1%
	Net cash provided by (used in) Operating activities	(1.5)	(12.6)	(16.9)	(39.2)	(58.9)	(30.3)
	Net cash provided by (used in) Investing activities	(1.6)	(11.1)	(3.1)	(12.3)	(18.7)	(4.1)
	Net cash provided by (used in) Financing activities	(26.0)	(7.2)	0.1	(2.9)	(25.0)	38.6
	Cash and cash equivalents at end of the period	104.5	120.8	181.3	152.3	110.4	156.0
	Number of employees	6,049	6,781	6,946	7,120	7,341	7,620
Non-Consolidated							
	Net Sales	124.7	122.3	141.1	168.7	144.9	128.8
	Operating Income	11.0	14.4	16.6	19.8	15.9	11.8
	Ordinary Income	11.3	14.8	16.7	20.1	36.1	20.9
	Net Income	8.7	11.3	11.5	13.8	31.1	17.8
	Total Assets	366.9	447.5	489.6	532.2	582.4	698.0
	Shareholders' equity	121.6	168.7	217.6	261.3	311.4	332.4
	Equity ratio	33.1%	37.7%	44.4%	49.1%	53.5%	47.6%
	Order	116.3	150.9	94.4	83.6	80.9	77.7
	Number of employees	2,300	2,384	2,446	2,478	2,535	2,484
Outstanding shares							
	Common stock (including treasury stock)	300,794	300,794	300,794	300,794	300,794	300,794
	Treasury stock	184	188	192	3,419	3,374	11,444
	(Treasury stock remaining in the trust)*2	[-]	[-]	[-]	[3,221]	[3,172]	[3,084]
	The average number of shares	300,610	300,605	300,602	297,369	297,410	290,898

*1 Real estate for sale + Costs and advances for real estate operations + Real estate for development projects

*2 The company has introduced system of "Board Benefit Trust" and "Employee Stock Ownership Plan" since the second quarter of March 2018.

