

2016年3月期

For the year ended March 31,2016

FACT BOOK

株式会社 長谷エコーポレーション
HASEKO Corporation

2016年5月
May, 2016

		頁 Page
連結決算	Consolidated	
サマリー情報	Five Years Summary	1
要約損益計算書（連結）	Summary of Consolidated Income Statements	2
包括利益計算書（連結）	Statement of Comprehensive Income	3
要約貸借対照表（連結）	Summary of Consolidated Balance Sheets	4～5
主要子会社推移	Major Consolidated Subsidiaries	6～7
(株)長谷エココミュニティ	HASEKO COMMUNITY, Inc.	
(株)長谷エライブネット	HASEKO LIVENET, Inc.	
(株)長谷エリフォーム	HASEKO REFORM, Inc.	
(株)長谷エアーベスト	HASEKO URBEST, Inc.	
単体決算	Non-Consolidated	
要約損益計算書（単体）	Summary of Non-Consolidated Income Statements	8
要約貸借対照表（単体）	Summary of Non-Consolidated Balance Sheets	9～10
受注高推移（単体）	Non-Consolidated Orders Received	11

サマリー情報 Five Years Summary

(単位：百万円 Millions of yen)

	2012/3	2013/3	2014/3	2015/3	2016/3
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連結 Consolidated

売上高	Net Sales	500,929	558,919	587,571	642,167	787,354
営業利益	Operating Income	21,615	24,329	28,838	42,698	68,762
	[営業利益率] [Operating income ratio]	[4.3%]	[4.4%]	[4.9%]	[6.6%]	[8.7%]
経常利益	Ordinary Income	18,199	19,976	25,405	41,889	67,327
	[経常利益率] [Ordinary income ratio]	[3.6%]	[3.6%]	[4.3%]	[6.5%]	[8.6%]
親会社株主に帰属する当期純利益	Net income attributable to owners of parent	11,242	13,064	24,830	28,542	51,226
純資産	Total Net Assets	101,996	113,805	119,472	144,089	185,374
総資産	Total Assets	467,075	460,864	457,408	476,914	589,993
営業活動によるキャッシュ・フロー	Net cash provided by (used in) Operating activities	33,711	38,231	55,267	39,984	65,590
投資活動によるキャッシュ・フロー	Net cash provided by (used in) Investing activities	2,363	14,843	29,395	△4,067	△30,801
財務活動によるキャッシュ・フロー	Net cash provided by (used in) Financing activities	△28,801	△24,115	△65,425	△40,235	△16,286
現金及び現金同等物の期末残高	Cash and Cash Equivalents at End of the Year	88,885	118,239	137,689	133,563	152,115
従業員数	Number of employees	4,549	4,640	5,188	5,379	6,136

単体 Non-Consolidated

売上高	Net Sales	368,044	411,436	422,221	460,193	560,870
営業利益	Operating Income	15,178	16,662	19,138	34,056	66,441
	[営業利益率] [Operating income ratio]	[4.1%]	[4.0%]	[4.5%]	[7.4%]	[11.8%]
経常利益	Ordinary Income	14,644	14,540	18,018	34,714	65,420
	[経常利益率] [Ordinary income ratio]	[4.0%]	[3.5%]	[4.3%]	[7.5%]	[11.7%]
当期純利益	Net Income	11,078	15,953	18,848	24,460	51,126
純資産	Total Net Assets	95,815	107,248	105,687	115,908	162,417
総資産	Total Assets	390,012	386,035	349,270	363,019	456,280
従業員数	Number of employees	2,017	2,005	2,044	2,146	2,253

要約損益計算書（連結） Summary of Consolidated Income Statements

（単位：百万円 Millions of yen）

		2012/3	2013/3	2014/3	2015/3	2016/3
売上高	Net Sales	500,929	558,919	587,571	642,167	787,354
完成工事高	Construction contracts	330,324	338,048	364,322	447,309	501,553
設計監理売上高	Design and supervision	7,841	8,073	9,473	11,177	12,134
賃貸管理収入	Leasing and management	66,362	70,003	61,069	60,639	73,710
不動産売上高	Real estate sale	92,084	138,016	145,772	110,431	186,861
その他の事業収入	Other	4,319	4,779	6,934	12,611	13,097
売上総利益	Gross Profit	49,665	53,459	61,363	78,937	113,347
完成工事総利益	Construction contracts	31,246	30,183	33,677	50,565	79,376
[利益率]	[Profit ratio of Construction contracts]	[9.5%]	[8.9%]	[9.2%]	[11.3%]	[15.8%]
設計監理売上総利益	Design and supervision	4,133	4,630	5,399	6,695	7,387
[利益率]	[Profit ratio of Design and supervision]	[52.7%]	[57.4%]	[57.0%]	[59.9%]	[60.9%]
賃貸管理総利益	Leasing and management	10,461	11,394	11,011	11,176	15,296
不動産売上総利益	Real estate sale	2,716	6,007	9,727	7,843	8,818
その他の事業総利益	Other	1,110	1,245	1,549	2,657	2,470
販売費及び一般管理費	Selling, General and Administrative Expenses	28,051	29,130	32,525	36,239	44,584
営業利益	Operating Income	21,615	24,329	28,838	42,698	68,762
金融収支	Interest income (expense), net	△4,606	△4,942	△3,977	△2,526	△2,600
[受取利息]	[Interest income]	[511]	[438]	[352]	[286]	[205]
[受取配当金]	[Dividend income]	[274]	[154]	[155]	[399]	[491]
[支払利息]	[Interest expense]	[△3,966]	[△3,579]	[△3,016]	[△2,379]	[△1,885]
[ローン付帯費用等]	[Incidental Expenses For Loan, etc]	[△1,424]	[△1,955]	[△1,467]	[△832]	[△1,411]
その他	Other income (expense), net	1,190	589	544	1,717	1,164
経常利益	Ordinary Income	18,199	19,976	25,405	41,889	67,327
特別利益	Special income	807	7	6,037	658	5,437
特別損失	Special losses	334	8,280	721	240	3,915
税金等調整前当期純利益	Net Income before income taxes	18,673	11,704	30,721	42,306	68,849
法人税、住民税及び事業税	Current tax	887	985	2,576	4,278	10,939
法人税等調整額	Deferred tax	6,539	△2,369	3,277	9,426	6,537
当期純利益	Net income	11,247	13,088	24,868	28,602	51,374
非支配株主に帰属する当期純利益	Net income attributable to non-controlling interests	5	24	38	60	148
親会社株主に帰属する当期純利益	Net income attributable to owners of parent	11,242	13,064	24,830	28,542	51,226

包括利益計算書（連結） Statement of Comprehensive Income

（単位：百万円 Millions of yen）

		2012/3	2013/3	2014/3	2015/3	2016/3
当期純利益	Net income	11,247	13,088	24,868	28,602	51,374
その他の包括利益	Other comprehensive income	△976	4,257	6,338	9,838	△7,115
[その他有価証券評価差額金]	[Net unrealized gain (loss) on other securities]	[616]	[1,122]	[426]	[694]	[△1,557]
[為替換算調整勘定]	[Translation adjustments]	[△1,593]	[3,134]	[5,906]	[4,620]	[131]
[退職給付にかかる調整額]	[Retirement benefits liability adjustments]	[-]	[-]	[-]	[4,504]	[△5,661]
[持分法適用会社に対する持分相当額]	[Share of other comprehensive income of associates accounted for using equity method]	[1]	[2]	[6]	[19]	[△28]
包括利益	Comprehensive income	10,271	17,346	31,207	38,440	44,259
（内訳）	Comprehensive income attributable to abstract					
親会社株主に係る包括利益	Comprehensive income attributable to owners of the parent	10,266	17,322	31,168	38,381	44,111
非支配株主に係る包括利益	Comprehensive income attributable to non-controlling interests	5	24	38	60	148

要約貸借対照表（連結） Summary of Consolidated Balance Sheets

（単位：百万円 Millions of yen）

		2012/3/31	2013/3/31	2014/3/31	2015/3/31	2016/3/31
流動資産	Total current assets	333,297	352,624	356,926	380,841	448,140
現金預金	Cash and bank deposits	89,223	118,589	138,382	134,187	152,752
受取手形・完成工事未収入金等	Notes and accounts receivable, trade	101,669	95,136	89,732	104,975	130,271
未成工事支出金等	Costs incurred on uncompleted contracts	6,525	7,945	5,712	6,790	9,985
営業用不動産(※)	Inventories	116,428	112,742	103,272	112,596	137,014
繰延税金資産	Deferred tax assets	7,176	7,691	9,346	9,386	6,379
その他	Other current assets	12,786	10,823	10,637	13,002	11,926
貸倒引当金	Allowance for doubtful accounts	△ 509	△ 302	△ 155	△ 94	△ 187
固定資産	Total fixed assets	133,778	108,241	100,482	96,073	141,853
有形固定資産＋借地権	Property and Equipment, Leasehold rights	94,439	67,601	54,572	56,237	102,267
投資有価証券	Investment securities	6,745	8,378	9,707	15,458	15,556
繰延税金資産	Long-term deferred tax assets	15,948	16,656	14,292	920	-
その他	Other fixed assets	17,759	16,701	22,972	24,555	24,833
貸倒引当金	Allowance for doubtful accounts	△ 1,112	△ 1,095	△ 1,060	△ 1,097	△ 804
資産合計	Total Assets	467,075	460,864	457,408	476,914	589,993
流動負債	Total current liabilities	211,666	215,044	209,699	248,586	259,960
支払手形・工事未払金等	Notes and accounts payable	112,661	112,888	107,856	127,082	100,937
電子記録債務	Electronically recorded obligations-operating	-	-	-	-	34,415
短期借入金	Short-term borrowings	12,900	10,380	300	300	-
1年内返済予定の長期借入金	Current portion of long-term debt	42,404	47,520	42,149	56,574	48,289
未成工事受入金	Advances received on uncompleted contracts	14,332	12,498	14,282	15,239	10,278
その他	Other current liabilities	29,369	31,758	45,113	49,390	66,040
固定負債	Total long-term liabilities	153,413	132,015	128,237	84,240	144,658
社債	Straight bonds	-	-	-	10,000	20,000
長期借入金	Long-term debt	142,965	123,944	102,776	56,296	99,027
退職給付に係る負債	Net defined benefit liability (Reserve for employees' retirement benefits)	-	-	9,372	562	3,765
その他	Other long-term liabilities	10,448	8,071	16,089	17,381	21,866
負債合計	Total Liabilities	365,079	347,059	337,936	332,825	404,618

※販売用不動産＋不動産事業支出金＋開発用不動産等 Real estate for sale + Costs and advances for real estate operations + Real estate for development

要約貸借対照表（連結） Summary of Consolidated Balance Sheets

（単位：百万円 Millions of yen）

		2012/3/31	2013/3/31	2014/3/31	2015/3/31	2016/3/31
株主資本	Total Shareholders' equity	116,952	124,481	128,632	143,356	191,580
資本金	Capital stock	57,500	57,500	57,500	57,500	57,500
資本剰余金	Capital surplus	7,500	7,500	7,500	7,500	7,500
利益剰余金	Retained earnings	52,074	59,605	63,764	78,495	126,726
自己株式	Treasury stock	△123	△123	△132	△139	△146
その他の包括利益累計額	Accumulated Other Comprehensive Income	△15,106	△10,848	△9,367	471	△6,643
その他有価証券評価差額金	Net unrealized gain (loss) on other securities	1,101	2,225	2,657	3,371	1,786
為替換算調整勘定	Translation adjustments	△16,207	△13,073	△7,167	△2,546	△2,416
退職給付に係る調整累計額	Remeasurements of defined benefit plans	-	-	△4,857	△353	△6,013
非支配株主持分	Non-controlling interests	150	172	207	261	438
純資産合計	Total Net Assets	101,996	113,805	119,472	144,089	185,374
負債純資産合計	Total Liabilities and Net Assets	467,075	460,864	457,408	476,914	589,993

保有不動産残高 Real Estate Balance

（単位：百万円 Millions of yen）

		2012/3/31	2013/3/31	2014/3/31	2015/3/31	2016/3/31
営業用不動産	Inventories	116,428	112,742	103,272	112,596	137,014
販売用不動産	Real estate for sale	36,397	26,522	22,606	31,146	39,931
不動産事業支出金	Costs and advances for real estate operations	44,692	48,620	38,451	40,438	70,330
開発用不動産等	Real estate for development	35,339	37,600	42,215	41,012	26,754
有形固定資産＋借地権	Property and Equipment, Leasehold rights	94,439	67,601	54,572	56,237	102,267
合計	Total	210,867	180,343	157,844	168,833	239,281

有利子負債残高 Interest-bearing Debt Balance

（単位：百万円 Millions of yen）

		2012/3/31	2013/3/31	2014/3/31	2015/3/31	2016/3/31
短期借入金	Short-term borrowings	12,900	10,380	300	300	-
1年内返済予定の長期借入金	Current portion of long-term debt	42,404	47,520	42,149	56,574	48,289
長期借入金	Long-term debt	142,965	123,944	102,776	56,296	99,027
社債	Straight bonds	-	-	-	10,000	20,000
リース債務	lease obligations	216	586	2,635	5,074	7,404
合計	Total	198,485	182,430	147,860	128,244	174,720

主要子会社推移 Major Consolidated Subsidiaries

㈱長谷エココミュニティ HASEKO COMMUNITY, Inc.

(単位：百万円 Millions of yen)

		2012/3	2013/3	2014/3	2015/3	2016/3
総売上高	Net Sales	31,719	32,636	34,801	34,944	35,913
売上総利益	Gross Profit	3,805	3,670	4,202	4,170	4,478
販売費及び一般管理費	Selling, General and Administrative Expenses	1,472	1,461	1,598	1,729	1,759
営業利益	Operating Income	2,333	2,209	2,604	2,440	2,719
経常利益	Ordinary Income	2,509	2,344	2,613	2,689	2,827

(単位：戸 Units)

		2012/3/31	2013/3/31	2014/3/31	2015/3/31	2016/3/31
マンション管理戸数	Managing condominium units	231,297	238,222	249,397	253,620	260,572

㈱長谷エライブネット HASEKO LIVENET, Inc.

(単位：百万円 Millions of yen)

		2012/3	2013/3	2014/3	2015/3	2016/3
総売上高	Net Sales	22,647	22,913	23,169	24,061	25,779
売上総利益	Gross Profit	5,915	6,024	5,880	5,482	5,856
販売費及び一般管理費	Selling, General and Administrative Expenses	4,196	4,389	4,441	3,960	3,900
営業利益	Operating Income	1,719	1,636	1,440	1,522	1,957
経常利益	Ordinary Income	1,763	1,629	1,497	1,672	2,154

(単位：戸 Units)

		2012/3/31	2013/3/31	2014/3/31	2015/3/31	2016/3/31
サブリース	Sublease	8,949	8,777	8,857	8,765	8,215
P M受託	Commissioned property management	42,763	44,291	43,280	47,992	57,603
社宅管理代行	Company housing management agency	40,010	40,750	42,542	44,619	51,661
運営戸数合計	Total number of dwellings managed	91,722	93,818	94,679	101,376	117,479

主要子会社推移 Major Consolidated Subsidiaries

㈱長谷エリフォーム HASEKO REFORM, Inc.

(単位：百万円 Millions of yen)

		2011/3	2012/3	2013/3	2014/3	2015/3	2016/3
総売上高	Net Sales	12,993	18,856	22,549	30,549	28,050	34,969
売上総利益	Gross Profit	1,553	1,987	2,429	2,872	2,532	3,766
販売費及び一般管理費	Selling, General and Administrative Expenses	1,056	1,840	1,975	2,191	2,460	2,813
営業利益	Operating Income	497	147	455	681	71	952
経常利益	Ordinary Income	480	124	429	658	67	934

(単位：十億円 Billions of yen)

		2011/3/31	2012/3/31	2013/3/31	2014/3/31	2015/3/31	2016/3/31
受注高	Order volume	19.0	19.2	25.8	32.4	35.8	31.3

㈱長谷エアベスト HASEKO URBEST, Inc.

(単位：百万円 Millions of yen)

		2011/3	2012/3	2013/3	2014/3	2015/3	2016/3
総売上高	Net Sales	9,454	10,050	7,694	8,338	7,280	6,472
売上総利益	Gross Profit	2,276	2,162	2,184	3,270	2,713	2,297
販売費及び一般管理費	Selling, General and Administrative Expenses	1,437	1,257	1,160	1,057	945	1,060
営業利益	Operating Income	839	906	1,024	2,213	1,768	1,237
経常利益	Ordinary Income	891	937	1,123	2,242	1,849	1,269

(単位：件、十億円 Number of transaction/Billions of yen)

		2011/3	2012/3	2013/3	2014/3	2015/3	2016/3	
受託販売	Consignment sales	契約件数 Unit of transactions	6,822	6,608	6,786	7,601	6,574	4,947
		取扱高 Trading amount	237.6	216.9	220.8	255.9	225.0	174.6

要約損益計算書（単体） Summary of Non-Consolidated Income Statements

（単位：百万円 Millions of yen）

		2012/3	2013/3	2014/3	2015/3	2016/3
売上高	Net Sales	368,044	411,436	422,221	460,193	560,870
完成工事高	Construction contracts	278,118	278,334	286,423	368,862	422,372
業務受託売上高	Commissioned works	5,214	5,316	6,245	5,161	5,398
設計監理売上高	Design and supervision	7,853	8,118	9,573	11,420	12,349
貸室営業収入	Lease rentals of buildings	2,888	2,772	2,103	1,237	1,422
不動産売上高	Real estate sale	73,972	116,896	117,878	73,512	119,329
売上総利益	Gross Profit	29,479	30,920	35,403	51,927	86,234
完成工事総利益	Construction contracts	21,792	19,369	20,511	37,812	64,384
[完成工事総利益率]	[Profit ratio of Construction contracts]	[7.8%]	[7.0%]	[7.2%]	[10.3%]	[15.2%]
業務受託売上総利益	Commissioned works	3,051	3,382	3,975	3,115	3,621
[完成工事+業務受託 利益率]	[Profit ratio of Construction contracts + Commissioned works]	[8.8%]	[8.0%]	[8.4%]	[10.9%]	[15.9%]
設計監理売上総利益	Design and supervision	4,144	4,657	5,492	6,905	7,526
貸室営業総利益	Lease rentals of buildings	960	923	683	512	525
不動産売上総利益	Real estate sale	△468	2,589	4,742	3,583	10,179
販売費及び一般管理費	Selling, General and Administrative Expenses	14,300	14,258	16,265	17,871	19,793
営業利益	Operating Income	15,178	16,662	19,138	34,056	66,441
金融収支	Interest income (expense),net	△1,240	△2,504	△1,276	△222	△1,516
[受取利息]	[Interest income]	[568]	[536]	[533]	[720]	[873]
[受取配当金]	[Dividend income]	[2,822]	[1,927]	[1,996]	[1,905]	[493]
[支払利息]	[Interest expense]	[△3,225]	[△3,033]	[△2,604]	[△2,022]	[△1,408]
[ローン付帯費用等]	[Incidental Expenses For Loan,etc]	[△1,404]	[△1,935]	[△1,200]	[△825]	[△1,474]
その他	Other income (expense),net	705	383	156	880	495
経常利益	Ordinary Income	14,644	14,540	18,018	34,714	65,420
特別利益	Special income	673	2	2,493	0	48
特別損失	Special losses	193	3,745	526	22	1,099
税引前当期純利益	Net Income before income taxes	15,124	10,798	19,986	34,693	64,369
法人税、住民税及び事業税	Current tax	△1,827	△2,099	△1,491	969	6,795
法人税等調整額	Deferred tax	5,873	△3,056	2,629	9,263	6,448
当期純利益	Net Income	11,078	15,953	18,848	24,460	51,126

要約貸借対照表（単体） Summary of Non-Consolidated Balance Sheets

（単位：百万円 Millions of yen）

		2012/3/31	2013/3/31	2014/3/31	2015/3/31	2016/3/31
流動資産	Total current assets	246,797	260,602	239,357	252,373	271,530
現金預金	Cash and bank deposits	66,401	89,729	95,865	82,286	86,055
受取手形・完成工事未収入金	Notes and A/R., construction contracts	66,234	62,556	56,646	75,286	97,410
不動産事業未収入金(※1)	A/R;Real estate and Lease rental of building	3,607	3,355	2,053	3,414	2,928
未成工事支出金	Costs incurred on uncompleted contracts	5,137	5,991	3,514	4,050	6,774
営業用不動産(※2)	Inventories	90,020	82,996	63,696	67,080	64,608
繰延税金資産	Deferred tax assets	6,421	7,090	8,505	8,612	5,138
その他	Other current assets	8,977	8,885	9,077	11,644	8,618
固定資産	Total fixed assets	143,216	125,433	109,913	110,646	184,749
有形固定資産＋借地権	Property and Equipment,Leasehold rights	20,196	20,289	9,956	13,319	28,173
投資有価証券	Investments in securities	2,661	4,324	4,737	8,936	7,751
関係会社株式	Investments in subsidiaries and affiliates	50,667	51,177	51,077	51,257	86,004
その他の関係会社有価証券	Investments in affiliates	11,660	12,010	3	485	1,036
関係会社長期貸付金	Long-term loans to subsidiaries and affiliates	37,027	14,533	27,153	28,806	53,313
繰延税金資産	Long-term deferred tax assets	14,195	16,001	11,807	1,491	-
その他	Other fixed assets	9,014	8,171	6,219	7,391	9,175
貸倒引当金	Allowance for doubtful accounts	△2,204	△1,070	△1,039	△1,038	△702
資産合計	Total Assets	390,012	386,035	349,270	363,019	456,280
流動負債	Total current liabilities	173,186	170,736	154,985	192,128	185,087
支払手形・工事未払金	Notes and A/P, construction contracts	100,822	94,499	85,602	105,094	78,182
電子記録債務	Electronically recorded obligations-operating	-	-	-	-	33,025
短期借入金	Short-term borrowings	12,600	10,080	-	-	-
1年内返済予定の長期借入金	Current portion of long-term debt	32,632	37,832	38,612	53,342	30,307
未成工事受入金	Advances received on uncompleted contracts	13,179	10,742	12,403	12,888	7,845
その他	Other current liabilities	13,953	17,583	18,368	20,804	35,728
固定負債	Total long-term liabilities	121,011	108,051	88,599	54,983	108,776
社債	Straight bonds	-	-	-	10,000	20,000
長期借入金	Long-term debt	105,088	93,256	86,644	44,292	87,040
関係会社長期借入金	Long-term debt from affiliated companies	13,884	12,441	-	-	-
その他	Other long-term liabilities	2,039	2,354	1,955	691	1,736
負債合計	Total Liabilities	294,198	278,787	243,583	247,111	293,863

※1 貸室未収入金＋不動産事業未収入金 A/R;Real estate ＋ Lease rental of building

※2 販売用不動産＋不動産事業支出金＋開発用不動産等 Real estate for sale ＋ Costs and advances for real estate operations ＋ Real estate for development

要約貸借対照表（単体） Summary of Non-Consolidated Balance Sheets

（単位：百万円 Millions of yen）

		2012/3/31	2013/3/31	2014/3/31	2015/3/31	2016/3/31
株主資本	Total Shareholders' equity	94,879	105,231	103,400	113,106	161,218
資本金	Capital stock	57,500	57,500	57,500	57,500	57,500
資本剰余金	Capital surplus	7,500	7,500	7,500	7,500	7,500
利益剰余金	Retained earnings	30,001	40,355	38,532	48,244	96,364
自己株式	Treasury stock	△123	△123	△132	△139	△146
評価・換算差額等	Total valuation and translation adjustments	936	2,017	2,287	2,803	1,199
その他有価証券評価差額金	Net unrealized gain (loss) on other securities	936	2,017	2,287	2,803	1,199
純資産合計	Total Net Assets	95,815	107,248	105,687	115,908	162,417
負債純資産合計	Total Liabilities and Net Assets	390,012	386,035	349,270	363,019	456,280

保有不動産残高 Real Estate Balance

（単位：百万円 Millions of yen）

		2012/3/31	2013/3/31	2014/3/31	2015/3/31	2016/3/31
営業用不動産	Inventories	90,020	82,996	63,696	67,080	64,608
販売用不動産	Real estate for sale	36,031	25,495	20,392	28,018	21,877
不動産事業支出金	Costs and advances for real estate operations	44,652	48,653	37,627	37,625	42,731
開発用不動産等	Real estate for development	9,337	8,849	5,677	1,437	-
有形固定資産＋借地権	Property and Equipment, Leasehold rights	20,196	20,289	9,956	13,319	28,173
合計	Total	110,215	103,285	73,653	80,399	92,781

有利子負債残高 Interest-bearing Debt Balance

（単位：百万円 Millions of yen）

		2012/3/31	2013/3/31	2014/3/31	2015/3/31	2016/3/31
短期借入金	Short-term borrowings	12,600	10,080	-	-	-
1年内返済予定の長期借入金	Current portion of long-term debt	32,632	37,832	38,612	53,342	30,307
長期借入金	Long-term debt	105,088	93,256	86,644	44,292	87,040
関係会社長期借入金	Long-term debt from affiliated companies	13,884	12,441	-	-	-
社債	Straight bonds	-	-	-	10,000	20,000
リース債務	lease obligations	128	60	75	69	75
合計	Total	164,332	153,669	125,331	107,703	137,422

受注高推移（単体） Non-Consolidated Orders Received

（単位：百万円 Millions of yen）

		2012/3	2013/3	2014/3	2015/3	2016/3
受注高	Order volume	280,561	286,397	363,082	464,195	483,401
建設事業	Construction contracts	272,294	277,752	351,226	451,688	470,387
民間分譲マンション	Private-sector condominiums	256,305	259,987	326,308	424,258	450,978
一般工事	General construction	9,021	11,191	18,551	20,325	12,849
土木工事	Civil engineering	2,784	829	940	1,908	954
業務受託	Consulting contracts	4,183	5,745	5,427	5,196	5,606
設計監理事業	Design and supervision	8,267	8,644	11,856	12,508	13,014
売上高	Net Sales of each fiscal year	291,185	291,768	302,240	385,444	440,119
建設事業	Construction contracts	283,331	283,650	292,668	374,024	427,770
民間分譲マンション	Private-sector condominiums	259,838	259,717	271,143	350,684	401,606
一般工事	General construction	16,287	16,271	13,877	16,910	19,657
土木工事	Civil engineering	1,992	2,346	1,404	1,269	1,109
業務受託	Consulting contracts	5,214	5,316	6,245	5,161	5,398
設計監理事業	Design and supervision	7,853	8,118	9,573	11,420	12,349
次期繰越高	Balance of orders at the end of each fiscal year	292,932	287,561	348,402	427,153	470,436
建設事業	Construction contracts	286,903	281,005	339,563	417,227	459,844
民間分譲マンション	Private-sector condominiums	262,460	262,730	317,895	391,470	440,841
一般工事	General construction	18,425	13,345	18,020	21,435	14,628
土木工事	Civil engineering	2,202	685	221	860	706
業務受託	Consulting contracts	3,817	4,245	3,427	3,462	3,670
設計監理事業	Design and supervision	6,029	6,555	8,839	9,926	10,591
特命受注比率	Exclusive contract	81.2%	86.6%	87.4%	91.9%	91.5%
設計施工比率	Construction-with-design orders	97.0%	95.4%	93.4%	97.4%	97.2%